



# FINANCIAL REPORT AUDITED FINAL

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DECEMBER 2023

Confidential

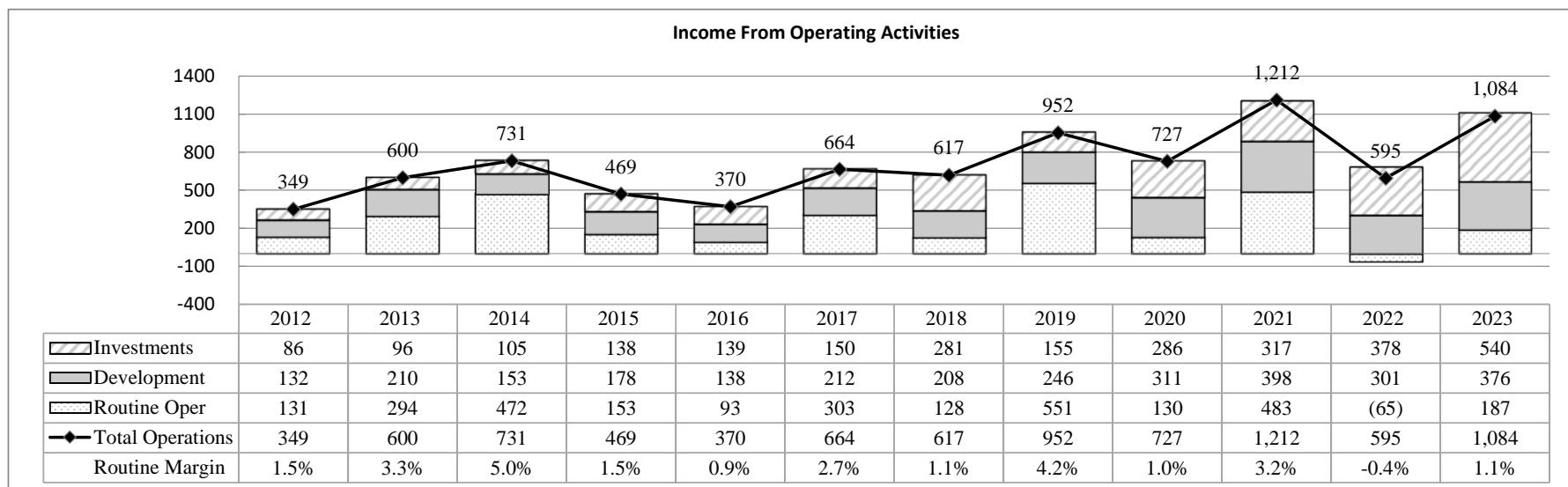
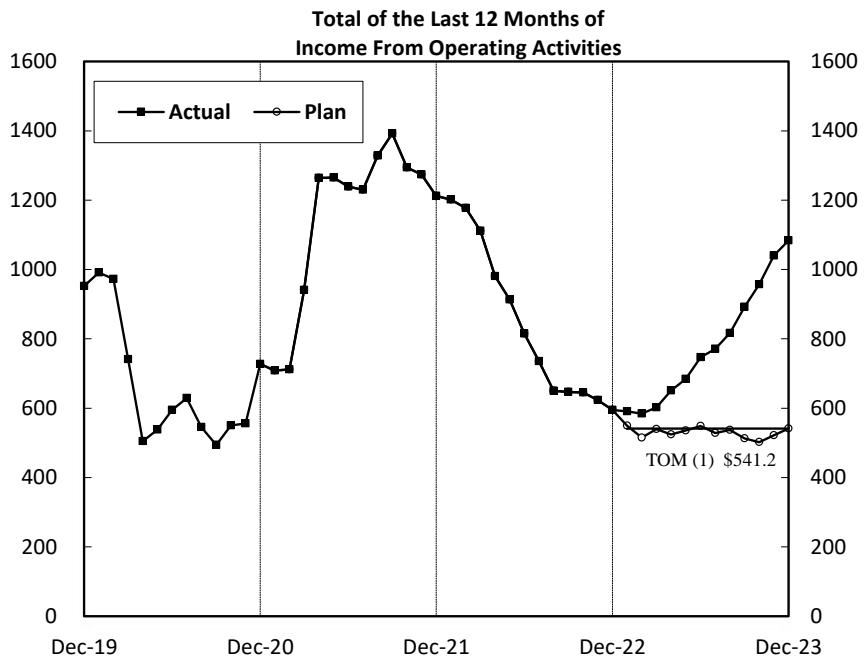
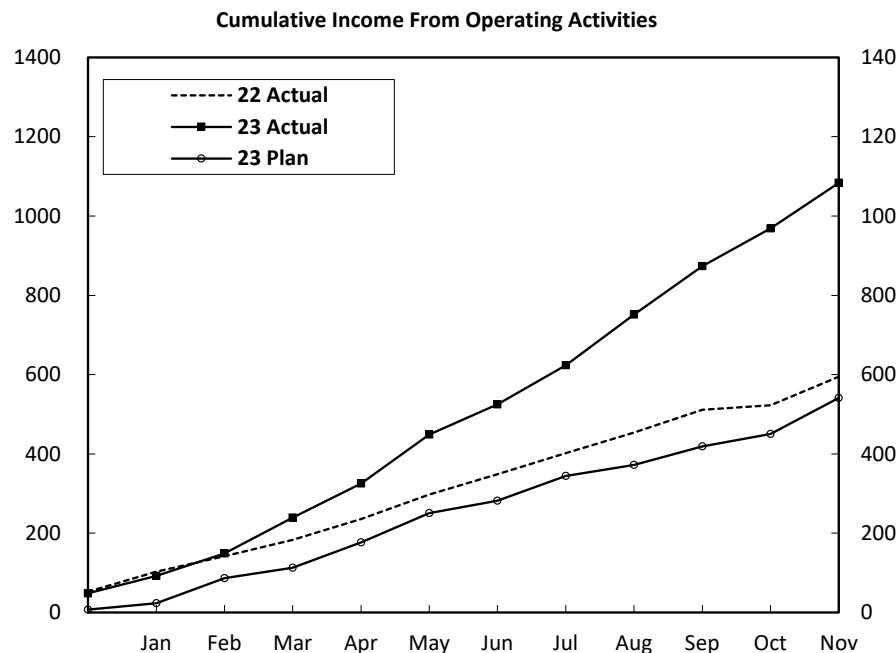
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## Operating Income - Charts

Year to Date Dec-23  
(In Millions of Dollars)



## Statement of Activities by Function - Consolidated

**Year to Date Dec-23**  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
1. Practice revenue	16,133.9	190.4	14,772.5	9.2%	4,173.0	108.6	1,350.8	27.0
2. Practice expense	15,311.1	182.1	14,347.1	6.7%	3,909.2	34.3	1,242.3	35.1
3. Net from practice	822.9	372.5	425.4	93.4%	263.8	142.9	108.5	62.1
4. Research expense	1,135.6	18.2	1,075.1	5.6%	280.5	10.1	82.7	14.3
5. Research revenue	689.2	12.9	653.9	5.4%	184.6	15.6	61.8	5.5
6. Donor, internal and operational funding	(446.4)	31.1	(421.2)	6.0%	(95.9)	25.7	(20.9)	19.8
7. Education - graduate and post-grad	(57.5)	(2.1)	(50.9)	13.1%	(14.3)	(0.4)	(3.7)	0.3
8. Unallocated expense	(151.5)	(19.5)	(38.1)		(155.2)	(107.0)	(145.2)	(128.6)
9. Contributions - net, operating activities	375.9	160.3	301.1	24.9%	198.0	101.6	131.1	70.6
10. Investments	540.3	0.1	378.5	42.7%	135.7	0.1	45.3	0.1
<b>11. Income (loss) from operating activities</b>	<b>1,083.6</b>	<b>542.4</b>	<b>594.8</b>	<b>82.2%</b>	<b>332.1</b>	<b>163.0</b>	<b>115.2</b>	<b>24.3</b>
12. Contributions - net, endowment and capital	173.6	(100.8)	207.8	(16.5%)	104.3	(50.6)	55.1	(43.0)
13. Unallocated investment return (loss)	1,014.8	444.6	(1,739.2)		699.3	556.7	463.9	416.4
14. Benefit credit (costs)	344.0	(32.8)	174.8	96.9%	86.0	(8.2)	28.7	(2.7)
15. Other non-operating items	(203.5)	(96.5)	107.3		(108.0)	(81.2)	(68.7)	(59.7)
<b>16. Increase (decrease) in net assets before other changes in net assets</b>	<b>2,412.6</b>	<b>756.9</b>	<b>(654.6)</b>		<b>1,113.7</b>	<b>579.6</b>	<b>594.1</b>	<b>335.3</b>
17. Change in net assets (2)	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
18. Pension and postretirement accounting (3)	(647.7)	(824.7)	2,858.5		(610.3)	(654.6)	(602.0)	(616.8)
<b>19. Increase (decrease) in net assets</b>	<b>1,764.9</b>	<b>(67.7)</b>	<b>2,203.9</b>	<b>(19.9%)</b>	<b>503.3</b>	<b>(74.9)</b>	<b>(7.9)</b>	<b>(281.4)</b>
<b>Profitability</b>								
20. Practice margin	5.1%	2.3 p	2.9%	2.2 p	6.3%	3.3 p	8.0%	4.5 p
21. Total operating margin	6.0%	2.9 p	3.7%	2.4 p	7.0%	3.2 p	7.1%	1.1 p
22. Total net margin	13.4%	4.0 p	(4.0%)	17.5 p	23.5%	11.6 p	36.8%	19.5 p
23. Routine Operating Margin	1.1%	2.4 p	(0.4%)	1.5 p	(0.0%)	1.5 p	(4.4%)	(3.3)p
<b>Volumes</b>								
24. Outpatient visits	5,223,715	208,175	4,903,071	6.5%	1,332,878	60,685	443,512	36,026
25. Surgical patients	149,934	5,152	141,666	5.8%	38,365	1,295	12,370	374
26. Hospital admissions	122,553	(5,507)	118,001	3.9%	31,262	(1,249)	10,487	(318)
27. Hospital patient days	709,106	(19,333)	712,165	(0.4%)	181,959	(6,610)	61,360	(1,362)
<b>Staffing</b>								
28. Consulting Staff FTE	5,012	41	4,816	4.1%			5,158	(46)
29. Allied Health Staff FTE	61,522	868	59,061	4.2%			62,166	1,237
<b>Payer Mix - Over (Under) Plan</b>								
30. Government	56.8%	0.5 p	56.8%	0.1 p			54.6%	(0.1)p
31. Non-Government	38.3%	(0.3)p	38.2%	0.2 p			39.8%	0.3 p
32. Mayo Insured	4.8%	(0.2)p	5.1%	(0.3)p			5.5%	(0.3)p
33. Total	100.0%	(0.0)p	100.0%	(0.0)p			100.0%	0.0 p

## Statement of Activities by Account - Routine Operating Performance

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	34,085.2	652.7	30,433.6	12.0%	8,705.0	181.5	2,820.4	55.7
2. Revenue reductions	(19,936.2)	(498.7)	(17,558.3)	13.5%	(5,054.1)	(103.7)	(1,642.5)	(43.1)
<b>3. Net patient care revenue</b>	<b>14,149.0</b>	<b>154.0</b>	<b>12,875.3</b>	<b>9.9%</b>	<b>3,650.9</b>	<b>77.8</b>	<b>1,177.9</b>	<b>12.7</b>
4. Laboratory revenue	1,016.8	(55.0)	1,002.1	1.5%	255.2	(17.1)	83.4	(4.8)
5. Laboratory rev reductions	(88.6)	20.0	(96.1)	(7.8%)	(23.0)	4.3	(7.1)	1.6
<b>6. Net lab revenue</b>	<b>928.2</b>	<b>(34.9)</b>	<b>906.1</b>	<b>2.4%</b>	<b>232.3</b>	<b>(12.8)</b>	<b>76.3</b>	<b>(3.2)</b>
7. Grants and contracts	703.4	(9.5)	665.8	5.6%	193.2	15.3	61.4	1.5
8. Investment income	1.5	0.0	1.5	6.1%	0.4	0.0	0.1	0.0
9. Contributions operating	10.1	10.1	10.1	0.6%	0.0	0.0	0.0	0.0
10. Other revenue	1,144.1	105.4	1,089.0	5.1%	305.5	46.2	104.9	20.6
<b>11. Net other revenue</b>	<b>1,859.2</b>	<b>107.6</b>	<b>1,754.8</b>	<b>5.9%</b>	<b>498.7</b>	<b>61.5</b>	<b>166.3</b>	<b>22.1</b>
<b>12. Total revenue</b>	<b>16,936.3</b>	<b>226.7</b>	<b>15,536.2</b>	<b>9.0%</b>	<b>4,381.9</b>	<b>126.5</b>	<b>1,420.5</b>	<b>31.6</b>
<b>Expense</b>								
13. Allied Health	4,604.6	218.1	4,510.5	2.1%	1,128.6	69.6	353.9	33.0
14. Consulting Staff	2,174.8	36.9	2,146.6	1.3%	555.0	(5.2)	173.8	(1.5)
15. Allied health practitioners	442.6	(21.5)	507.0	(12.7%)	102.4	3.0	32.1	2.0
16. Residents and trainees	212.5	(14.2)	189.4	12.2%	53.5	(3.2)	17.4	(1.0)
<b>17. Salary expense</b>	<b>7,434.5</b>	<b>219.2</b>	<b>7,353.5</b>	<b>1.1%</b>	<b>1,839.5</b>	<b>64.3</b>	<b>577.2</b>	<b>32.5</b>
18. Benefit Programs	3,053.7	217.8	2,569.5	18.8%	814.3	23.7	274.0	(4.5)
<b>19. Compensation</b>	<b>10,488.2</b>	<b>437.0</b>	<b>9,923.0</b>	<b>5.7%</b>	<b>2,653.9</b>	<b>88.0</b>	<b>851.1</b>	<b>28.0</b>
20. Supplies	1,652.4	(72.9)	1,463.0	13.0%	437.0	(28.1)	152.6	(19.5)
21. Purchased services	1,519.9	(70.9)	1,529.3	(0.6%)	440.5	(49.3)	161.0	(22.1)
22. General expense	353.4	(65.4)	313.6	12.7%	106.5	(26.6)	48.0	(18.8)
23. Cost of goods sold	745.2	(92.0)	635.1	17.3%	200.7	(37.2)	66.5	(14.8)
<b>24. Supplies &amp; purchased services</b>	<b>4,270.9</b>	<b>(301.2)</b>	<b>3,941.0</b>	<b>8.4%</b>	<b>1,184.8</b>	<b>(141.2)</b>	<b>428.1</b>	<b>(75.1)</b>
25. Pharmaceuticals	1,386.5	(10.3)	1,175.5	18.0%	366.7	(8.1)	113.8	2.7
26. Travel	108.0	(5.5)	90.7	19.1%	32.5	(4.6)	9.7	(0.7)
27. Depreciation	662.6	15.2	623.7	6.2%	186.1	(12.3)	78.1	(20.8)
28. Facilities	388.2	(21.6)	349.0	11.3%	123.9	(29.2)	61.6	(30.2)
29. Finance and investment cost	203.0	(6.1)	184.5	10.0%	50.7	10.7	17.0	14.2
30. Internal services	(942.9)	68.2	(859.3)	9.7%	(263.3)	43.4	(93.4)	15.2
31. Provider taxes	191.7	(4.2)	178.1	7.7%	49.0	0.4	17.0	(0.7)
32. Overhead	(6.9)	(1.5)	(4.8)	44.0%	(1.8)	(11.4)	(0.6)	(12.4)
<b>33. Total expense</b>	<b>16,749.3</b>	<b>169.9</b>	<b>15,601.3</b>	<b>7.4%</b>	<b>4,382.6</b>	<b>(64.3)</b>	<b>1,482.5</b>	<b>(79.8)</b>
<b>34. Income from Routine Operations</b>	<b>187.0</b>	<b>396.6</b>	<b>(65.1)</b>		<b>(0.7)</b>	<b>62.2</b>	<b>(62.0)</b>	<b>(48.2)</b>
35. Operating investment earnings and other revenue	520.7	(14.5)	358.8	45.1%	134.8	(0.8)	46.0	1.9
36. Operating development revenue and expenses	375.9	160.3	301.1	24.9%	198.0	101.6	131.1	70.6
<b>37. Net Operating Income</b>	<b>1,083.6</b>	<b>542.4</b>	<b>594.8</b>	<b>82.2%</b>	<b>332.1</b>	<b>163.0</b>	<b>115.2</b>	<b>24.3</b>
38. Contributions	549.5	59.5	508.8	8.0%	302.3	51.0	186.2	27.6
39. Investments	1,397.4	323.9	(1,211.5)		746.5	477.5	461.8	372.2
40. Benefit credit (costs)	344.0	(32.8)	174.8	96.9%	86.0	(8.2)	28.7	(2.7)
41. Other	(45.8)	(152.7)	(41.9)	9.2%	(19.5)	(46.2)	(21.3)	(30.1)
<b>42. Net Income</b>	<b>2,412.6</b>	<b>579.9</b>	<b>(654.6)</b>		<b>1,113.7</b>	<b>535.4</b>	<b>594.1</b>	<b>320.6</b>
<b>Profitability</b>								
43. Total operating margin	6.0%	2.9 p	3.7%	2.4 p	7.0%	3.2 p	7.1%	1.1 p
44. Unsubsidized operating margin	1.1%	2.4 p	(0.4%)	1.5 p	(0.0%)	1.5 p	(4.4%)	(3.4)p

