

Dairy Grazing Apprenticeship
Profit and Loss
January - December 2023

	Total
Income	
43300 Direct Public Grants	350,000.00
43450 Individual Contributions	2,640.62
44500 Government Grants	884,572.32
Program Service Revenue	
47201 MGIC Tuition	14,500.00
Total Program Service Revenue	\$ 14,500.00
Total Income	\$ 1,251,712.94
Gross Profit	\$ 1,251,712.94
Expenses	
General Expenses	
62110 Professional Fees	57,102.20
62150 Organizational Contract Services	43,326.50
62800 Facilities and Equipment	22,000.00
65000 Organizational Operations	1,416.36
65010 Bank Service Charges	1,501.39
65020 Office Expense	4,476.78
65050 Communications & Technology	13,237.91
68300 Travel	21,266.92
Board of Directors	
61000.1 Insurance - Liability, D and O	2,391.07
61002 Board Travel	9,550.37
61003 Farm Labor Reimbursement (deleted)	2,500.00
Total Board of Directors	\$ 14,441.44
Marketing and Outreach	
62501 Logo Items	5,333.08
62502 Advertising	10,283.68
62503 Design Service	2,083.95
62504 Marketing Consulting	22,367.41
62506 Exhibit and Sponsorship Fees	3,324.00
62507 Event Travel	202.33
Total Marketing and Outreach	\$ 43,594.45
Total General Expenses	\$ 222,363.95
Personnel & Payroll	
Fringe	
62100.02 Employer Paid Benefits	33,155.79
62100.03 Extensis Payroll Fees	14,362.98
Total Fringe	\$ 47,518.77
Wages & Taxes	

62100.01 Employer Payroll Taxes		48,940.77
62101 Salaries & Wages		519,234.38
Total Wages & Taxes	\$	568,175.15
Total Personnel & Payroll	\$	615,693.92
Program Service Expenses		
60905 Education Coordinators		12,388.95
60930 Program Services Travel		35,715.95
60931 Other Program Service Expenses		266.12
62152 Program-Specific Contracted Services		70,027.11
62180.1 SubAwards		236,096.42
Outreach & Events		
65040.1 Exhibit Booths at Conferences		4,340.00
65040.2 Materials and Supplies		621.38
65040.3 Meals, Snacks, and Coffee		645.78
65040.4 Outreach Advertising Campaign		11,156.39
65040.5 Postage		588.61
65040.6 Print/copy Publication		2,055.87
Total Outreach & Events	\$	19,408.03
Participant Stipends & Support		
63100 Annual Mentor Stipends		40,500.00
63200 Speaker Stipend / Translator Fee		538.71
Total Participant Stipends & Support	\$	41,038.71
Total Program Service Expenses	\$	414,941.29
Total Expenses	\$	1,252,999.16
Net Operating Income	-\$	1,286.22
Other Income		
70000 Interest Income		8,933.73
70001 Credit Card Rewards		9.98
70002 Miscellaneous Income		662.50
Total Other Income	\$	9,606.21
Other Expenses		
80000 Miscellaneous Expenses		536.