## Statement of Activities by Account - Consolidated

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	34,085.2	652.7	30,433.6	12.0%	8,705.0	181.5	2,820.4	55.7
2. Revenue reductions	(19,936.2)	(498.7)	(17,558.3)	13.5%	(5,054.1)	(103.7)	(1,642.5)	(43.1)
<b>3. Net patient care revenue</b>	<b>14,149.0</b>	<b>154.0</b>	<b>12,875.3</b>	<b>9.9%</b>	<b>3,650.9</b>	<b>77.8</b>	<b>1,177.9</b>	<b>12.7</b>
4. Laboratory revenue	1,016.8	(55.0)	1,002.1	1.5%	255.2	(17.1)	83.4	(4.8)
5. Laboratory revenue reductions	(88.6)	20.0	(96.1)	(7.8%)	(23.0)	4.3	(7.1)	1.6
<b>6. Net lab revenue</b>	<b>928.2</b>	<b>(34.9)</b>	<b>906.1</b>	<b>2.4%</b>	<b>232.3</b>	<b>(12.8)</b>	<b>76.3</b>	<b>(3.2)</b>
7. Grants and contracts	703.4	(9.5)	665.8	5.6%	193.2	15.3	61.4	1.5
8. Investment income	535.6	71.5	273.0	96.2%	132.0	15.9	46.6	7.9
9. Contributions operating	428.1	186.1	342.6	25.0%	208.4	104.6	132.4	69.1
10. Other revenue	1,200.0	97.2	1,226.8	(2.2%)	331.6	55.0	118.2	29.2
<b>11. Net other revenue</b>	<b>2,867.1</b>	<b>345.2</b>	<b>2,508.2</b>	<b>14.3%</b>	<b>865.2</b>	<b>190.8</b>	<b>358.5</b>	<b>107.7</b>
<b>12. Total revenue</b>	<b>17,944.2</b>	<b>464.3</b>	<b>16,289.6</b>	<b>10.2%</b>	<b>4,748.3</b>	<b>255.8</b>	<b>1,612.7</b>	<b>117.2</b>
<b>Expense</b>								
13. Allied health	4,623.1	216.7	4,525.3	2.2%	1,132.8	70.1	354.5	34.1
14. Consulting staff	2,175.7	37.0	2,147.2	1.3%	555.2	(5.1)	173.8	(1.4)
15. Allied health practitioners	442.6	(20.6)	507.1	(12.7%)	102.4	3.3	32.1	2.1
16. Residents and trainees	212.5	(14.2)	189.4	12.2%	53.5	(3.2)	17.4	(1.0)
<b>17. Salary expense</b>	<b>7,453.9</b>	<b>218.9</b>	<b>7,368.9</b>	<b>1.2%</b>	<b>1,844.0</b>	<b>65.1</b>	<b>577.8</b>	<b>33.8</b>
18. Benefit programs	3,062.1	213.5	2,574.9	18.9%	816.2	23.0	274.0	(4.1)
<b>19. Compensation</b>	<b>10,516.0</b>	<b>432.4</b>	<b>9,943.9</b>	<b>5.8%</b>	<b>2,660.2</b>	<b>88.1</b>	<b>851.8</b>	<b>29.7</b>
20. Supplies	1,644.3	(63.8)	1,452.9	13.2%	435.0	(25.8)	151.1	(17.9)
21. Purchased services	1,530.8	(76.2)	1,539.8	(0.6%)	444.0	(51.3)	162.2	(22.7)
22. General expense	356.5	(65.8)	316.0	12.8%	106.7	(26.7)	48.1	(18.8)
23. Cost of goods sold	824.6	(168.6)	705.7	16.8%	226.4	(62.2)	80.4	(28.5)
<b>24. Supplies &amp; purchased services</b>	<b>4,356.2</b>	<b>(374.5)</b>	<b>4,014.4</b>	<b>8.5%</b>	<b>1,212.1</b>	<b>(166.0)</b>	<b>441.8</b>	<b>(87.9)</b>
25. Pharmaceuticals	1,386.5	(10.3)	1,175.5	18.0%	366.7	(8.1)	113.8	2.7
26. Travel	109.4	(5.8)	91.3	19.8%	32.9	(4.6)	9.8	(0.7)
27. Depreciation	662.9	15.2	624.1	6.2%	186.1	(12.2)	78.1	(20.8)
28. Facilities	388.9	(21.5)	349.7	11.2%	124.0	(29.2)	61.6	(30.1)
29. Finance and investment cost	191.8	(18.1)	174.3	10.0%	48.2	7.3	17.0	12.2
30. Internal services	(942.8)	70.5	(856.5)	10.1%	(263.1)	43.9	(93.3)	15.4
31. Provider taxes	191.7	(4.2)	178.1	7.7%	49.0	0.4	17.0	(0.7)
32. Overhead	(0.0)	(5.5)	(0.0)		0.0	(12.5)	0.0	(12.7)
<b>33. Total expense</b>	<b>16,860.6</b>	<b>78.1</b>	<b>15,694.8</b>	<b>7.4%</b>	<b>4,416.2</b>	<b>(92.8)</b>	<b>1,497.6</b>	<b>(92.9)</b>
<b>34. Income (loss) from operating activities</b>	<b>1,083.6</b>	<b>542.4</b>	<b>594.8</b>	<b>82.2%</b>	<b>332.1</b>	<b>163.0</b>	<b>115.2</b>	<b>24.3</b>
35. Contributions - net, endowment and capital	173.6	(100.8)	207.8	(16.5%)	104.3	(50.6)	55.1	(43.0)
36. Unallocated investment return (loss)	1,014.8	444.6	(1,739.2)		699.3	556.7	463.9	416.4
37. Benefit credit (costs)	344.0	(32.8)	174.8	96.9%	86.0	(8.2)	28.7	(2.7)
38. Other non-operating items	(203.5)	(96.5)	107.3		(108.0)	(81.2)	(68.7)	(59.7)
<b>39. Total</b>	<b>1,329.0</b>	<b>214.5</b>	<b>(1,249.4)</b>		<b>781.5</b>	<b>416.6</b>	<b>479.0</b>	<b>311.0</b>
<b>40. Increase (decrease) in net assets before other changes in net assets</b>	<b>2,412.6</b>	<b>756.9</b>	<b>(654.6)</b>		<b>1,113.7</b>	<b>579.6</b>	<b>594.1</b>	<b>335.3</b>
41. Change in net assets (2)	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
42. Pension and postretirement accounting (3)	(647.7)	(824.7)	2,858.5		(610.3)	(654.6)	(602.0)	(616.8)
<b>43. Increase (decrease) in net assets</b>	<b>1,764.9</b>	<b>(67.7)</b>	<b>2,203.9</b>	<b>(19.9%)</b>	<b>503.3</b>	<b>(74.9)</b>	<b>(7.9)</b>	<b>(281.4)</b>
<b>Profitability</b>								
44. Total operating margin	6.0%	2.9 p	3.7%	2.4 p	7.0%	3.2 p	7.1%	1.1 p
45. Total net margin	13.4%	4.0 p	(4.0%)	17.5 p	23.5%	11.6 p	36.8%	19.5 p

## Statement of Activities by Function Detailed YTD - Consolidated

Year to Date Dec-23  
(In Millions of Dollars)

	Revenue				Expense				Net					
	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Amount Change	Actual Margin Percent	Last Year Margin Percent
1. Rochester Mayo Clinic Health System	7,062.9	64.3	6,585.4	7.3%	6,540.5	65.6	6,171.8	6.0%	522.4	129.9	413.5	108.8	7.4%	6.3%
2. NWWI Region	1,099.9	67.8	1,003.2	9.6%	1,005.8	(4.2)	973.8	3.3%	94.1	63.6	29.4	64.6	8.6%	2.9%
3. SWWI Region	512.9	1.9	491.2	4.4%	501.2	0.6	493.5	1.6%	11.7	2.5	(2.3)	14.0	2.3%	(0.5%)
4. SEMN Region	630.7	1.7	606.9	3.9%	638.0	(9.5)	646.2	(1.3%)	(7.2)	(7.8)	(39.3)	32.1	(1.1%)	(6.5%)
5. SWMN Region	727.7	(0.9)	683.7	6.4%	728.5	(7.7)	716.5	1.7%	(0.8)	(8.6)	(32.9)	32.1	(0.1%)	(4.8%)
6. I/C Eliminations	(3.3)	0.6	(3.7)	(11.4%)	(3.3)	(0.6)	(3.7)	(11.4%)	0.0	0.0	(0.0)	0.0	(0.0%)	0.0%
7. MCHS Patient Care	2,967.9	71.2	2,781.3	6.7%	2,870.2	(21.4)	2,826.4	1.6%	97.7	49.8	(45.0)	142.8	3.3%	(1.6%)
8. Southeast	2,285.6	76.4	1,982.1	15.3%	2,078.1	31.3	1,891.6	9.9%	207.5	107.7	90.5	116.9	9.1%	4.6%
9. Southwest	2,641.1	20.4	2,292.9	15.2%	2,375.6	85.6	2,141.2	10.9%	265.5	106.0	151.7	113.7	10.1%	6.6%
10. International (LOB 19)	85.5	(23.1)	71.8	19.1%	129.9	(30.6)	71.5	81.9%	(44.4)	(53.7)	0.4	(44.8)	(51.9%)	0.5%
<b>11. Patient Care</b>	<b>15,043.0</b>	<b>209.3</b>	<b>13,713.6</b>	<b>9.7%</b>	<b>13,994.4</b>	<b>130.4</b>	<b>13,102.5</b>	<b>6.8%</b>	<b>1,048.6</b>	<b>339.7</b>	<b>611.1</b>	<b>437.5</b>	<b>7.0%</b>	<b>4.5%</b>
12. Mayo Collaborative Services	976.0	(26.5)	960.3	1.6%	863.9	26.4	820.4	5.3%	112.1	(0.1)	139.9	(27.8)	11.5%	14.6%
13. Mayo Outpatient Pharmacies	413.9	1.8	382.7	8.2%	396.5	(6.1)	356.5	11.2%	17.4	(4.3)	26.2	(8.8)	4.2%	6.8%
14. Mayo Clinic Ambulance	63.2	2.8	56.5	11.9%	58.2	3.1	57.3	1.6%	5.0	5.8	(0.8)	5.8	7.9%	(1.4%)
15. Charterhouse	21.5	(3.5)	21.6	(0.6%)	22.4	3.7	23.0	(2.8%)	(0.9)	0.2	(1.4)	0.5	(4.0%)	(6.3%)
16. Cancer Center	11.7	(5.8)	0.2		39.4	5.9	24.5	61.2%	(27.7)	0.1	(24.2)	(3.5)		
17. Other (Cloud, Airport, etc)	56.3	29.9	15.8		142.8	(25.3)	132.3	8.0%	(86.5)	4.5	(116.5)	30.0		
<b>18. Other Practice</b>	<b>1,542.6</b>	<b>(1.4)</b>	<b>1,437.1</b>	<b>7.3%</b>	<b>1,523.2</b>	<b>7.7</b>	<b>1,413.9</b>	<b>7.7%</b>	<b>19.4</b>	<b>6.3</b>	<b>23.2</b>	<b>(3.8)</b>	<b>1.3%</b>	<b>1.6%</b>
19. Platform Operations	27.9	(17.1)	24.8	12.5%	58.9	26.8	36.2	62.8%	(30.9)	9.7	(11.3)	(19.6)		(45.6%)
20. Platform Portfolio Companies	(15.6)	4.4	(18.7)	(16.2%)	0.0	(0.0)	0.0	0.0%	(15.6)	4.4	(18.7)	3.0		
<b>21. Platform &amp; Provider Markets</b>	<b>12.3</b>	<b>(12.7)</b>	<b>6.2</b>	<b>99.2%</b>	<b>58.9</b>	<b>26.8</b>	<b>36.2</b>	<b>62.8%</b>	<b>(46.6)</b>	<b>14.1</b>	<b>(30.0)</b>	<b>(16.6)</b>		
22. Transformation Initiatives (CDH)	6.5	2.0	4.3	49.5%	147.0	5.0	156.2	(5.9%)	(140.5)	7.0	(151.9)	11.4		
<b>23. Transformation Practice</b>	<b>18.8</b>	<b>(10.8)</b>	<b>10.5</b>	<b>78.6%</b>	<b>205.9</b>	<b>31.8</b>	<b>192.4</b>	<b>7.0%</b>	<b>(187.1)</b>	<b>21.1</b>	<b>(181.9)</b>	<b>(5.2)</b>		
24. Dept of Business Dev Operations	82.2	(6.7)	99.1	(17.1%)	56.8	12.0	61.5	(7.7%)	25.4	5.3	37.6	(12.2)	30.9%	37.9%
25. Dept of Business Dev Investments	9.6	5.8	4.5		7.1	(0.1)	6.5	9.3%	2.5	5.7	(2.0)	4.4	26.0%	(43.1%)
<b>26. Dept of Business Dev &amp; Subs</b>	<b>91.8</b>	<b>(0.9)</b>	<b>103.7</b>	<b>(11.5%)</b>	<b>63.9</b>	<b>12.0</b>	<b>68.0</b>	<b>(6.1%)</b>	<b>27.9</b>	<b>11.0</b>	<b>35.7</b>	<b>(7.8)</b>	<b>30.4%</b>	<b>34.4%</b>
27. Centers	1.5	0.2	1.8	(14.6%)	81.4	0.5	95.3	(14.6%)	(79.9)	0.7	(93.6)	13.7		
28. Unallocated practice (MCCPC and Other)	(10.3)	(16.7)	5.5		(4.2)	10.6	(25.4)	(83.6%)	(6.1)	(6.2)	30.9	(37.0)	59.5%	
29. I/C Eliminations	(553.5)	10.8	(499.7)	10.8%	(553.5)	(10.9)	(499.7)	10.8%	0.0	(0.1)	(0.0)	0.0	(0.0%)	0.0%
<b>30. Total Practice</b>	<b>16,133.9</b>	<b>190.4</b>	<b>14,772.5</b>	<b>9.2%</b>	<b>15,311.1</b>	<b>182.1</b>	<b>14,347.1</b>	<b>6.7%</b>	<b>822.9</b>	<b>372.5</b>	<b>425.4</b>	<b>397.4</b>	<b>5.1%</b>	<b>2.9%</b>
31. Research Restricted	0.1	0.1	0.6	(87.6%)	145.2	(4.0)	133.3	8.9%	(145.1)	(3.9)	(132.7)	(12.4)		
32. Research Unrestricted	689.1	12.8	653.3	5.5%	990.4	22.2	941.8	5.2%	(301.3)	35.0	(288.5)	(12.8)	(43.7%)	(44.2%)
<b>33. Research</b>	<b>689.2</b>	<b>12.9</b>	<b>653.9</b>	<b>5.4%</b>	<b>1,135.6</b>	<b>18.2</b>	<b>1,075.1</b>	<b>5.6%</b>	<b>(446.4)</b>	<b>31.1</b>	<b>(421.2)</b>	<b>(25.2)</b>	<b>(64.8%)</b>	<b>(64.4%)</b>
34. Grad and post-grad education	12.7	(1.1)	12.8	(1.0%)	70.3	(1.0)	63.7	10.2%	(57.5)	(2.1)	(50.9)	(6.7)		
35. Contributions - net, operating activities	418.1	176.1	332.6	25.7%	42.2	(15.8)	31.6	33.7%	375.9	160.3	301.1	74.8	89.9%	90.5%
36. Investments	609.4	76.1	440.4	38.4%	69.1	(76.0)	61.9	11.6%	540.3	0.1	378.5	161.8	88.7%	85.9%
37. Harwick Project	0.0	0.0	0.0	0.0%	76.7	(14.2)	55.8	37.5%	(76.7)	(14.2)	(55.8)	(20.9)	0.0%	0.0%
38. Bold Forward Unbound	0.0	0.0	0.0	0.0%	38.2	3.8	0.0		(38.2)	3.8	(0.0)	(38.1)	0.0%	0.0%
39. Unallocated (MCSSO and Other)	80.9	9.9	77.3	4.7%	117.5	(19.0)	59.6	97.2%	(36.6)	(9.1)	17.7	(54.3)	(45.2%)	22.9%
40. I/C Eliminations	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0%	0.0%
<b>41. Income (loss) from operating activities</b>	<b>17,944.2</b>	<b>464.3</b>	<b>16,289.6</b>	<b>10.2%</b>	<b>16,860.6</b>	<b>78.1</b>	<b>15,694.8</b>	<b>7.4%</b>	<b>1,083.6</b>	<b>542.4</b>	<b>594.8</b>	<b>488.8</b>	<b>6.0%</b>	<b>3.7%</b>

## Statement of Activities by Function Detailed QTD - Consolidated

For the Quarter Ended Dec-23  
(In Millions of Dollars)

	Revenue			Expense			Net							
	QTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	Last Year Actual	Amount Change	Actual Margin Percent	Last Year Margin Percent
1. Rochester Mayo Clinic Health System	1,818.7	45.8	1,638.5	11.0%	1,648.2	29.9	1,529.3	7.8%	170.6	75.7	109.2	61.4	9.4%	6.7%
2. NWWI Region	291.1	22.0	259.2	12.3%	251.8	3.7	245.7	2.5%	39.2	25.8	13.5	25.7	13.5%	5.2%
3. SWWI Region	136.0	5.9	125.9	8.1%	124.4	1.7	124.5	(0.1%)	11.7	7.6	1.4	10.3	8.6%	1.1%
4. SEMN Region	163.1	1.0	156.6	4.2%	158.6	2.4	170.6	(7.0%)	4.4	3.4	(14.0)	18.5	2.7%	(9.0%)
5. SWMN Region	190.7	1.0	177.6	7.4%	178.0	7.3	180.9	(1.6%)	12.7	8.3	(3.4)	16.1	6.7%	(1.9%)
6. I/C Eliminations	(0.6)	0.4	(1.0)	(45.2%)	(0.6)	(0.4)	(1.0)	(45.2%)	0.0	0.0	0.0	(0.0)	0.0%	(0.0%)
7. MCHS Patient Care	780.3	30.3	718.2	8.6%	712.3	14.8	720.7	(1.2%)	68.1	45.1	(2.5)	70.5	8.7%	(0.3%)
8. Southeast	599.0	38.2	512.6	16.9%	521.4	13.7	480.8	8.4%	77.6	52.0	31.8	45.8	13.0%	6.2%
9. Southwest	663.7	(9.2)	600.3	10.6%	585.2	47.3	552.1	6.0%	78.6	38.1	48.2	30.4	11.8%	8.0%
10. International (LOB 19)	25.3	(3.6)	23.2	9.2%	68.7	(44.2)	19.7		(43.4)	(47.8)	3.5	(46.9)		15.0%
<b>11. Patient Care</b>	<b>3,887.1</b>	<b>101.5</b>	<b>3,492.8</b>	<b>11.3%</b>	<b>3,535.7</b>	<b>61.5</b>	<b>3,302.6</b>	<b>7.1%</b>	<b>351.4</b>	<b>163.0</b>	<b>190.2</b>	<b>161.2</b>	<b>9.0%</b>	<b>5.4%</b>
12. Mayo Collaborative Services	244.5	(10.2)	232.9	5.0%	214.9	9.9	206.9	3.9%	29.6	(0.2)	26.0	3.6	12.1%	11.2%
13. Mayo Outpatient Pharmacies	106.9	4.7	93.1	14.8%	101.9	(5.0)	88.9	14.5%	5.1	(0.3)	4.2	0.9	4.7%	4.5%
14. Mayo Clinic Ambulance	16.5	1.4	14.7	12.4%	14.5	0.8	15.0	(3.2%)	2.0	2.2	(0.3)	2.3	12.2%	(1.9%)
15. Charterhouse	5.5	(0.8)	5.1	7.9%	5.9	0.7	5.6	6.1%	(0.4)	(0.1)	(0.5)	0.1	(7.9%)	(9.7%)
16. Cancer Center	5.0	0.6	0.0		10.8	0.5	8.9	21.5%	(5.8)	1.1	(8.9)	3.1		
17. Other (Cloud, Airport, etc)	13.4	6.6	7.1	88.7%	48.7	(17.5)	41.0	18.8%	(35.4)	(10.9)	(33.9)	(1.4)		
<b>18. Other Practice</b>	<b>391.8</b>	<b>2.4</b>	<b>352.8</b>	<b>11.0%</b>	<b>396.7</b>	<b>(10.6)</b>	<b>366.3</b>	<b>8.3%</b>	<b>(4.9)</b>	<b>(8.2)</b>	<b>(13.5)</b>	<b>8.5</b>	<b>(1.3%)</b>	<b>(3.8%)</b>
19. Platform Operations	8.4	(4.1)	5.6	49.3%	17.2	6.8	10.3	66.6%	(8.9)	2.7	(4.7)	(4.1)		(84.4%)
20. Platform Portfolio Companies	4.1	9.0	(7.6)		0.0	0.0	0.0	0.0%	4.1	9.0	(7.6)	11.7		
<b>21. Platform &amp; Provider Markets</b>	<b>12.4</b>	<b>4.9</b>	<b>(2.0)</b>		<b>17.2</b>	<b>6.8</b>	<b>10.3</b>	<b>66.6%</b>	<b>(4.8)</b>	<b>11.7</b>	<b>(12.4)</b>	<b>7.6</b>	<b>(38.6%)</b>	
22. Transformation Initiatives (CDH)	1.5	0.4	1.3	14.5%	39.7	(2.6)	54.1	(26.5%)	(38.2)	(2.2)	(52.8)	14.5		
<b>23. Transformation Practice</b>	<b>14.0</b>	<b>5.3</b>	<b>(0.7)</b>		<b>57.0</b>	<b>4.2</b>	<b>64.4</b>	<b>(11.6%)</b>	<b>(43.0)</b>	<b>9.5</b>	<b>(65.1)</b>	<b>22.1</b>		
24. Dept of Business Dev Operations	18.2	(1.7)	29.4	(38.1%)	9.4	7.2	18.0	(47.4%)	8.8	5.4	11.5	(2.7)	48.2%	39.0%
25. Dept of Business Dev Investments	2.6	1.4	1.1		2.1	(0.3)	1.6	29.2%	0.5	1.1	(0.5)	1.1	20.4%	(48.6%)
<b>26. Dept of Business Dev &amp; Subs</b>	<b>20.8</b>	<b>(0.3)</b>	<b>30.5</b>	<b>(31.7%)</b>	<b>11.5</b>	<b>6.9</b>	<b>19.6</b>	<b>(41.1%)</b>	<b>9.3</b>	<b>6.5</b>	<b>10.9</b>	<b>(1.6)</b>	<b>44.7%</b>	<b>35.9%</b>
27. Centers	0.5	0.1	0.6	(20.9%)	21.7	(1.5)	29.1	(25.6%)	(21.2)	(1.4)	(28.5)	7.3		
28. Unallocated practice (MCCPC and Other)	(3.6)	(5.2)	1.5		24.3	(21.2)	9.2		(27.8)	(26.4)	(7.7)	(20.1)		
29. I/C Eliminations	(137.6)	4.8	(103.7)	32.8%	(137.6)	(5.0)	(103.7)	32.8%	(0.0)	(0.2)	0.0	(0.0)	0.0%	(0.0%)
<b>30. Total Practice</b>	<b>4,173.0</b>	<b>108.6</b>	<b>3,773.9</b>	<b>10.6%</b>	<b>3,909.2</b>	<b>34.3</b>	<b>3,687.5</b>	<b>6.0%</b>	<b>263.8</b>	<b>142.9</b>	<b>86.3</b>	<b>177.4</b>	<b>6.3%</b>	<b>2.3%</b>
31. Research Restricted	0.0	0.0	0.1		33.7	(0.7)	32.2	4.8%	(33.7)	(0.7)	(32.1)	(1.6)	0.0%	
32. Research Unrestricted	184.6	15.6	173.0	6.7%	246.8	10.8	242.5	1.8%	(62.2)	26.4	(69.5)	7.3	(33.7%)	(40.1%)
<b>33. Research</b>	<b>184.6</b>	<b>15.6</b>	<b>173.1</b>	<b>6.6%</b>	<b>280.5</b>	<b>10.1</b>	<b>274.7</b>	<b>2.1%</b>	<b>(95.9)</b>	<b>25.7</b>	<b>(101.6)</b>	<b>5.7</b>	<b>(51.9%)</b>	<b>(58.7%)</b>
34. Grad and post-grad education	3.1	(0.5)	3.0	2.6%	17.3	0.2	16.0	8.4%	(14.3)	(0.4)	(13.0)	(1.3)		
35. Contributions - net, operating activities	208.4	104.6	124.2	67.8%	10.4	(3.0)	10.8	(3.4%)	198.0	101.6	113.4	84.6	95.0%	91.3%
36. Investments	159.0	25.7	118.9	33.7%	23.3	(25.6)	23.5	(0.9%)	135.7	0.1	95.4	40.3	85.4%	80.3%
37. Harwick Project	0.0	0.0	0.0	0.0%	22.6	(7.0)	21.7	3.8%	(22.6)	(7.0)	(21.7)	(0.8)	0.0%	0.0%
38. Bold.Forward.Unbound	0.0	0.0	0.0	0.0%	7.9	3.7	0.0		(7.9)	3.7	(0.0)	(7.8)	0.0%	0.0%
39. Unallocated (MCSSO and Other)	20.3	1.9	18.8	7.7%	145.1	(105.5)	36.9		(124.8)	(103.6)	(18.1)	(106.7)		(95.9%)
40. I/C Eliminations	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0%	0.0%
<b>41. Income (loss) from operating activities</b>	<b>4,748.3</b>	<b>255.8</b>	<b>4,211.9</b>	<b>12.7%</b>	<b>4,416.2</b>	<b>(92.8)</b>	<b>4,071.1</b>	<b>8.5%</b>	<b>332.1</b>	<b>163.0</b>	<b>140.8</b>	<b>191.3</b>	<b>7.0%</b>	<b>3.3%</b>

## Statement of Activities by Function Detailed MTD - Consolidated

For the Month Ended Dec-23  
(In Millions of Dollars)

	Revenue				Expense				Net					
	MTD Actual	Variance from Plan			MTD Actual	Variance from Plan			MTD Actual	Variance from Plan			Actual Margin Percent	Last Year Margin Percent
		Last Year Actual	Percent Change			Last Year Actual	Percent Change			Last Year Actual	Amount Change	Margin Percent		
1. Rochester Mayo Clinic Health System	573.1	(1.6)	513.9	11.5%	508.9	27.9	485.5	4.8%	64.1	26.4	28.4	35.7	11.2%	5.5%
2. NWWI Region	97.8	6.2	86.5	13.1%	76.1	9.3	81.8	(6.9%)	21.7	15.4	4.7	17.0	22.2%	5.5%
3. SWWI Region	44.7	2.1	41.9	6.8%	36.8	4.5	41.1	(10.6%)	8.0	6.6	0.8	7.2	17.8%	1.9%
4. SEMN Region	52.0	(1.7)	54.0	(3.8%)	48.0	5.1	62.6	(23.3%)	4.0	3.4	(8.6)	12.6	7.7%	(15.8%)
5. SWMN Region	61.5	(1.1)	59.0	4.1%	52.8	8.6	60.0	(11.9%)	8.7	7.5	(0.9)	9.6	14.2%	(1.5%)
6. I/C Eliminations	(0.2)	0.1	(0.3)	(38.4%)	(0.2)	(0.1)	(0.3)	(38.4%)	(0.0)	(0.0)	0.0	(0.0)	0.0%	0.0%
7. MCHS Patient Care	255.9	5.6	241.2	6.1%	213.5	27.3	245.2	(12.9%)	42.4	32.9	(4.0)	46.4	16.6%	(1.6%)
8. Southeast	192.3	10.0	169.0	13.7%	162.0	10.6	156.7	3.4%	30.3	20.6	12.3	17.9	15.8%	7.3%
9. Southwest	221.3	4.6	208.3	6.2%	179.9	25.1	178.4	0.9%	41.4	29.8	30.0	11.4	18.7%	14.4%
10. International (LOB 19)	12.8	3.1	8.8	45.9%	55.7	(47.4)	7.4		(42.9)	(44.3)	1.3	(44.2)		15.2%
<b>11. Patient Care</b>	<b>1,255.2</b>	<b>21.7</b>	<b>1,141.2</b>	<b>10.0%</b>	<b>1,120.0</b>	<b>43.6</b>	<b>1,073.1</b>	<b>4.4%</b>	<b>135.3</b>	<b>65.2</b>	<b>68.1</b>	<b>67.2</b>	<b>10.8%</b>	<b>6.0%</b>
12. Mayo Collaborative Services	80.4	(2.1)	78.8	2.0%	69.0	4.6	73.2	(5.7%)	11.4	2.4	5.5	5.8	14.1%	7.0%
13. Mayo Outpatient Pharmacies	29.7	(2.7)	31.1	(4.5%)	32.4	(1.6)	30.1	7.6%	(2.7)	(4.3)	1.0	(3.7)	(8.9%)	3.2%
14. Mayo Clinic Ambulance	5.6	0.6	5.1	11.1%	4.9	0.1	4.9	(1.4%)	0.8	0.7	0.1	0.6	13.7%	2.8%
15. Charterhouse	1.9	(0.2)	1.7	10.1%	2.1	0.2	1.9	11.4%	(0.3)	(0.1)	(0.2)	(0.0)	(13.7%)	(12.4%)
16. Cancer Center	1.9	0.4	0.0		3.0	0.7	3.8	(19.7%)	(1.1)	1.1	(3.8)	2.6	(58.5%)	
17. Other (Cloud, Airport, etc)	4.3	2.1	1.9		14.2	(3.5)	20.7	(31.4%)	(9.9)	(1.4)	(18.9)	8.9		
<b>18. Other Practice</b>	<b>123.9</b>	<b>(1.9)</b>	<b>118.6</b>	<b>4.4%</b>	<b>125.7</b>	<b>0.4</b>	<b>134.7</b>	<b>(6.7%)</b>	<b>(1.8)</b>	<b>(1.5)</b>	<b>(16.1)</b>	<b>14.3</b>	<b>(1.5%)</b>	<b>(13.6%)</b>
19. Platform Operations	2.0	(2.3)	1.8	7.9%	5.5	3.5	4.1	32.7%	(3.5)	1.2	(2.3)	(1.2)		
20. Platform Portfolio Companies	7.4	8.9	(1.2)		0.0	0.0	0.0	0.0%	7.4	8.9	(1.2)	8.6		
<b>21. Platform &amp; Provider Markets</b>	<b>9.3</b>	<b>6.6</b>	<b>0.6</b>		<b>5.5</b>	<b>3.5</b>	<b>4.1</b>	<b>32.7%</b>	<b>3.9</b>	<b>10.1</b>	<b>(3.5)</b>	<b>7.4</b>	<b>41.4%</b>	
22. Transformation Initiatives (CDH)	0.6	0.2	0.6	(5.6%)	13.0	(1.3)	23.1	(43.8%)	(12.4)	(1.1)	(22.5)	10.1		
<b>23. Transformation Practice</b>	<b>9.9</b>	<b>6.8</b>	<b>1.2</b>		<b>18.4</b>	<b>2.2</b>	<b>27.2</b>	<b>(32.3%)</b>	<b>(8.5)</b>	<b>9.0</b>	<b>(26.0)</b>	<b>17.5</b>	<b>(85.7%)</b>	
24. Dept of Business Dev Operations	6.8	0.3	15.2	(55.0%)	0.7	4.6	8.2	(91.9%)	6.2	4.9	7.0	(0.8)	90.4%	46.1%
25. Dept of Business Dev Investments	1.0	0.7	0.2		0.9	(0.3)	0.5	89.2%	0.1	0.4	(0.2)	0.4	10.7%	
<b>26. Dept of Business Dev &amp; Subs</b>	<b>7.8</b>	<b>1.0</b>	<b>15.4</b>	<b>(49.1%)</b>	<b>1.6</b>	<b>4.3</b>	<b>8.6</b>	<b>(82.0%)</b>	<b>6.3</b>	<b>5.3</b>	<b>6.8</b>	<b>(0.5)</b>	<b>80.1%</b>	<b>43.9%</b>
27. Centers	0.2	0.0	0.3	(55.0%)	6.9	(0.5)	10.2	(31.8%)	(6.8)	(0.5)	(9.8)	3.0		
28. Unallocated practice (MCCPC and Other)	(0.9)	(1.4)	0.7		15.1	(14.1)	3.6		(15.9)	(15.5)	(2.8)	(13.1)		
29. I/C Eliminations	(45.4)	0.8	(17.3)		(45.4)	(0.7)	(17.3)		0.0	0.1	0.0	(0.0)	0.0%	(0.0%)
<b>30. Total Practice</b>	<b>1,350.8</b>	<b>27.0</b>	<b>1,260.3</b>	<b>7.2%</b>	<b>1,242.3</b>	<b>35.1</b>	<b>1,240.2</b>	<b>0.2%</b>	<b>108.5</b>	<b>62.1</b>	<b>20.1</b>	<b>88.4</b>	<b>8.0%</b>	<b>1.6%</b>
31. Research Restricted	0.0	0.0	0.0		10.8	0.2	11.2	(3.7%)	(10.8)	0.2	(11.2)	0.4	0.0%	
32. Research Unrestricted	61.8	5.5	68.0	(9.1%)	71.9	14.1	81.4	(11.6%)	(10.1)	19.6	(13.4)	3.3	(16.3%)	(19.7%)
<b>33. Research</b>	<b>61.8</b>	<b>5.5</b>	<b>68.0</b>	<b>(9.1%)</b>	<b>82.7</b>	<b>14.3</b>	<b>92.6</b>	<b>(10.7%)</b>	<b>(20.9)</b>	<b>19.8</b>	<b>(24.6)</b>	<b>3.7</b>	<b>(33.8%)</b>	<b>(36.2%)</b>
34. Grad and post-grad education	0.9	(0.6)	0.9	6.0%	4.6	0.8	4.8	(3.7%)	(3.7)	0.3	(3.9)	0.2		
35. Contributions - net, operating activities	132.4	69.1	70.2	88.7%	1.3	1.5	4.8	(73.7%)	131.1	70.6	65.4	65.8	99.0%	93.2%
36. Investments	59.1	14.7	46.6	26.9%	13.8	(14.6)	14.8	(6.5%)	45.3	0.1	31.8	13.5	76.6%	68.3%
37. Harwick Project	0.0	0.0	0.0	0.0%	12.9	(7.7)	7.7	67.3%	(12.9)	(7.7)	(7.7)	(5.2)	0.0%	0.0%
38. Bold.Forward.Unbound	0.0	0.0	0.0	0.0%	2.7	1.3	0.0		(2.7)	1.3	(0.0)	(2.7)	0.0%	0.0%
39. Unallocated (MCSSO and Other)	7.7	1.5	7.2	6.8%	137.2	(123.6)	16.3		(129.6)	(122.1)	(9.1)	(120.4)		
40. I/C Eliminations	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0	0.0%	0.0%
<b>41. Income (loss) from operating activities</b>	<b>1,612.7</b>	<b>117.2</b>	<b>1,453.1</b>	<b>11.0%</b>	<b>1,497.6</b>	<b>(92.9)</b>	<b>1,381.2</b>	<b>8.4%</b>	<b>115.2</b>	<b>24.3</b>	<b>71.9</b>	<b>43.3</b>	<b>7.1%</b>	<b>4.9%</b>

## Statement of Medical Service Revenue - Consolidated

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
1. Medicare gross revenue	16,415.1	687.3	14,474.2	13.4%	4,148.8	167.7	1,303.1	41.1
2. Medicare revenue reductions	(12,386.1)	(535.0)	(10,840.6)	14.3%	(3,092.8)	(97.4)	(983.1)	(33.8)
3. Medicare net revenue	4,029.0	152.3	3,633.5	10.9%	1,056.1	70.2	320.1	7.3
<i>Net Revenue Yield</i>	25%		25%		25%		25%	
4. Medicaid gross revenue	2,302.9	(135.1)	2,220.1	3.7%	558.4	(52.1)	182.6	(12.1)
5. Medicaid revenue reduction	(1,741.9)	99.7	(1,655.6)	5.2%	(420.8)	44.9	(134.7)	13.8
6. Medicaid net revenue	561.0	(35.4)	564.5	(0.6%)	137.6	(7.2)	47.9	1.6
<i>Net Revenue Yield</i>	24%		25%		25%		26%	
7. Other government gross revenue	684.9	(1.9)	601.7	13.8%	175.0	6.2	54.8	(1.4)
8. Other government revenue reduction	(453.9)	(2.2)	(392.8)	15.6%	(115.3)	(5.1)	(36.8)	0.1
9. Other government net revenue	231.0	(4.1)	209.0	10.6%	59.7	1.1	18.0	(1.4)
<i>Net Revenue Yield</i>	34%		35%		34%		33%	
10. Contract gross revenue	12,024.1	215.2	10,621.0	13.2%	3,116.9	87.2	1,036.2	31.7
11. Contract revenue reduction	(3,172.5)	(93.8)	(2,704.4)	17.3%	(822.7)	(35.9)	(279.7)	(16.8)
12. Contract net revenue	8,851.6	121.5	7,916.7	11.8%	2,294.1	51.3	756.5	14.8
<i>Net Revenue Yield</i>	74%		75%		74%		73%	
13. Non-contract gross revenue	1,030.1	(69.2)	983.9	4.7%	260.8	(15.8)	88.0	1.3
14. Non-contract revenue reduction	(246.0)	7.9	(230.5)	6.7%	(63.8)	(1.9)	(21.2)	(3.7)
15. Non-contract net revenue	784.1	(61.3)	753.4	4.1%	197.0	(17.7)	66.8	(2.4)
<i>Net Revenue Yield</i>	76%		77%		76%		76%	
16. Mayo insured gross revenue	1,628.2	(43.7)	1,532.6	6.2%	445.1	(11.7)	155.7	(4.7)
17. Mayo insured revenue reduction	(1,565.9)	25.9	(1,463.5)	7.0%	(437.9)	(3.0)	(154.2)	(1.4)
18. Mayo insured net revenue	62.3	(17.9)	69.1	(9.9%)	7.2	(14.7)	1.5	(6.1)
<i>Net Revenue Yield</i>	4%		5%		2%		1%	
19. External Lab gross revenue	1,016.8	(55.0)	1,002.1	1.5%	255.2	(17.1)	83.4	(4.8)
20. External Lab revenue reduction	(88.6)	20.0	(96.1)	(7.8%)	(23.0)	4.3	(7.1)	1.6
21. External Lab net revenue	928.2	(34.9)	906.1	2.4%	232.3	(12.8)	76.3	(3.2)
<i>Net Revenue Yield</i>	91%		90%		91%		91%	
22. Total gross medical service revenue	35,102.0	597.7	31,435.7	11.7%	8,960.2	164.4	2,903.8	50.9
23. Total contractual allowances	(19,654.9)	(477.5)	(17,383.4)	13.1%	(4,976.2)	(94.2)	(1,616.8)	(40.2)
<b>24. Total net medical service revenue</b>	<b>15,447.1</b>	<b>120.3</b>	<b>14,052.3</b>	<b>9.9%</b>	<b>3,984.0</b>	<b>70.2</b>	<b>1,287.0</b>	<b>10.8</b>
<i>Net Revenue Yield</i>	44%		45%		44%		44%	
<b>25. Charity care revenue reduction</b>	<b>(134.2)</b>	<b>22.1</b>	<b>(119.4)</b>	<b>12.4%</b>	<b>(47.5)</b>	<b>(6.8)</b>	<b>(13.4)</b>	<b>(0.1)</b>
<i>% of Gross Revenue</i>	0.4%		0.4%		0.5%		0.5%	
<b>26. Bad debt revenue reduction</b>	<b>(235.7)</b>	<b>(23.3)</b>	<b>(151.5)</b>	<b>55.6%</b>	<b>(53.3)</b>	<b>1.5</b>	<b>(19.3)</b>	<b>(1.2)</b>
<i>% of Gross Revenue</i>	0.7%		0.5%		0.6%			
27. Total gross revenue	35,102.0	597.7	31,435.7	11.7%	8,960.2	164.4	2,903.8	50.9
28. Total revenue reductions	(20,024.9)	(478.6)	(17,654.3)	13.4%	(5,077.0)	(99.4)	(1,649.6)	(41.5)
<b>29. Net medical service revenue</b>	<b>15,077.1</b>	<b>119.1</b>	<b>13,781.4</b>	<b>9.4%</b>	<b>3,883.2</b>	<b>65.0</b>	<b>1,254.2</b>	<b>9.5</b>
<i>% of Gross Revenue</i>	43%		44%		43%		43%	
30. Net MSR as a % of gross revenue	43.0%	(0.4)p	43.8%	(0.9)p	43.3%	(0.1)p	43.2%	(0.4)p
31. Net MSR per patient care consultant per clinic work day	13,666	284	12,882	6.1%	13,792	193	14,035	75
32. Net MSR per outpatient visit	2,886	(96)	2,811	2.7%	2,913	(88)	2,828	(227)

## Statement of Financial Position - Consolidated

Year to Date Dec-23  
(In Millions of Dollars)

	Dec-23	Dec-22	Inc (Dec) From Year End
<b><u>Assets</u></b>			
1. Cash and equivalents	79.9	63.6	16.4
2. Net receivables - medical service	1,975.8	1,841.7	134.2
3. Other current assets	1,178.2	1,146.2	32.0
4. Total current assets	<u>3,234.0</u>	<u>3,051.4</u>	<u>182.5</u>
5. Investments - at market value	17,692.2	16,280.0	1,412.1
6. Trustee held assets	12.4	46.9	(34.5)
7. Deferred comp assets	1,129.3	929.4	199.9
8. Other assets	3,428.1	3,630.7	(202.6)
9. Net property, plant, and equipment	6,431.1	5,886.7	544.3
<b>10. Total assets</b>	<b><u>31,927.0</u></b>	<b><u>29,825.2</u></b>	<b><u>2,101.8</u></b>

	Dec-23	Dec-22	Inc (Dec) From Year End
<b><u>Liabilities</u></b>			
11. Current liabilities	2,456.1	2,308.6	147.5
12. Current portion of long-term debt	620.1	620.2	(0.1)
13. Long-term debt	4,098.5	4,121.3	(22.8)
14. Sub-total debt	<u>4,718.5</u>	<u>4,741.5</u>	<u>(23.0)</u>
15. Other liabilities	3,116.1	2,903.7	212.4
<b>16. Total liabilities</b>	<b><u>10,290.7</u></b>	<b><u>9,953.8</u></b>	<b><u>336.9</u></b>

	Dec-23	Dec-22	Inc (Dec) From Year End
<b><u>Net Assets</u></b>			
17. With Donor Restriction	5,395.8	5,063.6	332.2
18. Without Donor Restriction	16,240.5	14,807.9	1,432.7
<b>19. Total net assets</b>	<b><u>21,636.3</u></b>	<b><u>19,871.4</u></b>	<b><u>1,764.9</u></b>
<b>20. Total liabilities and net assets</b>	<b><u>31,927.0</u></b>	<b><u>29,825.2</u></b>	<b><u>2,101.8</u></b>

	Dec-23	Dec-22	Inc (Dec) From Year End
<b><u>Net Assets</u></b>			
21. Days Revenue Outstanding	45.2	46.9	(1.7)
22. Days Cash on Hand	358	352	5
23. Cash to Debt	336%	307%	29.6 p
24. Debt to Capitalization	23%	24%	(1.8)p

## Statement of Funds Flow - Consolidated

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Increase (Decrease)	Annual 2023 Plan	Annual Dec-22
<b>1. Revenue</b>	<b>17,944.2</b>	<b>464.3</b>	<b>16,289.6</b>	<b>1,654.7</b>	<b>17,479.9</b>	<b>16,289.6</b>
2. Change in patient A/R, net of provision	(134.2)	129.7	(15.3)	(118.8)	(263.9)	(15.3)
3. Change in other accounts receivable	(66.2)	(36.2)	(84.7)	18.5	(30.0)	(84.7)
4. Change in pledge receivable	(5.8)	26.2	6.6	(12.4)	(32.0)	6.6
<b>5. Operating receipts</b>	<b>17,738.1</b>	<b>584.1</b>	<b>16,196.1</b>	<b>1,542.0</b>	<b>17,154.0</b>	<b>16,196.1</b>
<b>6. Expense</b>	<b>16,860.6</b>	<b>78.1</b>	<b>15,694.8</b>	<b>1,165.8</b>	<b>16,938.7</b>	<b>15,694.8</b>
7. Noncash expense	(685.6)	(1.6)	(640.6)	(45.0)	(687.3)	(640.6)
8. Net change in other working capital	(127.3)	148.0	13.6	(140.9)	20.7	13.6
9. Change in other L-T liabilities	88.6	(619.8)	(2,432.2)	2,520.8	(531.3)	(2,432.2)
10. Change in other L-T assets	(437.4)	567.4	1,916.1	(2,353.5)	130.0	1,916.1
11. Pension payments up to service costs	282.8	(8.5)	313.4	(30.7)	274.2	313.4
12. Pension payments in excess of service costs	0.0	0.0	0.0	0.0	0.0	0.0
<b>13. Operating disbursements</b>	<b>15,981.6</b>	<b>163.5</b>	<b>14,865.2</b>	<b>1,116.5</b>	<b>16,145.1</b>	<b>14,865.2</b>
14. Net cash from operating activities	1,756.5	747.6	1,330.9	425.5	1,008.9	1,330.9
15. Development activities - endowment and capital	221.5	(35.6)	182.0	39.5	257.1	182.0
16. Capital expenditures, net	(1,172.5)	491.5	(1,197.1)	24.7	(1,664.0)	(1,197.1)
17. Other	(203.5)	(96.5)	107.3	(310.7)	(107.0)	107.3
<b>18. Subtotal</b>	<b>602.1</b>	<b>1,107.1</b>	<b>423.1</b>	<b>179.0</b>	<b>(505.0)</b>	<b>423.1</b>
19. Unallocated investment return (loss)	1,014.8	444.6	(1,739.2)	2,754.0	570.3	(1,739.2)
20. Change in debt	(23.0)	12.9	569.5	(592.5)	(35.9)	569.5
<b>21. Increase (decrease) in cash and investments</b>	<b>1,593.9</b>	<b>1,564.6</b>	<b>(746.6)</b>	<b>2,340.5</b>	<b>29.4</b>	<b>(746.6)</b>
22. Beginning cash and investments balance	17,319.9	0.0	18,066.4	(746.6)	17,319.9	18,066.4
<b>23. Ending cash and investments balance</b>	<b>18,913.8</b>	<b>1,564.6</b>	<b>17,319.9</b>	<b>1,593.9</b>	<b>17,349.2</b>	<b>17,319.9</b>
24. Operating & Working Capital	6,377.2		5,680.3	696.9		5,680.3
25. Endowment (including Board Designated)	6,328.3		5,963.2	365.1		5,963.2
26. Liability Reserves	1,443.9		1,195.2	248.7		1,195.2
27. Internal Liability Reserves	4,764.4		4,481.2	283.2		4,481.2
<b>28. Ending Cash and Investment Balance</b>	<b>18,913.8</b>		<b>17,319.9</b>	<b>1,593.9</b>		<b>17,319.9</b>

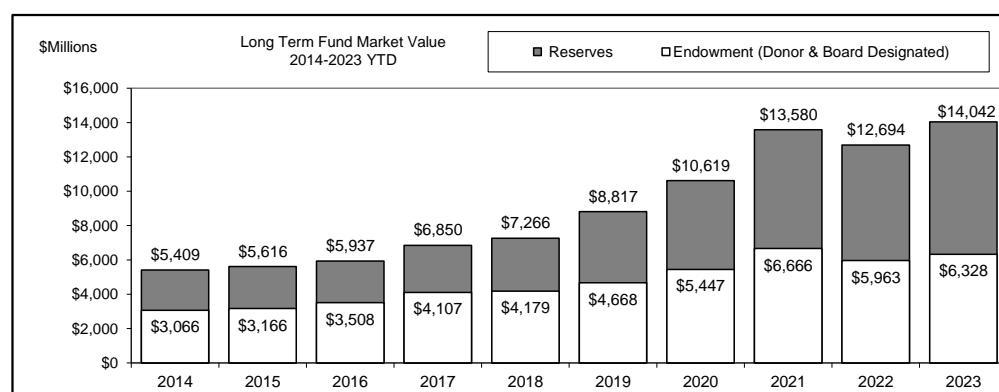
## Statement of Activities by Investment - Consolidated

Year to Date Dec-23  
(In Millions of Dollars)

Investment Position	Liquidity Funds			Total Return Assets			Other *		Total	% of Total Allocation
	MC Working Cap. & Bond Funds	Short Term Fd.	Subtotal	Long Term Fund		Segregated Reserve & Other Invest.				
<b>Cash and Investments</b>										
1. Cash equivalents	2,043.7		2,043.7	5.5	0.0%	0.0%	79.9		2,129.0	11.3%
2. Fixed income		1,551.1	1,551.1	1,305.1	9.3%	5.6%	585.7		3,441.9	18.2%
3. Equities				5,026.8	35.8%	22.3%	611.0		5,637.9	29.8%
4. Absolute return				3,239.7	23.1%	10.0%			3,239.7	17.1%
5. Private equity				4,465.3	31.8%	(2.8%)			4,465.3	23.6%
6. Total	2,043.7	1,551.1	3,594.7	14,042.3	100.0%	8.8%	1,276.6		18,913.8	100.0%
<b>Bonds Outstanding</b>										
7. Variable rate			0.0	814.6	17.4%				814.6	17.4%
8. Fixed rate			0.0	3,864.8	82.6%		10.6		3,875.5	82.6%
9. Total			0.0	4,679.4	100.0%		10.6		4,690.1	100.0%
<b>10. Net Investment Position</b>			3,594.7	9,362.9			1,266.0		14,223.7	
* Other investments are held for non-investment purposes, such as MICL, Deferred Comp., and gift annuity reserves. This column also includes St James debt of \$10.6 million.										
<b>Investment Results (YTD)</b>										
11. Interest & dividends			101.1	182.8			30.5		314.4	
12. Realized gains (losses)			(14.4)	294.7			11.5		291.9	
13. Change in unrealized value			45.7	670.8			227.7		944.1	
14. Total			132.4	1,148.3			269.8		1,550.5	
<b>Interest Paid (YTD)</b>										
15. Interest expense								(138.5)		
16. Capitalized interest								(12.4)		
17. Total bond interest paid (including line of credit)								(151.0)		
<b>18. Net Investment Gain (Loss)</b>								1,399.5		

Annualized Returns (As of December 31, 2023)		
	Mayo Long Term Fund	Constructed Benchmark*
Quarter	4.3%	4.5%
Year To Date	8.8%	10.5%
One Year	8.8%	10.5%
Three Years	7.8%	6.4%
Five Years	10.3%	8.6%
Ten Years	8.6%	6.6%
		Relative Performance
		-0.2%
		-1.7%
		-1.7%
		1.4%
		1.7%
		2.0%

\*Note: The benchmark is a composite multi-asset index based on the Fund's policy portfolio. Historical returns are linked on a quarterly basis to accommodate benchmark changes and is in draft form.



# Statement of Capital Expenditures and Approvals - Consolidated

**Year to Date Dec-23**  
**(In Millions of Dollars)**

<b>2023 Appropriations</b>					
	<b>Original Allocation</b>	<b>2022 Carry-Over</b>	<b>2023 Adjustments</b>	<b>2023 Approvals</b>	<b>Remaining Allocations</b>
<b>Base Capital</b>					
1. Midwest	295.1	75.6	0.0	95.2	275.5
2. Southeast	66.5	14.8	-	50.5	30.8
3. Southwest	60.8	6.9	-	56.1	11.6
4. Mayo Clinic Clinical Practice Committee	54.0	48.4	0.0	48.2	54.2
5. Radiology Equipment - Specialty Council	97.0	22.6	0.0	62.8	56.8
6. Centers	10.0	3.1	-	6.4	6.7
7. Cancer Center	5.0	4.9	-	2.5	7.4
8. Education	0.2	0.8	-	0.0	1.0
9. New Business Develop/Admin/Res/Educ/Enterprise	6.4	19.5	-	4.6	21.3
10. DLMP Innovation Fund	0.0	0.8	-	0.8	0.0
11. IT Infrastructure	65.0	27.5	-	48.9	43.6
12. Base Capital Reserve	20.0	0.0	-	0.0	20.0
<b>13. Total Base Capital</b>	<b>680.0</b>	<b>224.8</b>	<b>0.0</b>	<b>375.9</b>	<b>528.9</b>
 <b>2023 Expenditures</b>					
	<b>Annual Plan</b>		<b>Actual Expenditures</b>		<b>Expenditures Remaining</b>
<b>14. Total Capital Expenditures</b>	<b>1,664.0</b>		<b>1,180.4</b>		<b>483.6</b>

# Statement of Capital Appropriations, Approvals and Expenditures - Consolidated

**Year to Date Dec-23**  
 (In Millions of Dollars)

Major projects (\$20,000,000 and above) (6)	Bd of Trustee Appropriation/ Approval	Actual Year to Date	Expenditures Project to Date	Remaining (Over) Project Expenditures
<b>System Wide</b>				
1. Physiological Monitors	58.7	0.0	52.1	6.6
2. Physical Security	9.1	0.4	6.2	2.9
3. Biomanufacturing	27.5	2.7	3.0	24.5
<b>Midwest</b>				
4. Saint Marys Modernization and Growth Plan	190.1	12.4	147.5	42.6
5. Kellen Research Building	119.5	50.9	103.2	16.3
6. Discovery Square Parking Ramp	38.0	6.8	39.3	(1.3)
7. Franklin Heating System Upgrade	65.0	6.8	59.2	5.8
8. Rochester Methodist Hospital Operating Rooms Remodel	28.5	0.0	24.1	4.4
9. Rochester Public Utilities Substation	40.5	10.2	15.7	24.8
10. Prospect Utility Plant Expansion	45.0	(0.8)	0.0	45.0
11. DLMP Space Plan Phase 2-3	46.5	4.5	14.6	31.9
12. Rochester Proton Beam Expansion	201.4	28.4	56.0	145.4
13. Bold Forward Unbound In Rochester	4,412.0	22.5	22.5	4,389.5
14. Rochester SUSTAIN	550.8	1.6	1.6	549.2
<b>Midwest - MCHS</b>				
15. SWMN Mankato Bed Tower Expansion	155.0	80.8	114.4	40.6
16. SWWI LaCrosse Bed Tower Modernization	198.0	87.6	108.3	89.7
<b>Southeast</b>				
17. Clinical/MML Lab Expansion	22.0	2.7	22.0	0.0
18. Primary Care Expansion	16.7	0.0	16.0	0.7
19. Mangurian Building	87.7	1.6	86.8	0.9
20. Mayo South Building Expansion	75.4	0.0	74.8	0.6
21. Mayo North Expansion	118.5	0.3	117.5	1.0
22. Patient Parking Garage	38.0	0.0	38.4	(0.4)
23. Integrated Oncology Facility	282.2	51.2	76.4	205.8
24. Hospital Expansion and Central Utility Plant	432.0	75.3	79.6	352.4
25. North Campus Land Purchase	65.1	0.0	64.7	0.4
<b>Southwest</b>				
26. Research and Education Building	131.8	48.5	81.9	49.9
27. Arizona Forward	648.4	46.8	564.4	84.0
28. Biorepository	12.1	0.1	9.5	2.6
29. Discovery Oasis	195.0	5.0	149.1	45.9
30. Arizona Bridge	48.3	4.3	4.3	44.0
<b>31. Total major projects</b>		<b>550.6</b>		
<b>32. \$5M to \$20M projects</b>		<b>47.8</b>		
<b>33. Other construction / Capitalized interest</b>		<b>178.1</b>		
<b>34. Equipment</b>		<b>403.9</b>		
<b>35. Total capital expenditures</b>		<b>1,180.4</b>		
<b>36. Disposals</b>		<b>(8.0)</b>		
<b>37. Total capital expenditures, net</b>		<b>1,172.5</b>		

## Statement of FTE - Consolidated

Year to Date Dec-23

	YTD Actual	(Over) Under Plan	Last Year Actual	Percent Change
<b>Consulting Staff FTEs</b>				
Practice				
1. Rochester	1,876	17	1,829	2.6%
2. Mayo Clinic Health System	959	9	940	2.0%
3. Southeast	593	34	566	4.8%
4. Southwest	640	16	597	7.2%
5. Enterprise	93	13	87	6.6%
<b>6. Subtotal practice</b>	<b>4,161</b>	<b>89</b>	<b>4,019</b>	<b>3.5%</b>
7. Research	546	(3)	524	4.1%
8. Administrative and support	176	(56)	156	13.3%
9. All education	129	12	117	9.9%
<b>10. Total consulting staff</b>	<b>5,012</b>	<b>41</b>	<b>4,816</b>	<b>4.1%</b>
11. Research associates and fellows	775	(21)	731	6.0%
12. Residents and students	2,133	(21)	2,035	4.8%
<b>Allied Health FTEs</b>				
Practice and administrative				
13. Rochester	22,793	509	22,406	1.7%
14. Mayo Clinic Health System	9,816	149	9,713	1.1%
15. Southeast	5,545	87	5,101	8.7%
16. Southwest	6,570	(21)	5,873	11.9%
17. Enterprise	3,351	12	3,062	9.4%
<b>18. Subtotal practice</b>	<b>48,075</b>	<b>736</b>	<b>46,154</b>	<b>4.2%</b>
19. Research	3,702	(91)	3,466	6.8%
20. All education	432	18	410	5.3%
21. Enterprise	9,305	213	9,030	3.0%
<b>22. Total allied health</b>	<b>61,522</b>	<b>868</b>	<b>59,061</b>	<b>4.2%</b>
<b>23. Total personnel</b>	<b>69,442</b>	<b>867</b>	<b>66,643</b>	<b>4.2%</b>

## Statement of Activities by Account - Consolidated Plan

Year to Date Dec-23  
(In Millions of Dollars)

	Annual 2023 Plan	YTD Dec-23 Actual	YTD Dec-22 Actual
<b>Revenue</b>			
1. Gross patient care revenue	33,432.5	34,085.2	30,433.6
2. Revenue reductions	(19,437.6)	(19,936.2)	(17,558.3)
<b>3. Net patient care revenue</b>	<b>13,994.9</b>	<b>14,149.0</b>	<b>12,875.3</b>
4. Laboratory revenue	1,071.8	1,016.8	1,002.1
5. Laboratory revenue reductions	(108.6)	(88.6)	(96.1)
<b>6. Net lab revenue</b>	<b>963.1</b>	<b>928.2</b>	<b>906.1</b>
7. Grants and contracts	712.9	703.4	665.8
8. Investment income	464.2	535.6	273.0
9. Contributions operating	242.0	428.1	342.6
10. Other revenue	1,102.8	1,200.0	1,226.8
<b>11. Net other revenue</b>	<b>2,521.9</b>	<b>2,867.1</b>	<b>2,508.2</b>
<b>12. Total revenue</b>	<b>17,479.9</b>	<b>17,944.2</b>	<b>16,289.6</b>
<b>Expense</b>			
13. Allied health	4,839.9	4,623.1	4,525.3
14. Consulting staff	2,212.6	2,175.7	2,147.2
15. Allied health practitioners	422.0	442.6	507.1
16. Residents and trainees	198.3	212.5	189.4
<b>17. Salary expense</b>	<b>7,672.7</b>	<b>7,453.9</b>	<b>7,368.9</b>
18. Benefit programs	3,275.7	3,062.1	2,574.9
<b>19. Compensation</b>	<b>10,948.4</b>	<b>10,516.0</b>	<b>9,943.9</b>
20. Supplies	1,580.5	1,644.3	1,452.9
21. Purchased services	1,454.5	1,530.8	1,539.8
22. General expense	290.7	356.5	316.0
23. Cost of goods sold	656.0	824.6	705.7
<b>24. Supplies &amp; purchased services</b>	<b>3,981.7</b>	<b>4,356.2</b>	<b>4,014.4</b>
25. Pharmaceuticals	1,376.2	1,386.5	1,175.5
26. Travel	103.5	109.4	91.3
27. Depreciation	678.1	662.9	624.1
28. Facilities	367.4	388.9	349.7
29. Finance and investment cost	173.7	191.8	174.3
30. Internal services	(872.3)	(942.8)	(856.5)
31. Provider taxes	187.5	191.7	178.1
32. Overhead	(5.5)	(0.0)	(0.0)
<b>33. Total expense</b>	<b>16,938.7</b>	<b>16,860.6</b>	<b>15,694.8</b>
<b>34. Income (loss) from operating activities</b>	<b>541.2</b>	<b>1,083.6</b>	<b>594.8</b>
35. Contributions - net, endowment and capital	274.4	173.6	207.8
36. Unallocated investment return (loss)	570.3	1,014.8	(1,739.2)
37. Benefit credit (costs)	376.8	344.0	174.8
38. Other non-operating items	(107.0)	(203.5)	107.3
<b>39. Total</b>	<b>1,114.4</b>	<b>1,329.0</b>	<b>(1,249.4)</b>
<b>40. Increase (decrease) in net assets before other changes in net assets</b>	<b>1,655.6</b>	<b>2,412.6</b>	<b>(654.6)</b>
41. Change in net assets (2)	0.0	0.0	0.0
42. Pension and postretirement accounting (3)	177.0	(647.7)	2,858.5
<b>43. Increase (decrease) in net assets</b>	<b>1,832.6</b>	<b>1,764.9</b>	<b>2,203.9</b>
<b>Profitability</b>			
44. Total operating margin	3.1%	6.0%	3.7%
45. Total net margin	9.5%	13.4%	(4.0%)

## Statement of Activities by Entity - Midwest Practice YTD

Year to Date Dec-23  
(In Millions of Dollars)

	Revenue				Expense				Net					
	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Amount Change	Actual Margin Percent	Last Year Margin Percent
1. Rochester Practice	8,054.8	49.8	7,552.3	6.7%	7,398.8	81.8	6,974.8	6.1%	655.9	131.6	577.5	78.5	8.1%	7.6%
Mayo Clinic Health System														
2. Eau Claire	796.5	47.9	719.1	10.8%	758.2	(16.5)	726.5	4.4%	38.3	31.3	(7.4)	45.7	4.8%	(1.0%)
3. Northland	94.9	6.1	88.5	7.2%	76.8	4.4	77.8	(1.3%)	18.1	10.4	10.7	7.4	19.1%	12.1%
4. Bloomer Lakeview	0.1	0.0	0.1	0.2%	0.1	0.0	0.1	3.7%	0.0	0.0	0.0	(0.0)	15.6%	18.5%
5. Chippewa Valley	43.6	2.7	39.9	9.1%	38.8	2.3	37.9	2.3%	4.8	5.0	2.1	2.8	11.1%	5.2%
6. Luther Lakeside	0.0	(0.1)	0.3	(82.6%)	0.4	0.5	0.3	19.5%	(0.3)	0.4	(0.1)	(0.3)	(29.8%)	
7. Oakridge	36.3	1.0	31.0	17.3%	34.0	0.3	31.6	7.4%	2.3	1.4	(0.7)	3.0	6.4%	(2.2%)
8. Red Cedar	132.6	11.4	127.8	3.8%	101.8	3.7	103.0	(1.1%)	30.8	15.1	24.8	6.0	23.2%	19.4%
9. NWWI Eliminations	(4.3)	(1.2)	(3.4)	25.1%	(4.3)	1.2	(3.4)	25.1%	(0.0)	(0.0)	0.0	(0.0)	0.0%	(0.0%)
10. NWWI Region Total	1,099.9	67.8	1,003.2	9.6%	1,005.8	(4.2)	973.8	3.3%	94.1	63.6	29.4	64.6	8.6%	2.9%
11. La Crosse	470.2	1.9	446.2	5.4%	461.5	(1.7)	450.8	2.4%	8.7	0.1	(4.5)	13.2	1.9%	(1.0%)
12. Sparta	42.7	0.0	45.0	(5.1%)	39.7	2.4	42.8	(7.1%)	2.9	2.4	2.2	0.7	6.9%	4.9%
13. SWWI Eliminations	0.0	0.0	(0.0)		0.0	(0.0)	(0.0)		(0.0)	(0.0)	0.0	(0.0)	0.0%	(0.0%)
14. SWWI Region Total	512.9	1.9	491.2	4.4%	501.2	0.6	493.5	1.6%	11.7	2.5	(2.3)	14.0	2.3%	(0.5%)
15. Albert Lea and Austin	298.0	(9.9)	284.4	4.8%	309.4	9.3	317.4	(2.5%)	(11.4)	(0.6)	(33.0)	21.7	(3.8%)	(11.6%)
16. Cannon Falls	45.6	2.1	41.0	11.1%	39.7	(3.3)	38.6	2.8%	5.9	(1.2)	2.4	3.5	13.0%	5.9%
17. Lake City	36.0	1.2	35.8	0.5%	38.0	0.1	37.8	0.5%	(2.1)	1.3	(2.0)	(0.0)	(5.7%)	(5.7%)
18. Owatonna	87.8	1.3	86.6	1.4%	94.7	(3.5)	95.7	(1.0%)	(7.0)	(2.3)	(9.1)	2.1	(7.9%)	(10.5%)
19. Red Wing	151.6	8.1	147.2	3.0%	144.5	(12.8)	144.8	(0.2%)	7.1	(4.8)	2.4	4.8	4.7%	1.6%
20. Decorah	12.2	(1.1)	12.5	(2.3%)	12.1	0.8	12.5	(2.9%)	0.1	(0.4)	0.0	0.1	0.8%	0.2%
21. SEMN Eliminations	(0.5)	0.1	(0.6)	(16.8%)	(0.5)	(0.1)	(0.6)	(16.8%)	0.0	0.0	0.0	(0.0)	0.0%	(0.0%)
22. SEMN Region Total	630.7	1.7	606.9	3.9%	638.0	(9.5)	646.2	(1.3%)	(7.2)	(7.8)	(39.3)	32.1	(1.1%)	(6.5%)
23. Mankato	519.8	9.7	477.0	9.0%	531.1	(13.0)	517.3	2.7%	(11.3)	(3.4)	(40.3)	29.0	(2.2%)	(8.5%)
24. St. James	26.0	0.1	25.9	0.3%	24.0	0.3	23.9	0.7%	1.9	0.4	2.0	(0.1)	7.4%	7.7%
25. Waseca	28.4	(0.2)	27.5	3.4%	24.9	1.5	24.7	0.9%	3.5	1.3	2.8	0.7	12.3%	10.1%
26. New Prague	75.3	(3.4)	70.5	6.8%	67.0	0.6	64.3	4.1%	8.3	(2.7)	6.2	2.1	11.0%	8.8%
27. Fairmont	80.0	(7.2)	84.5	(5.3%)	83.2	3.0	87.9	(5.4%)	(3.2)	(4.1)	(3.5)	0.3	(3.9%)	(4.1%)
28. SWMN Eliminations	(1.7)	0.1	(1.6)	6.1%	(1.7)	(0.1)	(1.6)	6.1%	(0.0)	(0.0)	0.0	(0.0)	0.0%	(0.0%)
29. SWMN Region Total	727.7	(0.9)	683.7	6.4%	728.5	(7.7)	716.5	1.7%	(0.8)	(8.6)	(32.9)	32.1	(0.1%)	(4.8%)
30. I/C Eliminations	(3.3)	0.6	(3.7)	(11.4%)	(3.3)	(0.6)	(3.7)	(11.4%)	0.0	0.0	(0.0)	0.0	(0.0%)	0.0%
31. Total Mayo Clinic Health System	2,967.9	71.2	2,781.3	6.7%	2,870.2	(21.4)	2,826.4	1.6%	97.7	49.8	(45.0)	142.8	3.3%	(1.6%)
32. I/C Eliminations	(17.3)	1.0	(20.1)	(14.1%)	(17.3)	(1.0)	(20.1)	(14.1%)	0.0	0.0	0.0	(0.0)	(0.0%)	(0.0%)
33. Total Midwest	11,005.4	121.9	10,313.5	6.7%	10,251.7	59.4	9,781.1	4.8%	753.7	181.3	532.4	221.3	6.8%	5.2%

## Statement of Activities by Entity - Midwest Practice QTD

For the Quarter Ended Dec-23  
(In Millions of Dollars)

	Revenue				Expense				Net					
	QTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	Last Year Actual	Amount Change	Actual Margin Percent	Last Year Margin Percent
1. Rochester Practice	2,072.6	46.1	1,893.1	9.5%	1,865.8	30.9	1,754.6	6.3%	206.8	77.1	138.5	68.3	10.0%	7.3%
<b>Mayo Clinic Health System</b>														
2. Eau Claire	210.6	15.8	189.9	10.9%	189.0	0.7	185.2	2.0%	21.6	16.5	4.7	17.0	10.3%	2.5%
3. Northland	25.8	2.3	20.4	26.6%	19.4	1.2	18.4	5.7%	6.4	3.5	2.0	4.4	24.8%	9.9%
4. Bloomer Lakeview	0.0	0.0	0.0	(8.8%)	0.0	0.0	0.0	(4.9%)	0.0	0.0	0.0	(0.0)	31.4%	34.3%
5. Chippewa Valley	10.9	0.6	9.1	19.9%	9.8	0.7	9.0	8.8%	1.1	1.3	0.1	1.0	10.1%	0.9%
6. Luther Lakeside	0.0	0.0	0.0	(99.9%)	0.2	0.1	0.1	82.1%	(0.2)	0.1	(0.1)	(0.1)		
7. Oakridge	9.2	0.1	8.2	12.0%	8.6	0.0	8.1	6.6%	0.6	0.1	0.1	0.4	6.2%	1.5%
8. Red Cedar	35.6	3.6	32.6	9.3%	25.9	0.6	25.9	0.0%	9.7	4.2	6.7	3.0	27.3%	20.5%
9. NWWI Eliminations	(1.2)	(0.4)	(1.1)	8.4%	(1.2)	0.4	(1.1)	8.4%	(0.0)	(0.0)	0.0	(0.0)	0.0%	(0.0%)
10. NWWI Region Total	291.1	22.0	259.2	12.3%	251.8	3.7	245.7	2.5%	39.2	25.8	13.5	25.7	13.5%	5.2%
11. La Crosse	125.0	5.5	115.5	8.2%	114.7	1.1	114.1	0.6%	10.3	6.6	1.5	8.9	8.3%	1.3%
12. Sparta	11.0	0.4	10.4	6.2%	9.7	0.6	10.4	(7.1%)	1.3	1.0	(0.0)	1.4	12.2%	(0.3%)
13. SWWI Eliminations	0.0	0.0	(0.0)		0.0	0.0	(0.0)		0.0	0.0	0.0	(0.0)	0.0%	(0.0%)
14. SWWI Region Total	136.0	5.9	125.9	8.1%	124.4	1.7	124.5	(0.1%)	11.7	7.6	1.4	10.3	8.6%	1.1%
15. Albert Lea and Austin	76.2	(2.5)	73.4	3.8%	76.4	6.1	87.4	(12.6%)	(0.2)	3.6	(13.9)	13.8	(0.2%)	(18.9%)
16. Cannon Falls	12.1	0.7	10.8	11.7%	10.1	(1.0)	10.2	(0.8%)	2.0	(0.2)	0.6	1.4	16.3%	5.8%
17. Lake City	9.7	0.6	9.1	7.2%	10.0	(0.5)	9.5	6.0%	(0.3)	0.1	(0.4)	0.1	(3.3%)	(4.5%)
18. Owatonna	23.0	0.9	22.4	2.9%	23.5	(0.2)	24.2	(3.1%)	(0.5)	0.7	(1.9)	1.4	(2.1%)	(8.3%)
19. Red Wing	38.9	1.4	38.2	1.9%	35.7	(2.1)	36.7	(2.8%)	3.3	(0.7)	1.5	1.8	8.4%	3.9%
20. Decorah	3.2	(0.1)	2.9	12.6%	3.1	0.2	2.9	7.1%	0.2	0.1	0.0	0.2	4.9%	0.1%
21. SEMN Eliminations	(0.1)	0.0	(0.2)	(45.3%)	(0.1)	(0.0)	(0.2)	(45.3%)	0.0	0.0	0.0	0.0	0.0%	0.0%
22. SEMN Region Total	163.1	1.0	156.6	4.2%	158.6	2.4	170.6	(7.0%)	4.4	3.4	(14.0)	18.5	2.7%	(9.0%)
23. Mankato	135.8	4.2	126.9	7.0%	129.2	4.5	132.5	(2.5%)	6.6	8.7	(5.6)	12.2	4.9%	(4.4%)
24. St. James	7.6	0.8	6.4	17.9%	5.9	0.2	5.9	1.0%	1.6	1.0	0.5	1.1	21.3%	8.1%
25. Waseca	7.7	(0.1)	6.7	14.2%	6.5	0.1	6.1	6.5%	1.2	(0.0)	0.6	0.6	15.5%	9.3%
26. New Prague	19.8	(1.5)	17.6	12.5%	16.8	0.8	15.8	6.2%	2.9	(0.7)	1.7	1.2	14.9%	9.9%
27. Fairmont	20.4	(2.4)	20.4	(0.4%)	20.0	1.8	21.1	(5.2%)	0.3	(0.7)	(0.7)	1.0	1.7%	(3.3%)
28. SWMN Eliminations	(0.4)	0.0	(0.5)	(13.3%)	(0.4)	(0.0)	(0.5)	(13.3%)	(0.0)	(0.0)	0.0	(0.0)	0.0%	(0.0%)
29. SWMN Region Total	190.7	1.0	177.6	7.4%	178.0	7.3	180.9	(1.6%)	12.7	8.3	(3.4)	16.1	6.7%	(1.9%)
30. I/C Eliminations	(0.6)	0.4	(1.0)	(45.2%)	(0.6)	(0.4)	(1.0)	(45.2%)	0.0	0.0	0.0	(0.0)	0.0%	(0.0%)
31. Total Mayo Clinic Health System	780.3	30.3	718.2	8.6%	712.3	14.8	720.7	(1.2%)	68.1	45.1	(2.5)	70.5	8.7%	(0.3%)
32. I/C Eliminations	(3.4)	1.1	(6.3)	(45.7%)	(3.4)	(1.1)	(6.3)	(45.7%)	0.0	0.0	(0.0)	0.0	(0.0%)	0.0%
33. Total Midwest	2,849.6	77.5	2,605.1	9.4%	2,574.7	44.6	2,469.0	4.3%	274.9	122.1	136.1	138.8	9.6%	5.2%

## Statement of Activities by Entity - Midwest Practice MTD

For the Month Ended Dec-23  
(In Millions of Dollars)

	Revenue				Expense				Net					
	MTD Actual	Variance from Plan	Last Year Actual	Percent Change	MTD Actual	Variance from Plan	Last Year Actual	Percent Change	MTD Actual	Variance from Plan	Last Year Actual	Amount Change	Actual Margin Percent	Last Year Margin Percent
1. Rochester Practice	651.4	(4.8)	618.4	5.3%	578.1	30.0	583.5	(0.9%)	73.3	25.2	34.9	38.4	11.3%	5.6%
Mayo Clinic Health System														
2. Eau Claire	69.4	3.8	62.0	11.9%	58.3	5.3	61.5	(5.1%)	11.1	9.2	0.5	10.6	16.0%	0.8%
3. Northland	10.1	1.4	7.6	33.5%	5.7	1.1	6.2	(8.8%)	4.5	2.5	1.4	3.1	43.9%	17.9%
4. Bloomer Lakeview	0.0	(0.0)	0.0	(20.3%)	(0.0)	0.0	0.0		0.0	0.0	0.0	0.0		40.8%
5. Chippewa Valley	3.6	0.3	2.6	39.6%	2.9	0.6	2.8	1.7%	0.7	0.9	(0.3)	1.0	19.6%	(10.4%)
6. Luther Lakeside	0.0	0.0	0.0	(99.5%)	0.0	0.1	0.0	(59.6%)	(0.0)	0.1	(0.0)	0.0		
7. Oakridge	3.1	(0.0)	2.9	9.2%	2.7	0.1	2.7	(2.9%)	0.5	0.1	0.1	0.3	15.1%	4.6%
8. Red Cedar	11.9	0.8	11.7	1.7%	6.9	1.8	8.7	(20.7%)	5.0	2.6	3.0	2.0	41.9%	25.5%
9. NWWI Eliminations	(0.4)	(0.1)	(0.3)	40.9%	(0.4)	0.1	(0.3)	40.9%	0.0	0.0	0.0	0.0	0.0%	0.0%
10. NWWI Region Total	97.8	6.2	86.5	13.1%	76.1	9.3	81.8	(6.9%)	21.7	15.4	4.7	17.0	22.2%	5.5%
11. La Crosse	41.1	1.9	38.7	6.3%	33.9	4.1	37.8	(10.2%)	7.2	5.9	0.9	6.3	17.5%	2.4%
12. Sparta	3.6	0.2	3.2	13.3%	2.9	0.5	3.3	(14.3%)	0.8	0.6	(0.1)	0.9	21.1%	(4.3%)
13. SWWI Eliminations	0.0	0.0	(0.0)		0.0	0.0	(0.0)		0.0	0.0	0.0	0.0	0.0%	0.0%
14. SWWI Region Total	44.7	2.1	41.9	6.8%	36.8	4.5	41.1	(10.6%)	8.0	6.6	0.8	7.2	17.8%	1.9%
15. Albert Lea and Austin	23.8	(2.2)	25.1	(5.5%)	22.6	4.6	34.8	(35.2%)	1.2	2.4	(9.7)	10.9	5.0%	(38.6%)
16. Cannon Falls	4.2	0.4	3.5	17.9%	3.3	(0.3)	3.4	(4.2%)	0.9	0.1	0.1	0.8	21.3%	3.1%
17. Lake City	3.3	0.2	3.3	0.8%	3.5	(0.4)	3.2	8.5%	(0.2)	(0.2)	0.0	(0.2)	(6.3%)	1.3%
18. Owatonna	7.0	(0.3)	7.8	(10.1%)	7.1	0.8	7.9	(10.5%)	(0.1)	0.5	(0.1)	0.0	(0.9%)	(1.3%)
19. Red Wing	12.8	0.2	13.5	(4.9%)	10.8	0.2	12.4	(12.8%)	2.0	0.4	1.1	0.9	15.9%	8.2%
20. Decorah	1.0	(0.1)	0.9	10.9%	0.8	0.2	0.9	(7.0%)	0.2	0.1	(0.0)	0.2	16.1%	(0.0%)
21. SEMN Eliminations	(0.0)	0.0	(0.1)	(27.5%)	(0.0)	(0.0)	(0.1)	(27.5%)	0.0	0.0	0.0	0.0	0.0%	0.0%
22. SEMN Region Total	52.0	(1.7)	54.0	(3.8%)	48.0	5.1	62.6	(23.3%)	4.0	3.4	(8.6)	12.6	7.7%	(15.8%)
23. Mankato	42.7	(0.5)	42.1	1.5%	38.1	6.2	44.4	(14.2%)	4.6	5.7	(2.3)	6.9	10.9%	(5.5%)
24. St. James	2.5	0.2	2.2	15.2%	1.8	0.2	1.9	(1.9%)	0.7	0.4	0.4	0.4	28.5%	16.0%
25. Waseca	2.8	0.1	2.3	21.0%	1.9	0.3	2.0	(1.0%)	0.8	0.4	0.3	0.5	29.8%	14.2%
26. New Prague	6.6	(0.4)	6.1	8.7%	5.1	0.5	5.2	(0.6%)	1.5	0.1	0.9	0.6	22.6%	15.4%
27. Fairmont	7.0	(0.5)	6.5	7.4%	6.0	1.4	6.7	(11.2%)	1.0	0.9	(0.2)	1.2	14.7%	(3.2%)
28. SWMN Eliminations	(0.1)	0.0	(0.1)	17.6%	(0.1)	(0.0)	(0.1)	17.6%	0.0	0.0	(0.0)	0.0	(0.0%)	0.0%
29. SWMN Region Total	61.5	(1.1)	59.0	4.1%	52.8	8.6	60.0	(11.9%)	8.7	7.5	(0.9)	9.6	14.2%	(1.5%)
30. I/C Eliminations	(0.2)	0.1	(0.3)	(38.4%)	(0.2)	(0.1)	(0.3)	(38.4%)	(0.0)	(0.0)	0.0	(0.0)	0.0%	0.0%
31. Total Mayo Clinic Health System	255.9	5.6	241.2	6.1%	213.5	27.3	245.2	(12.9%)	42.4	32.9	(4.0)	46.4	16.6%	(1.6%)
32. I/C Eliminations	(1.5)	(0.0)	(2.7)	(45.2%)	(1.5)	0.0	(2.7)	(45.2%)	0.0	0.0	0.0	0.0	(0.0%)	(0.0%)
33. Total Midwest	905.8	0.7	856.8	5.7%	790.1	57.4	825.9	(4.3%)	115.7	58.0	31.0	84.8	12.8%	3.6%

## Statement of Activities by Account - Rochester

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	14,391.2	72.8	13,117.3	9.7%	3,673.6	6.8	1,176.6	(6.0)
2. Revenue reductions	(7,891.6)	(26.3)	(7,092.0)	11.3%	(1,994.8)	36.6	(649.1)	2.3
<b>3. Net patient care revenue</b>	<b>6,499.6</b>	<b>46.5</b>	<b>6,025.3</b>	<b>7.9%</b>	<b>1,678.7</b>	<b>43.3</b>	<b>527.5</b>	<b>(3.6)</b>
4. Laboratory revenue	1,011.2	(54.8)	995.2	1.6%	253.8	(17.1)	83.0	(4.8)
5. Laboratory revenue reductions	(87.0)	19.8	(94.5)	(7.9%)	(22.6)	4.2	(7.0)	1.6
<b>6. Net lab revenue</b>	<b>924.1</b>	<b>(35.0)</b>	<b>900.7</b>	<b>2.6%</b>	<b>231.2</b>	<b>(12.9)</b>	<b>75.9</b>	<b>(3.2)</b>
7. Grants and contracts	8.4	(20.8)	7.0	19.7%	1.5	(5.4)	0.4	(2.4)
8. Investment income	1.5	0.0	1.5	6.1%	0.4	0.0	0.1	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	621.1	59.0	617.9	0.5%	160.8	21.1	47.5	4.3
<b>11. Net other revenue</b>	<b>631.0</b>	<b>38.2</b>	<b>626.3</b>	<b>0.8%</b>	<b>162.7</b>	<b>15.7</b>	<b>48.0</b>	<b>2.0</b>
<b>12. Total revenue</b>	<b>8,054.8</b>	<b>49.8</b>	<b>7,552.3</b>	<b>6.7%</b>	<b>2,072.6</b>	<b>46.1</b>	<b>651.4</b>	<b>(4.8)</b>
<b>Expense</b>								
13. Allied health	1,663.2	139.7	1,676.2	(0.8%)	410.1	39.2	129.4	13.1
14. Consulting staff	891.5	5.8	896.6	(0.6%)	227.3	(5.7)	70.7	(3.7)
15. Allied health practitioners	196.9	(59.4)	229.5	(14.2%)	46.2	(12.0)	14.4	(3.7)
16. Residents and trainees	112.0	(5.4)	100.5	11.5%	28.3	(1.1)	9.2	(0.3)
<b>17. Salary expense</b>	<b>2,863.6</b>	<b>80.8</b>	<b>2,902.8</b>	<b>(1.4%)</b>	<b>711.8</b>	<b>20.4</b>	<b>223.6</b>	<b>5.4</b>
18. Benefit programs	1,182.0	83.3	1,004.0	17.7%	270.5	50.3	54.5	46.5
<b>19. Compensation</b>	<b>4,045.6</b>	<b>164.1</b>	<b>3,906.8</b>	<b>3.6%</b>	<b>982.3</b>	<b>70.7</b>	<b>278.1</b>	<b>51.9</b>
20. Supplies	769.7	(48.8)	686.6	12.1%	205.4	(20.7)	72.7	(11.4)
21. Purchased services	402.6	(19.0)	364.6	10.4%	117.9	(7.8)	41.5	0.7
22. General expense	147.4	(37.6)	116.9	26.2%	50.6	(20.7)	26.1	(15.8)
23. Cost of goods sold	634.1	(61.5)	553.8	14.5%	168.7	(26.6)	56.6	(11.3)
<b>24. Supplies &amp; purchased services</b>	<b>1,953.8</b>	<b>(166.9)</b>	<b>1,721.8</b>	<b>13.5%</b>	<b>542.6</b>	<b>(75.9)</b>	<b>196.9</b>	<b>(37.8)</b>
25. Pharmaceuticals	560.6	46.3	461.0	21.6%	147.6	10.7	44.7	6.2
26. Travel	43.9	(3.7)	38.7	13.5%	12.9	(2.3)	3.6	(0.6)
27. Depreciation	178.2	(0.1)	177.9	0.2%	45.5	(0.1)	15.2	(0.2)
28. Facilities	103.2	(6.5)	116.4	(11.3%)	30.0	(3.3)	11.7	(2.8)
29. Finance and investment cost	76.2	(2.0)	76.5	(0.4%)	19.2	(0.5)	6.4	(0.2)
30. Internal services	(556.9)	19.7	(502.3)	10.9%	(155.6)	12.8	(55.3)	6.3
31. Provider taxes	136.2	2.8	124.2	9.6%	35.8	0.1	12.4	(0.7)
32. Overhead	858.0	28.2	853.8	0.5%	205.6	18.8	64.4	8.1
<b>33. Total expense</b>	<b>7,398.8</b>	<b>81.8</b>	<b>6,974.8</b>	<b>6.1%</b>	<b>1,865.8</b>	<b>30.9</b>	<b>578.1</b>	<b>30.0</b>
<b>34. Income (loss) from operating activities</b>	<b>655.9</b>	<b>131.6</b>	<b>577.5</b>	<b>13.6%</b>	<b>206.8</b>	<b>77.1</b>	<b>73.3</b>	<b>25.2</b>
<b>Profitability</b>								
35. Practice Margin	8.1%	1.6 p	7.6%	0.5 p	10.0%	3.6 p	11.3%	3.9 p
<b>Volumes</b>								
36. Outpatient visits	1,759,397	127,897	1,628,558	8.0%	454,301	35,748	150,858	14,008
37. Surgical patients	68,674	3,059	65,308	5.2%	17,637	1,103	5,649	319
38. Hospital admissions	51,064	(2,515)	52,078	(1.9%)	12,878	(316)	4,248	(53)
39. Hospital patient days	336,786	(18,865)	354,679	(5.0%)	85,530	(4,909)	28,419	(1,048)
<b>Staffing</b>								
40. Consulting Staff FTE	1,964	(9)	1,914	2.6%			2,028	(47)
41. Allied Health Staff FTE	23,039	485	22,627	1.8%			23,308	787
<b>Payer Mix - Over (Under) Plan</b>								
42. Government	55.9%	(0.4)p	55.8%	0.1 p			53.6%	(1.5)p
43. Non-Government	37.3%	0.6 p	37.1%	0.2 p			38.5%	1.7 p
44. Mayo Insured	6.8%	(0.3)p	7.1%	(0.3)p			7.9%	(0.2)p
45. Total	100.0%	0.0 p	100.0%	(0.0)p			100.0%	0.0 p

## Statement of Activities by Account - MCHS

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	6,905.8	354.2	6,293.4	9.7%	1,783.8	113.5	580.2	31.4
2. Revenue reductions	(4,081.8)	(302.5)	(3,635.9)	12.3%	(1,040.9)	(89.7)	(336.3)	(27.7)
<b>3. Net patient care revenue</b>	<b>2,824.0</b>	<b>51.7</b>	<b>2,657.5</b>	<b>6.3%</b>	<b>742.9</b>	<b>23.8</b>	<b>243.9</b>	<b>3.7</b>
4. Laboratory revenue	3.1	0.0	4.0	(23.4%)	0.8	(0.0)	0.3	(0.0)
5. Laboratory revenue reductions	(1.3)	0.1	(1.4)	(3.4%)	(0.3)	0.0	(0.1)	0.0
<b>6. Net lab revenue</b>	<b>1.8</b>	<b>0.1</b>	<b>2.7</b>	<b>(33.4%)</b>	<b>0.4</b>	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>
7. Grants and contracts	3.2	0.0	2.7	20.7%	0.3	(0.4)	0.3	0.1
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.1	0.1	0.1	85.9%	0.0	0.0	0.0	0.0
10. Other revenue	138.7	19.2	118.4	17.2%	36.6	6.9	11.5	1.8
<b>11. Net other revenue</b>	<b>142.1</b>	<b>19.4</b>	<b>121.2</b>	<b>17.3%</b>	<b>37.0</b>	<b>6.5</b>	<b>11.9</b>	<b>1.9</b>
<b>12. Total revenue</b>	<b>2,967.9</b>	<b>71.2</b>	<b>2,781.3</b>	<b>6.7%</b>	<b>780.3</b>	<b>30.3</b>	<b>255.9</b>	<b>5.6</b>
<b>Expense</b>								
13. Allied health	641.3	8.8	642.7	(0.2%)	155.9	6.0	48.9	4.6
14. Consulting staff	431.2	(3.4)	422.4	2.1%	113.2	(6.1)	36.4	(1.9)
15. Allied health practitioners	116.9	12.8	135.3	(13.6%)	26.6	5.9	8.4	2.4
16. Residents and trainees	6.5	(3.9)	5.3	22.6%	1.7	(1.0)	0.6	(0.3)
<b>17. Salary expense</b>	<b>1,195.9</b>	<b>14.3</b>	<b>1,205.7</b>	<b>(0.8%)</b>	<b>297.4</b>	<b>4.8</b>	<b>94.2</b>	<b>4.7</b>
18. Benefit programs	450.7	21.7	418.5	7.7%	100.4	19.2	17.3	22.0
<b>19. Compensation</b>	<b>1,646.6</b>	<b>36.0</b>	<b>1,624.2</b>	<b>1.4%</b>	<b>397.8</b>	<b>24.0</b>	<b>111.5</b>	<b>26.7</b>
20. Supplies	194.9	1.9	191.3	1.9%	52.4	(0.7)	18.1	(1.1)
21. Purchased services	128.8	5.5	159.1	(19.1%)	32.9	0.8	12.0	0.3
22. General expense	31.3	(5.3)	30.0	4.2%	9.5	3.0	4.0	1.9
23. Cost of goods sold	76.3	(9.9)	67.6	12.9%	20.0	(2.8)	6.6	(1.6)
<b>24. Supplies &amp; purchased services</b>	<b>431.3</b>	<b>(7.8)</b>	<b>448.0</b>	<b>(3.7%)</b>	<b>114.9</b>	<b>0.4</b>	<b>40.7</b>	<b>(0.6)</b>
25. Pharmaceuticals	283.6	(39.6)	239.8	18.2%	79.6	(17.1)	23.9	(3.4)
26. Travel	10.0	(0.5)	9.1	9.2%	3.0	0.2	1.0	0.3
27. Depreciation	86.1	2.3	87.0	(1.0%)	21.5	0.9	7.2	0.1
28. Facilities	54.2	(6.3)	55.1	(1.7%)	14.5	(2.4)	5.6	(1.4)
29. Finance and investment cost	34.8	(0.1)	35.6	(2.5%)	8.7	(0.0)	2.9	(0.0)
30. Internal services	(67.6)	0.2	(59.8)	13.0%	(22.5)	4.4	(8.8)	2.5
31. Provider taxes	31.3	3.3	34.9	(10.4%)	9.2	0.7	3.2	0.3
32. Overhead	360.0	(8.8)	352.3	2.2%	85.5	3.8	26.2	2.8
<b>33. Total expense</b>	<b>2,870.2</b>	<b>(21.4)</b>	<b>2,826.4</b>	<b>1.6%</b>	<b>712.3</b>	<b>14.8</b>	<b>213.5</b>	<b>27.3</b>
<b>34. Income (loss) from operating activities</b>	<b>97.7</b>	<b>49.8</b>	<b>(45.0)</b>		<b>68.1</b>	<b>45.1</b>	<b>42.4</b>	<b>32.9</b>
<b>Profitability</b>								
35. Practice Margin	3.3%	1.6 p	(1.6%)	4.9 p	8.7%	5.7 p	16.6%	12.8 p
<b>Volumes</b>								
36. Outpatient visits	2,095,898	53,397	2,045,491	2.5%	530,710	14,353	176,597	12,076
37. Surgical patients	36,485	1,710	35,012	4.2%	9,261	155	3,022	(6)
38. Hospital admissions	34,292	(3,467)	31,642	8.4%	8,929	(990)	3,062	(302)
39. Hospital patient days	168,434	1,358	164,750	2.2%	44,624	(381)	15,095	(220)
<b>Staffing</b>								
40. Consulting Staff FTE	992	(1)	979	1.3%			1,009	(22)
41. Allied Health Staff FTE	9,831	167	9,733	1.0%			9,828	233
<b>Payer Mix - Over (Under) Plan</b>								
42. Government	69.3%	2.0 p	67.8%	1.5 p			67.0%	2.4 p
43. Non-Government	26.5%	(1.8)p	27.8%	(1.3)p			28.2%	(2.3)p
44. Mayo Insured	4.2%	(0.2)p	4.4%	(0.2)p			4.9%	(0.2)p
45. Total	100.0%	0.0 p	100.0%	0.0 p			100.0%	0.0 p

## Statement of Activities by Account - Southeast

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	6,640.0	91.4	5,781.0	14.9%	1,697.0	56.2	548.4	13.4
2. Revenue reductions	(4,411.0)	(31.9)	(3,848.3)	14.6%	(1,119.6)	(29.6)	(360.7)	(4.5)
<b>3. Net patient care revenue</b>	<b>2,229.0</b>	<b>59.5</b>	<b>1,932.7</b>	<b>15.3%</b>	<b>577.4</b>	<b>26.6</b>	<b>187.7</b>	<b>8.8</b>
4. Laboratory revenue	0.2	(0.2)	0.2	20.4%	0.0	(0.1)	0.0	(0.0)
5. Laboratory revenue reductions	(0.0)	(0.0)	0.0	0.0%	0.0	0.0	0.0	0.0
<b>6. Net lab revenue</b>	<b>0.2</b>	<b>(0.2)</b>	<b>0.2</b>	<b>20.3%</b>	<b>0.0</b>	<b>(0.1)</b>	<b>0.0</b>	<b>(0.0)</b>
7. Grants and contracts	8.2	8.0	5.1	61.6%	8.2	8.1	(0.0)	(0.0)
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	48.2	9.2	44.1	9.2%	13.4	3.5	4.5	1.2
<b>11. Net other revenue</b>	<b>56.4</b>	<b>17.2</b>	<b>49.2</b>	<b>14.6%</b>	<b>21.6</b>	<b>11.7</b>	<b>4.5</b>	<b>1.1</b>
<b>12. Total revenue</b>	<b>2,285.6</b>	<b>76.4</b>	<b>1,982.1</b>	<b>15.3%</b>	<b>599.0</b>	<b>38.2</b>	<b>192.3</b>	<b>10.0</b>
<b>Expense</b>								
13. Allied health	355.4	6.8	328.6	8.1%	88.5	1.8	27.8	1.0
14. Consulting staff	295.6	16.3	290.0	1.9%	74.8	3.3	23.4	2.5
15. Allied health practitioners	62.0	11.4	68.3	(9.2%)	14.4	3.9	4.5	1.3
16. Residents and trainees	21.6	(2.4)	18.4	17.5%	5.6	(0.8)	1.9	(0.3)
<b>17. Salary expense</b>	<b>734.6</b>	<b>32.0</b>	<b>705.3</b>	<b>4.2%</b>	<b>183.4</b>	<b>8.1</b>	<b>57.6</b>	<b>4.5</b>
18. Benefit programs	286.9	22.6	239.3	19.9%	64.7	11.8	11.9	11.8
<b>19. Compensation</b>	<b>1,021.5</b>	<b>54.7</b>	<b>944.6</b>	<b>8.1%</b>	<b>248.1</b>	<b>19.9</b>	<b>69.4</b>	<b>16.4</b>
20. Supplies	272.6	(16.3)	228.9	19.1%	72.5	(4.8)	23.9	(2.0)
21. Purchased services	88.1	(6.2)	89.2	(1.2%)	24.6	(2.1)	8.5	(1.2)
22. General expense	34.3	(7.6)	28.9	18.5%	11.9	(4.4)	7.0	(3.9)
23. Cost of goods sold	23.1	(6.3)	18.6	24.2%	6.8	(2.6)	2.3	(0.9)
<b>24. Supplies &amp; purchased services</b>	<b>418.2</b>	<b>(36.5)</b>	<b>365.7</b>	<b>14.4%</b>	<b>115.8</b>	<b>(13.8)</b>	<b>41.7</b>	<b>(8.0)</b>
25. Pharmaceuticals	255.9	(2.4)	225.3	13.6%	66.0	(0.7)	21.3	(0.4)
26. Travel	9.5	(0.3)	8.0	18.2%	2.9	(0.7)	0.9	(0.3)
27. Depreciation	76.0	5.8	78.3	(3.0%)	18.4	0.6	6.1	(0.0)
28. Facilities	33.3	0.1	32.3	3.1%	12.4	(3.4)	5.3	(2.3)
29. Finance and investment cost	28.0	(0.2)	20.0	40.3%	7.0	(0.1)	2.3	(0.0)
30. Internal services	(42.6)	4.7	(36.6)	16.5%	(13.2)	3.5	(4.8)	1.5
31. Provider taxes	24.3	(10.3)	19.0	27.8%	4.0	(0.5)	1.4	(0.2)
32. Overhead	254.2	15.6	235.0	8.2%	59.9	9.0	18.2	3.9
<b>33. Total expense</b>	<b>2,078.1</b>	<b>31.3</b>	<b>1,891.6</b>	<b>9.9%</b>	<b>521.4</b>	<b>13.7</b>	<b>162.0</b>	<b>10.6</b>
<b>34. Income (loss) from operating activities</b>	<b>207.5</b>	<b>107.7</b>	<b>90.5</b>		<b>77.6</b>	<b>52.0</b>	<b>30.3</b>	<b>20.6</b>
<b>Profitability</b>								
35. Practice Margin	9.1%	4.6 p	4.6%	4.5 p	13.0%	8.4 p	15.8%	10.4 p
<b>Volumes</b>								
36. Outpatient visits	714,215	33,141	635,460	12.4%	183,216	7,817	60,377	4,671
37. Surgical patients	22,264	(401)	20,521	8.5%	5,810	(86)	1,844	(20)
38. Hospital admissions	18,400	873	16,982	8.4%	4,642	313	1,515	90
39. Hospital patient days	101,550	1,978	97,842	3.8%	25,498	399	8,603	144
<b>Staffing</b>								
40. Consulting Staff FTE	625	30	591	5.8%			653	10
41. Allied Health Staff FTE	5,601	91	5,150	8.8%			5,738	(5)
<b>Payer Mix - Over (Under) Plan</b>								
42. Government	50.1%	(0.8)p	51.3%	(1.2)p			47.0%	(1.9)p
43. Non-Government	46.9%	0.7 p	45.5%	1.3 p			49.7%	2.1 p
44. Mayo Insured	3.0%	0.1 p	3.1%	(0.1)p			3.4%	(0.2)p
45. Total	100.0%	0.0 p	100.0%	0.0 p			100.0%	0.0 p

## Statement of Activities by Account - Southwest

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	6,139.1	143.8	5,235.2	17.3%	1,547.4	6.9	513.7	17.1
2. Revenue reductions	(3,555.4)	(141.5)	(2,983.0)	19.2%	(899.6)	(21.7)	(296.9)	(13.6)
<b>3. Net patient care revenue</b>	<b>2,583.6</b>	<b>2.3</b>	<b>2,252.2</b>	<b>14.7%</b>	<b>647.9</b>	<b>(14.8)</b>	<b>216.8</b>	<b>3.5</b>
4. Laboratory revenue	2.3	0.1	2.8	(15.6%)	0.7	0.1	0.2	0.0
5. Laboratory revenue reductions	(0.3)	0.0	(0.3)	7.1%	(0.0)	0.0	(0.0)	0.0
<b>6. Net lab revenue</b>	<b>2.0</b>	<b>0.1</b>	<b>2.5</b>	<b>(18.1%)</b>	<b>0.6</b>	<b>0.1</b>	<b>0.2</b>	<b>0.0</b>
7. Grants and contracts	0.7	0.7	0.2		0.6	0.6	(0.1)	(0.1)
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	54.7	17.4	38.0	44.1%	14.6	4.8	4.3	1.2
<b>11. Net other revenue</b>	<b>55.4</b>	<b>18.1</b>	<b>38.2</b>	<b>45.0%</b>	<b>15.3</b>	<b>5.4</b>	<b>4.3</b>	<b>1.1</b>
<b>12. Total revenue</b>	<b>2,641.1</b>	<b>20.4</b>	<b>2,292.9</b>	<b>15.2%</b>	<b>663.7</b>	<b>(9.2)</b>	<b>221.3</b>	<b>4.6</b>
<b>Expense</b>								
13. Allied health	495.9	19.8	455.3	8.9%	120.6	9.5	38.7	4.3
14. Consulting staff	317.0	12.4	306.5	3.4%	79.1	3.3	24.8	0.6
15. Allied health practitioners	64.2	14.0	69.7	(7.9%)	14.7	5.2	4.7	2.0
16. Residents and trainees	21.7	(0.9)	18.1	19.9%	5.7	(0.3)	1.8	(0.1)
<b>17. Salary expense</b>	<b>898.8</b>	<b>45.4</b>	<b>849.6</b>	<b>5.8%</b>	<b>220.1</b>	<b>17.7</b>	<b>70.1</b>	<b>6.7</b>
18. Benefit programs	357.8	25.9	284.6	25.7%	80.0	21.4	15.0	19.1
<b>19. Compensation</b>	<b>1,256.6</b>	<b>71.2</b>	<b>1,134.2</b>	<b>10.8%</b>	<b>300.1</b>	<b>39.0</b>	<b>85.1</b>	<b>25.8</b>
20. Supplies	268.2	23.4	239.2	12.1%	68.7	6.4	23.5	(0.1)
21. Purchased services	91.0	12.9	109.5	(17.0%)	24.6	4.5	9.1	0.6
22. General expense	37.5	(7.5)	31.8	17.9%	10.6	(4.3)	4.9	(2.8)
23. Cost of goods sold	29.7	(11.9)	21.4	39.0%	8.6	(4.1)	2.9	(1.5)
<b>24. Supplies &amp; purchased services</b>	<b>426.4</b>	<b>16.9</b>	<b>401.9</b>	<b>6.1%</b>	<b>112.4</b>	<b>2.6</b>	<b>40.4</b>	<b>(3.8)</b>
25. Pharmaceuticals	285.9	(16.0)	245.9	16.2%	74.1	(2.0)	24.6	(0.6)
26. Travel	8.0	5.4	8.0	(0.4%)	2.3	1.9	0.6	0.8
27. Depreciation	92.5	3.3	76.1	21.5%	23.7	0.4	8.0	0.0
28. Facilities	29.8	(2.3)	23.8	25.3%	8.5	(0.3)	2.6	(0.0)
29. Finance and investment cost	28.2	(0.4)	20.7	36.6%	7.1	(0.2)	2.4	(0.0)
30. Internal services	(49.3)	(0.9)	(41.6)	18.5%	(14.7)	(0.9)	(5.9)	(0.2)
31. Provider taxes	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
32. Overhead	297.4	8.4	272.1	9.3%	71.7	6.7	22.1	3.3
<b>33. Total expense</b>	<b>2,375.6</b>	<b>85.6</b>	<b>2,141.2</b>	<b>10.9%</b>	<b>585.2</b>	<b>47.3</b>	<b>179.9</b>	<b>25.1</b>
<b>34. Income (loss) from operating activities</b>	<b>265.5</b>	<b>106.0</b>	<b>151.7</b>	<b>75.0%</b>	<b>78.6</b>	<b>38.1</b>	<b>41.4</b>	<b>29.8</b>
<b>Profitability</b>								
35. Practice Margin	10.1%	4.0 p	6.6%	3.4 p	11.8%	5.8 p	18.7%	13.3 p
<b>Volumes</b>								
36. Outpatient visits	654,202	(6,263)	593,558	10.2%	164,650	2,766	55,680	5,270
37. Surgical patients	22,511	784	20,825	8.1%	5,657	123	1,855	81
38. Hospital admissions	18,797	(398)	17,299	8.7%	4,813	(256)	1,662	(53)
39. Hospital patient days	102,336	(3,804)	94,894	7.8%	26,307	(1,719)	9,243	(239)
<b>Staffing</b>								
40. Consulting Staff FTE	670	24	624	7.2%			687	35
41. Allied Health Staff FTE	6,625	(13)	5,923	11.9%			6,728	152
<b>Payer Mix - Over (Under) Plan</b>								
42. Government	52.3%	1.4 p	52.0%	0.3 p			51.3%	1.8 p
43. Non-Government	44.9%	(1.2)p	45.1%	(0.3)p			45.3%	(1.4)p
44. Mayo Insured	2.9%	(0.2)p	2.9%	0.0 p			3.4%	(0.3)p
45. Total	100.0%	0.0 p	100.0%	(0.0)p			100.0%	0.0 p

## Statement of Activities by Entity - Rochester (NOI before tax)

Year to Date Dec-23  
(In Millions of Dollars)

	Revenue				Expense				Net					
	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Amount Change	Actual Margin Percent	Last Year Margin Percent
<b>Practice &amp; Clinical Education</b>														
1. Rochester Patient Care	7,062.9	64.3	6,585.4	7.3%	6,540.5	65.6	6,171.8	6.0%	522.4	129.9	413.5	108.8	7.4%	6.3%
2. Mayo Collaborative Services	976.0	(26.5)	960.3	1.6%	863.9	26.4	820.4	5.3%	112.1	(0.1)	139.9	(27.8)	11.5%	14.6%
3. Outpatient Pharmacies	413.9	1.8	382.7	8.2%	396.5	(6.1)	356.5	11.2%	17.4	(4.3)	26.2	(8.8)	4.2%	6.8%
4. Mayo Clinic Ambulance	63.2	2.8	56.5	11.9%	58.2	3.1	57.3	1.6%	5.0	5.8	(0.8)	5.8	7.9%	(1.4%)
5. Charterhouse	21.5	(3.5)	21.6	(0.6%)	22.4	3.7	23.0	(2.8%)	(0.9)	0.2	(1.4)	0.5	(4.0%)	(6.3%)
6. I/C Eliminations	(482.7)	10.9	(454.2)	6.3%	(482.7)	(10.9)	(454.2)	6.3%	0.0	0.0	(0.0)	0.0	0.0%	0.0%
<b>7. Total Rochester</b>	<b>8,054.8</b>	<b>49.8</b>	<b>7,552.3</b>	<b>6.7%</b>	<b>7,398.8</b>	<b>81.8</b>	<b>6,974.8</b>	<b>6.1%</b>	<b>655.9</b>	<b>131.6</b>	<b>577.5</b>	<b>78.5</b>	<b>8.1%</b>	<b>7.6%</b>

## Statement of Activities by Account - Rochester Patient Care

**Year to Date Dec-23**  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	14,210.4	77.1	12,952.0	9.7%	3,626.1	5.6	1,160.2	(6.9)
2. Revenue reductions	(7,780.5)	(30.9)	(6,990.4)	11.3%	(1,965.8)	36.7	(639.1)	2.6
<b>3. Net patient care revenue</b>	<b>6,429.9</b>	<b>46.2</b>	<b>5,961.6</b>	<b>7.9%</b>	<b>1,660.4</b>	<b>42.3</b>	<b>521.1</b>	<b>(4.3)</b>
4. Laboratory revenue	0.0	0.0	0.0		0.0	0.0	0.0	0.0
5. Laboratory revenue reductions	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>6. Net lab revenue</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>		<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
7. Grants and contracts	8.4	(20.8)	7.0	19.7%	1.5	(5.4)	0.4	(2.4)
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue (4)	624.6	38.9	616.7	1.3%	156.9	9.0	51.6	5.1
<b>11. Net other revenue</b>	<b>633.0</b>	<b>18.1</b>	<b>623.7</b>	<b>1.5%</b>	<b>158.4</b>	<b>3.5</b>	<b>52.0</b>	<b>2.7</b>
<b>12. Total revenue</b>	<b>7,062.9</b>	<b>64.3</b>	<b>6,585.4</b>	<b>7.3%</b>	<b>1,818.7</b>	<b>45.8</b>	<b>573.1</b>	<b>(1.6)</b>
<b>Expense</b>								
13. Allied health	1,521.9	134.9	1,528.2	(0.4%)	375.5	37.8	118.4	12.4
14. Consulting staff	889.0	6.6	895.2	(0.7%)	226.6	(5.4)	70.5	(3.6)
15. Allied health practitioners	196.8	(59.4)	229.4	(14.2%)	46.2	(12.1)	14.4	(3.7)
16. Residents and trainees	112.0	(5.4)	100.5	11.5%	28.3	(1.1)	9.2	(0.3)
<b>17. Salary expense</b>	<b>2,719.8</b>	<b>76.6</b>	<b>2,753.3</b>	<b>(1.2%)</b>	<b>676.5</b>	<b>19.3</b>	<b>212.4</b>	<b>4.9</b>
18. Benefit programs	1,117.8	74.5	943.8	18.4%	255.6	45.9	51.2	43.5
<b>19. Compensation</b>	<b>3,837.5</b>	<b>151.2</b>	<b>3,697.1</b>	<b>3.8%</b>	<b>932.1</b>	<b>65.2</b>	<b>263.6</b>	<b>48.3</b>
20. Supplies	755.3	(54.6)	671.1	12.6%	201.8	(22.1)	71.5	(11.8)
21. Purchased services	314.5	(30.1)	298.0	5.5%	95.0	(10.0)	34.7	(0.7)
22. General expense	114.4	(29.3)	91.5	25.1%	42.2	(18.6)	23.9	(15.7)
23. Cost of goods sold	19.3	(4.0)	15.8	22.2%	5.2	(1.4)	1.8	(0.6)
<b>24. Supplies &amp; purchased services</b>	<b>1,203.5</b>	<b>(118.0)</b>	<b>1,076.3</b>	<b>11.8%</b>	<b>344.2</b>	<b>(52.1)</b>	<b>131.9</b>	<b>(28.8)</b>
25. Pharmaceuticals	560.3	46.1	460.6	21.6%	147.6	10.6	44.7	6.2
26. Travel	38.1	(6.1)	33.9	12.5%	11.2	(2.6)	3.3	(0.9)
27. Depreciation	168.5	(0.7)	167.8	0.4%	42.9	0.0	14.3	(0.2)
28. Facilities	94.7	(6.6)	106.7	(11.2%)	27.7	(3.2)	11.0	(2.9)
29. Finance and investment cost	65.8	(0.7)	67.0	(1.8%)	16.5	(0.2)	5.5	(0.1)
30. Internal services	(380.7)	(29.6)	(374.7)	1.6%	(104.9)	(6.9)	(38.7)	(1.1)
31. Provider taxes	123.8	2.0	111.5	11.0%	32.6	0.1	11.4	(0.8)
32. Overhead	829.0	27.9	825.6	0.4%	198.4	18.9	62.0	8.1
<b>33. Total expense</b>	<b>6,540.5</b>	<b>65.6</b>	<b>6,171.8</b>	<b>6.0%</b>	<b>1,648.2</b>	<b>29.9</b>	<b>508.9</b>	<b>27.9</b>
<b>34. Income (loss) from operating activities</b>	<b>522.4</b>	<b>129.9</b>	<b>413.5</b>	<b>26.3%</b>	<b>170.6</b>	<b>75.7</b>	<b>64.1</b>	<b>26.4</b>
<b>Profitability</b>								
35. Practice Margin	7.4%	1.8 p	6.3%	1.1 p	9.4%	4.0 p	11.2%	4.6 p

## Statement of Activities by Account - Mayo Collaborative Services

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
2. Revenue reductions	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>3. Net patient care revenue</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
4. Laboratory revenue	1,011.2	(54.8)	995.1	1.6%	253.8	(17.1)	83.0	(4.8)
5. Laboratory revenue reductions	(87.0)	19.8	(94.5)	(7.9%)	(22.6)	4.2	(7.0)	1.6
<b>6. Net lab revenue</b>	<b>924.1</b>	<b>(35.0)</b>	<b>900.7</b>	<b>2.6%</b>	<b>231.2</b>	<b>(12.9)</b>	<b>75.9</b>	<b>(3.2)</b>
7. Grants and contracts	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	51.8	8.4	59.6	(13.1%)	13.4	2.7	4.5	1.1
<b>11. Net other revenue</b>	<b>51.8</b>	<b>8.4</b>	<b>59.6</b>	<b>(13.1%)</b>	<b>13.4</b>	<b>2.7</b>	<b>4.5</b>	<b>1.1</b>
<b>12. Total revenue</b>	<b>976.0</b>	<b>(26.5)</b>	<b>960.3</b>	<b>1.6%</b>	<b>244.5</b>	<b>(10.2)</b>	<b>80.4</b>	<b>(2.1)</b>
<b>Expense</b>								
13. Allied health	87.6	3.0	93.4	(6.2%)	21.5	0.8	6.8	0.5
14. Consulting staff	2.5	(0.7)	1.4	74.8%	0.7	(0.3)	0.2	(0.1)
15. Allied health practitioners	(0.0)	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
16. Residents and trainees	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>17. Salary expense</b>	<b>90.1</b>	<b>2.3</b>	<b>94.8</b>	<b>(5.0%)</b>	<b>22.2</b>	<b>0.6</b>	<b>7.0</b>	<b>0.4</b>
18. Benefit programs	39.2	5.8	37.3	5.3%	9.0	3.0	1.9	2.0
<b>19. Compensation</b>	<b>129.3</b>	<b>8.1</b>	<b>132.0</b>	<b>(2.1%)</b>	<b>31.2</b>	<b>3.6</b>	<b>8.9</b>	<b>2.4</b>
20. Supplies	8.2	6.0	10.3	(19.6%)	1.9	1.7	0.4	0.8
21. Purchased services	74.3	11.5	53.0	40.3%	19.3	2.5	5.3	1.8
22. General expense	25.8	(7.7)	18.7	37.8%	6.2	(1.7)	1.5	(0.0)
23. Cost of goods sold	528.7	(2.6)	506.0	4.5%	131.0	2.1	44.9	(1.7)
<b>24. Supplies &amp; purchased services (4)</b>	<b>637.1</b>	<b>7.3</b>	<b>588.0</b>	<b>8.3%</b>	<b>158.3</b>	<b>4.6</b>	<b>52.1</b>	<b>0.8</b>
25. Pharmaceuticals	0.0	(0.0)	0.0	(94.8%)	0.0	0.0	0.0	0.0
26. Travel	5.7	2.4	4.6	22.0%	1.6	0.3	0.3	0.2
27. Depreciation	2.8	0.2	2.8	1.2%	0.8	(0.0)	0.3	(0.0)
28. Facilities	3.4	(0.7)	4.4	(23.2%)	0.9	(0.3)	0.3	(0.1)
29. Finance and investment cost	8.7	(1.1)	7.9	9.7%	2.3	(0.4)	0.7	(0.1)
30. Internal services	49.8	10.1	53.6	(7.1%)	13.0	2.3	4.1	1.3
31. Provider taxes	7.0	0.0	7.1	(1.2%)	1.7	0.0	0.6	0.0
32. Overhead	20.2	0.3	19.9	1.5%	5.0	(0.1)	1.7	(0.0)
<b>33. Total expense</b>	<b>863.9</b>	<b>26.4</b>	<b>820.4</b>	<b>5.3%</b>	<b>214.9</b>	<b>9.9</b>	<b>69.0</b>	<b>4.6</b>
<b>34. Income (loss) from operating activities</b>	<b>112.1</b>	<b>(0.1)</b>	<b>139.9</b>	<b>(19.9%)</b>	<b>29.6</b>	<b>(0.2)</b>	<b>11.4</b>	<b>2.4</b>
35. Margin percent before tax	11.5%	0.3 p	14.6%	(3.1)p	12.1%	0.4 p	14.1%	3.3 p
36. Other non-operating items	0.0	0.0	(21.4)		0.0	0.0	0.0	0.0
37. Earnings before taxes	112.1	(0.1)	118.5	(5.4%)	29.6	(0.2)	11.4	2.4
38. Earnings before taxes margin percent	11.5%	0.3 p	12.3%	(0.9)p	12.1%	0.4 p	14.1%	3.3 p
39. Tax provision	(29.2)	3.4	(26.9)	8.6%	(4.4)	3.7	(8.7)	(6.0)
<b>40. Increase (decrease) in net assets</b>	<b>82.9</b>	<b>3.3</b>	<b>91.7</b>	<b>(9.5%)</b>	<b>25.2</b>	<b>3.5</b>	<b>2.7</b>	<b>(3.5)</b>

## Statement of Activities by Account - Outpatient Pharmacies

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
2. Revenue reductions	0.0	0.0	0.0	(95.1%)	(0.0)	(0.0)	0.0	0.0
<b>3. Net patient care revenue</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>(92.5%)</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
4. Laboratory revenue	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
5. Laboratory revenue reductions	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>6. Net lab revenue</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
7. Grants and contracts	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	413.9	1.8	382.7	8.2%	106.9	4.7	29.7	(2.7)
<b>11. Net other revenue</b>	<b>413.9</b>	<b>1.8</b>	<b>382.7</b>	<b>8.2%</b>	<b>106.9</b>	<b>4.7</b>	<b>29.7</b>	<b>(2.7)</b>
<b>12. Total revenue</b>	<b>413.9</b>	<b>1.8</b>	<b>382.7</b>	<b>8.2%</b>	<b>106.9</b>	<b>4.7</b>	<b>29.7</b>	<b>(2.7)</b>
<b>Expense</b>								
13. Allied health	17.0	(0.0)	17.3	(1.7%)	4.1	(0.1)	1.3	0.0
14. Consulting staff	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
15. Allied health practitioners	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
16. Residents and trainees	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>17. Salary expense</b>	<b>17.0</b>	<b>(0.0)</b>	<b>17.3</b>	<b>(1.7%)</b>	<b>4.1</b>	<b>(0.1)</b>	<b>1.3</b>	<b>0.0</b>
18. Benefit programs	7.9	0.4	6.8	16.6%	1.8	0.3	0.4	0.3
<b>19. Compensation</b>	<b>24.9</b>	<b>0.4</b>	<b>24.1</b>	<b>3.5%</b>	<b>6.0</b>	<b>0.3</b>	<b>1.7</b>	<b>0.3</b>
20. Supplies	1.7	(0.3)	1.6	9.0%	0.5	(0.2)	0.2	(0.1)
21. Purchased services	1.6	(0.4)	1.6	(0.8%)	0.4	(0.1)	0.2	(0.1)
22. General expense	5.3	(0.6)	4.5	18.2%	1.6	(0.4)	0.5	(0.1)
23. Cost of goods sold	568.1	(43.2)	485.1	17.1%	151.8	(21.6)	49.2	(7.9)
<b>24. Supplies &amp; purchased services</b>	<b>576.8</b>	<b>(44.5)</b>	<b>492.7</b>	<b>17.1%</b>	<b>154.4</b>	<b>(22.3)</b>	<b>50.1</b>	<b>(8.2)</b>
25. Pharmaceuticals	(0.0)	0.0	(0.0)		(0.0)	0.0	0.0	0.0
26. Travel	0.0	(0.0)	0.0	5.7%	0.0	(0.0)	0.0	(0.0)
27. Depreciation	1.1	0.1	1.2	(8.9%)	0.3	0.0	0.1	0.0
28. Facilities	2.0	0.1	2.0	(0.0%)	0.5	(0.0)	0.2	(0.0)
29. Finance and investment cost	0.9	(0.2)	0.7	18.2%	0.2	0.0	0.1	0.0
30. Internal services	(219.5)	37.1	(174.4)	25.8%	(62.2)	16.9	(20.4)	6.1
31. Provider taxes	4.7	0.8	5.0	(4.7%)	1.3	0.1	0.3	0.1
32. Overhead	5.7	0.1	5.2	8.4%	1.4	(0.0)	0.5	0.0
<b>33. Total expense</b>	<b>396.5</b>	<b>(6.1)</b>	<b>356.5</b>	<b>11.2%</b>	<b>101.9</b>	<b>(5.0)</b>	<b>32.4</b>	<b>(1.6)</b>
<b>34. Income (loss) from operating activities</b>	<b>17.4</b>	<b>(4.3)</b>	<b>26.2</b>	<b>(33.6%)</b>	<b>5.1</b>	<b>(0.3)</b>	<b>(2.7)</b>	<b>(4.3)</b>
<b>Profitability</b>								
35. Practice Margin	4.2%	(1.1)p	6.8%	(2.6)p	4.7%	(0.6)p	(8.9%)	(14.1)p

## Statement of Activities by Account - Mayo Clinic Ambulance

Year to Date Dec-23  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	172.6	0.2	155.6	10.9%	45.2	2.1	15.5	1.2
2. Revenue reductions	(110.4)	3.1	(100.4)	9.9%	(28.7)	(0.4)	(9.8)	(0.3)
<b>3. Net patient care revenue</b>	<b>62.2</b>	<b>3.3</b>	<b>55.2</b>	<b>12.7%</b>	<b>16.4</b>	<b>1.7</b>	<b>5.8</b>	<b>0.9</b>
4. Laboratory revenue	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
5. Laboratory revenue reductions	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>6. Net lab revenue</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
7. Grants and contracts	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
8. Investment income	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	1.0	(0.5)	1.3	(23.1%)	0.1	(0.3)	(0.1)	(0.2)
<b>11. Net other revenue</b>	<b>1.0</b>	<b>(0.5)</b>	<b>1.3</b>	<b>(23.1%)</b>	<b>0.1</b>	<b>(0.3)</b>	<b>(0.1)</b>	<b>(0.2)</b>
<b>12. Total revenue</b>	<b>63.2</b>	<b>2.8</b>	<b>56.5</b>	<b>11.9%</b>	<b>16.5</b>	<b>1.4</b>	<b>5.6</b>	<b>0.6</b>
<b>Expense</b>								
13. Allied health	28.5	0.7	29.2	(2.2%)	6.9	0.2	2.3	0.0
14. Consulting staff	0.0	(0.0)	0.0	(29.5%)	0.0	0.0	0.0	0.0
15. Allied health practitioners	0.0	(0.0)	0.0	94.7%	0.0	(0.0)	0.0	(0.0)
16. Residents and trainees	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>17. Salary expense</b>	<b>28.6</b>	<b>0.7</b>	<b>29.2</b>	<b>(2.2%)</b>	<b>6.9</b>	<b>0.2</b>	<b>2.3</b>	<b>0.0</b>
18. Benefit programs	13.1	1.9	12.2	7.2%	3.1	0.8	0.7	0.5
<b>19. Compensation</b>	<b>41.6</b>	<b>2.6</b>	<b>41.4</b>	<b>0.6%</b>	<b>10.0</b>	<b>1.1</b>	<b>3.0</b>	<b>0.5</b>
20. Supplies	2.3	(0.3)	1.6	41.9%	0.7	(0.2)	0.3	(0.1)
21. Purchased services	6.2	0.2	5.9	4.6%	1.5	0.1	0.6	(0.0)
22. General expense	1.6	0.1	2.0	(19.0%)	0.4	0.0	0.1	0.0
23. Cost of goods sold	0.0	0.0	0.0		0.0	0.0	0.0	0.0
<b>24. Supplies &amp; purchased services</b>	<b>10.1</b>	<b>(0.1)</b>	<b>9.5</b>	<b>6.2%</b>	<b>2.6</b>	<b>(0.1)</b>	<b>1.0</b>	<b>(0.2)</b>
25. Pharmaceuticals	0.2	0.0	0.2	(2.7%)	0.1	0.0	0.0	(0.0)
26. Travel	0.1	0.0	0.1	(28.4%)	0.0	(0.0)	0.0	(0.0)
27. Depreciation	3.3	0.2	3.6	(5.7%)	1.0	(0.1)	0.3	(0.0)
28. Facilities	1.8	(0.5)	1.6	17.1%	0.4	(0.0)	0.1	0.0
29. Finance and investment cost	0.8	0.0	0.8	(3.7%)	0.2	0.0	0.1	0.0
30. Internal services	(3.1)	1.0	(3.1)	(2.3%)	(0.6)	0.1	(0.0)	(0.1)
31. Provider taxes	0.6	(0.1)	0.5	9.7%	0.2	(0.1)	0.1	(0.1)
32. Overhead	2.7	(0.1)	2.7	(0.3%)	0.7	(0.0)	0.2	(0.0)
<b>33. Total expense</b>	<b>58.2</b>	<b>3.1</b>	<b>57.3</b>	<b>1.6%</b>	<b>14.5</b>	<b>0.8</b>	<b>4.9</b>	<b>0.1</b>
<b>34. Income (loss) from operating activities</b>	<b>5.0</b>	<b>5.8</b>	<b>(0.8)</b>		<b>2.0</b>	<b>2.2</b>	<b>0.8</b>	<b>0.7</b>
<b>Profitability</b>								
35. Practice Margin	7.9%	9.3 p	(1.4%)	9.3 p	12.2%	13.6 p	13.7%	13.2 p

## Statement of Activities by Account - Charterhouse

**Year to Date Dec-23**  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Gross patient care revenue	8.2	(4.5)	9.7	(15.9%)	2.3	(0.9)	0.9	(0.2)
2. Revenue reductions	(0.7)	1.5	(1.3)	(44.5%)	(0.3)	0.2	(0.2)	0.0
<b>3. Net patient care revenue</b>	<b>7.4</b>	<b>(3.0)</b>	<b>8.4</b>	<b>(11.4%)</b>	<b>1.9</b>	<b>(0.7)</b>	<b>0.7</b>	<b>(0.2)</b>
4. Laboratory revenue	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
5. Laboratory revenue reductions	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>6. Net lab revenue</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0%</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>
7. Grants and contracts	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
8. Investment income	1.5	0.0	1.5	6.1%	0.4	0.0	0.1	0.0
9. Contributions operating	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
10. Other revenue	12.5	(0.5)	11.8	6.2%	3.2	(0.1)	1.0	(0.0)
<b>11. Net other revenue</b>	<b>14.0</b>	<b>(0.5)</b>	<b>13.2</b>	<b>6.2%</b>	<b>3.5</b>	<b>(0.1)</b>	<b>1.2</b>	<b>(0.0)</b>
<b>12. Total revenue</b>	<b>21.5</b>	<b>(3.5)</b>	<b>21.6</b>	<b>(0.7%)</b>	<b>5.5</b>	<b>(0.8)</b>	<b>1.9</b>	<b>(0.2)</b>
<b>Expense</b>								
13. Allied health	8.2	1.1	8.2	(0.1%)	2.0	0.3	0.6	0.2
14. Consulting staff	0.0	0.0	0.0	(18.4%)	0.0	0.0	0.0	(0.0)
15. Allied health practitioners	0.0	0.1	0.1	(75.2%)	0.0	0.0	0.0	0.0
16. Residents and trainees	0.0	0.0	0.0	0.0%	0.0	0.0	0.0	0.0
<b>17. Salary expense</b>	<b>8.2</b>	<b>1.2</b>	<b>8.3</b>	<b>(1.0%)</b>	<b>2.0</b>	<b>0.3</b>	<b>0.6</b>	<b>0.2</b>
18. Benefit programs	4.0	0.7	3.9	2.7%	1.0	0.2	0.2	0.2
<b>19. Compensation</b>	<b>12.2</b>	<b>1.9</b>	<b>12.2</b>	<b>0.2%</b>	<b>2.9</b>	<b>0.6</b>	<b>0.9</b>	<b>0.3</b>
20. Supplies	2.1	0.3	2.1	0.2%	0.5	0.1	0.2	(0.0)
21. Purchased services	5.9	(0.1)	6.5	(9.5%)	1.7	(0.3)	0.7	(0.2)
22. General expense	0.3	(0.0)	0.2	29.7%	0.1	(0.1)	0.0	(0.0)
23. Cost of goods sold	0.0	(0.0)	0.0	0.0%	0.0	0.0	0.0	0.0
<b>24. Supplies &amp; purchased services</b>	<b>8.2</b>	<b>0.1</b>	<b>8.7</b>	<b>(6.3%)</b>	<b>2.4</b>	<b>(0.3)</b>	<b>1.0</b>	<b>(0.3)</b>
25. Pharmaceuticals	0.1	0.2	0.2	(50.9%)	0.0	0.0	0.0	0.0
26. Travel	0.0	(0.0)	0.0	43.1%	0.0	(0.0)	(0.0)	0.0
27. Depreciation	2.4	0.2	2.5	(2.5%)	0.6	0.1	0.2	0.0
28. Facilities	2.3	0.3	2.6	(12.7%)	0.7	0.0	0.2	0.1
29. Finance and investment cost	0.0	0.0	0.0	(24.2%)	0.0	0.0	0.0	0.0
30. Internal services	(3.3)	1.0	(3.7)	(9.4%)	(0.9)	0.3	(0.3)	0.1
31. Provider taxes	0.1	0.0	0.1	(0.0%)	0.0	(0.0)	0.0	(0.0)
32. Overhead	0.4	(0.0)	0.3	3.0%	0.1	(0.0)	0.0	(0.0)
<b>33. Total expense</b>	<b>22.4</b>	<b>3.7</b>	<b>23.0</b>	<b>(2.8%)</b>	<b>5.9</b>	<b>0.7</b>	<b>2.1</b>	<b>0.2</b>
<b>34. Income (loss) from operating activities</b>	<b>(0.9)</b>	<b>0.2</b>	<b>(1.4)</b>	<b>(36.7%)</b>	<b>(0.4)</b>	<b>(0.1)</b>	<b>(0.3)</b>	<b>(0.1)</b>
<b>Profitability</b>								
35. Practice Margin	(4.0%)	0.2 p	(6.3%)	2.3 p	(7.9%)	(2.6)p	(14.0%)	(5.1)p

## Statement of Activities by Research - Consolidated

**Year to Date Dec-23**  
(In Millions of Dollars)

	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	QTD Actual	Variance from Plan	MTD Actual	Variance from Plan
<b>Revenue</b>								
1. Grant revenue	679.6	3.3	647.0	5.0%	182.0	12.9	60.6	4.3
2. Other revenue	9.6	9.6	6.9	39.4%	2.6	2.6	1.2	1.2
<b>3. Total extramural revenue</b>	<b>689.2</b>	<b>12.9</b>	<b>653.9</b>	<b>5.4%</b>	<b>184.6</b>	<b>15.6</b>	<b>61.8</b>	<b>5.5</b>
<b>Direct Expense</b>								
4. Salaries & benefits	689.5	16.4	639.7	7.8%	165.2	11.2	45.3	11.9
5. Supplies, purchased services, & travel	233.4	(43.0)	216.7	7.7%	63.7	(15.1)	21.0	(4.8)
6. Other direct expense	(41.2)	26.1	(35.5)	15.9%	(13.3)	9.6	(4.3)	3.1
<b>7. Total direct expense</b>	<b>881.7</b>	<b>(0.5)</b>	<b>820.9</b>	<b>7.4%</b>	<b>215.5</b>	<b>5.7</b>	<b>62.0</b>	<b>10.2</b>
<b>Indirect Expense</b>								
8. Space & depreciation	121.2	25.1	118.6	2.2%	32.3	4.3	11.1	1.1
9. Other indirect	132.7	(6.5)	135.6	(2.2%)	32.7	0.2	9.6	3.1
<b>10. Total indirect expense</b>	<b>253.9</b>	<b>18.7</b>	<b>254.2</b>	<b>(0.1%)</b>	<b>65.0</b>	<b>4.5</b>	<b>20.8</b>	<b>4.1</b>
<b>11. Total operating expense</b>	<b>1,135.6</b>	<b>18.2</b>	<b>1,075.1</b>	<b>5.6%</b>	<b>280.5</b>	<b>10.1</b>	<b>82.7</b>	<b>14.3</b>
<b>12. Mayo Investment in Research</b>	<b>(446.4)</b>	<b>31.1</b>	<b>(421.2)</b>	<b>6.0%</b>	<b>(95.9)</b>	<b>25.7</b>	<b>(20.9)</b>	<b>19.8</b>
13. External funding as a % of total operating exp	60.7%	2.1 p	60.8%	(0.1)p	65.8%	7.6 p	74.7%	16.6 p
<b>14. Total restricted funds spent</b>	<b>145.1</b>	<b>3.9</b>	<b>132.7</b>	<b>9.4%</b>	<b>33.7</b>	<b>0.7</b>	<b>10.8</b>	<b>(0.2)</b>
<b>15. MIR excluding restricted funds</b>	<b>(301.3)</b>	<b>35.0</b>	<b>(288.5)</b>	<b>4.4%</b>	<b>(62.2)</b>	<b>26.4</b>	<b>(10.1)</b>	<b>19.6</b>

## Statement of Activities by Education - Consolidated

Year to Date Dec-23  
(In Thousands of Dollars)

	Revenue				Expense				Net			
	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Percent Change	YTD Actual	Variance from Plan	Last Year Actual	Amount Change
<b><u>Year to Date</u></b>												
<b>Graduate and Post-graduate Education</b>												
1. Mayo Clinic Graduate School of Biomedical Sciences	2,599	(162)	2,679	(3.0%)	22,223	(1,030)	22,154	0.3%	(19,625)	(1,192)	(19,475)	(150)
2. Mayo Clinic Alix School of Medicine	9,189	(934)	9,274	(0.9%)	46,534	(154)	40,304	15.5%	(37,345)	(1,088)	(31,030)	(6,315)
3. Proceedings	916	(29)	881	4.0%	1,496	194	1,271	17.7%	(580)	165	(390)	(190)
<b>4. Total Grad / Post Grad Education</b>	<b>12,704</b>	<b>(1,125)</b>	<b>12,834</b>	<b>(1.0%)</b>	<b>70,254</b>	<b>(990)</b>	<b>63,729</b>	<b>10.2%</b>	<b>(57,550)</b>	<b>(2,115)</b>	<b>(50,895)</b>	<b>(6,655)</b>
5. Donor gift funded expenses	0	0	0	0.0%	(33,974)	1,767	(30,406)	11.7%	33,974	1,767	30,406	3,569
<b>6. Grad / Post Grad after development funding</b>	<b>12,704</b>	<b>(1,125)</b>	<b>12,834</b>	<b>(1.0%)</b>	<b>36,279</b>	<b>777</b>	<b>33,323</b>	<b>8.9%</b>	<b>(23,575)</b>	<b>(348)</b>	<b>(20,489)</b>	<b>(3,086)</b>
<b>Clinical Education</b>												
7. Mayo Clinic School of Continuous Professional Development	21,841	6,577	17,162	27.3%	30,529	(12,527)	21,133	44.5%	(8,688)	(5,949)	(3,972)	(4,717)
8. Mayo Clinic School of Graduate Medical Education	46,188	11,450	66,412	(30.5%)	345,224	(6,807)	306,608	12.6%	(299,036)	4,643	(240,196)	(58,839)
9. Mayo Clinic School of Health Sciences	12,796	2,859	13,324	(4.0%)	51,260	2,452	47,924	7.0%	(38,464)	5,311	(34,600)	(3,864)
10. Immersive & Experiential Learning	2,441	1,978	0	0.0%	17,568	2,852	0	0.0%	(15,127)	4,830	0	(15,127)
<b>11. Total Clinical Education</b>	<b>83,267</b>	<b>22,865</b>	<b>96,898</b>	<b>(14.1%)</b>	<b>444,582</b>	<b>(14,029)</b>	<b>375,666</b>	<b>18.3%</b>	<b>(361,315)</b>	<b>8,835</b>	<b>(278,768)</b>	<b>(82,547)</b>
<b>12. Total Education</b>	<b>95,971</b>	<b>21,740</b>	<b>109,732</b>	<b>(12.5%)</b>	<b>514,836</b>	<b>(15,019)</b>	<b>439,395</b>	<b>17.2%</b>	<b>(418,864)</b>	<b>6,720</b>	<b>(329,663)</b>	<b>(89,201)</b>
<b><u>Quarter to Date</u></b>												
<b>Graduate and Post-graduate Education</b>												
1. Mayo Clinic Graduate School of Biomedical Sciences	852	250	585	45.6%	5,663	(235)	5,692	(0.5%)	(4,811)	16	(5,107)	296
2. Mayo Clinic Alix School of Medicine	2,000	(823)	2,198	(9.0%)	11,310	334	9,952	13.6%	(9,309)	(488)	(7,754)	(501)
3. Proceedings	212	49	202	4.6%	358	67	338	6.1%	(147)	116	(135)	(11)
<b>4. Total Grad / Post Grad Education</b>	<b>3,064</b>	<b>(523)</b>	<b>2,986</b>	<b>2.6%</b>	<b>17,331</b>	<b>167</b>	<b>15,981</b>	<b>8.4%</b>	<b>(14,267)</b>	<b>(356)</b>	<b>(12,996)</b>	<b>(1,271)</b>
5. Donor gift funded expenses	0	0	0	0.0%	(9,561)	1,076	(5,958)	60.5%	9,561	1,076	5,958	3,604
<b>6. Grad / Post Grad after development funding</b>	<b>3,064</b>	<b>(523)</b>	<b>2,986</b>	<b>2.6%</b>	<b>7,769</b>	<b>1,243</b>	<b>10,024</b>	<b>(22.5%)</b>	<b>(4,706)</b>	<b>720</b>	<b>(7,038)</b>	<b>2,332</b>
<b>Clinical Education</b>												
7. Mayo Clinic School of Continuous Professional Development	5,497	649	4,824	14.0%	7,799	(3,020)	5,045	54.6%	(2,302)	(2,371)	(221)	(2,081)
8. Mayo Clinic School of Graduate Medical Education	12,965	5,476	33,382	(61.2%)	89,771	(4,086)	78,275	14.7%	(76,806)	1,390	(44,894)	(31,913)
9. Mayo Clinic School of Health Sciences	4,016	526	3,471	15.7%	13,019	1,047	12,484	4.3%	(9,003)	1,573	(9,013)	10
10. Immersive & Experiential Learning	254	138	0	0.0%	4,725	451	0	0.0%	(4,470)	589	0	(4,470)
<b>11. Total Clinical Education</b>	<b>22,733</b>	<b>6,789</b>	<b>41,677</b>	<b>(45.5%)</b>	<b>115,315</b>	<b>(5,608)</b>	<b>95,805</b>	<b>20.4%</b>	<b>(92,582)</b>	<b>1,181</b>	<b>(54,128)</b>	<b>(38,454)</b>
<b>12. Total Education</b>	<b>25,796</b>	<b>6,266</b>	<b>44,663</b>	<b>(42.2%)</b>	<b>132,645</b>	<b>(5,441)</b>	<b>111,786</b>	<b>18.7%</b>	<b>(106,849)</b>	<b>825</b>	<b>(67,123)</b>	<b>(39,726)</b>

## Statement of Activities Development - Consolidated

**Year to Date Dec-23**  
(In Millions of Dollars)

	<b>YTD Actual</b>	<b>Variance from Plan</b>	<b>Last Year Actual</b>	<b>Increase (Decrease)</b>	<b>Annual 2023 Plan</b>	<b>Annual Dec-22</b>
<b>Development Activity by Category:</b>						
<b>Operating</b>						
1. Unrestricted	119.1		108.1	11.0		108.1
2. Temporarily restricted	255.0		236.4	18.6		236.4
3. Change in non-cash	44.0		(11.9)	55.9		(11.9)
4. Expenses - operating	(42.2)		(31.6)	(10.6)		(31.6)
5. Net operating	<u>375.9</u>		<u>160.3</u>	<u>301.1</u>	<u>74.8</u>	<u>215.6</u>
<b>12. Net development activity</b>	<b>549.5</b>		<b>59.5</b>	<b>508.8</b>	<b>40.6</b>	<b>490.0</b>
						<b>508.8</b>
<b>Development Activity by Gift Type:</b>						
13. Cash	586.9		552.2	34.7		552.2
14. Non-cash	(4.0)		13.8	(17.8)		13.8
14a. New pledges	272.1		336.7	(64.6)		336.7
14b. Pledge payments	(318.6)		(300.5)	(18.2)		(300.5)
14c. Pledge writeoffs	(2.1)		(13.1)	11.0		(13.1)
14d. Pledge adjustments	(3.5)		(14.0)	10.5		(14.0)
14e. New assets & sale of assets	48.1		4.6	43.5		4.6
14f. MCHS non-cash	0.0		0.0	0.0		0.0
15. Gains/losses	25.2		(3.7)	28.8		(3.7)
16. Expenses	<u>(58.6)</u>		<u>(53.5)</u>	<u>(5.1)</u>		<u>(53.5)</u>
<b>17. Net development activity</b>	<b>549.5</b>		<b>59.5</b>	<b>508.8</b>	<b>40.6</b>	<b>490.0</b>
						<b>508.8</b>
<b>Development Giving by Category:</b>						
18. Unrestricted	165.9		113.2	52.8		113.2
19. Operating	246.7		223.8	22.9		223.8
20. Capital	79.8		151.9	(72.1)		151.9
21. Endowment	86.6		94.2	(7.6)		94.2
22. Gains/losses/other	29.0		(20.7)	49.8		(20.7)
<b>23. Total Contribution Revenue</b>	<b>608.0</b>		<b>562.3</b>	<b>45.7</b>	<b>562.3</b>	

## Footnotes

- p Variance and change shown in percentage points.
- + Net Operating Income excludes Operating Contributions and Investments.
- (1) Target Operating Margin (TOM) for IOA is 3.1%.
- (2) Change in net assets – to reflect affiliations and disaffiliations.
- (3) Change in net assets – to reflect nonoperating impact to pension and postretirement.
- (4) Includes amount for intercompany price transfer agreement.
- (5) Projects completed.
- (6) This includes projects over \$5M that were approved prior to January 1, 2019.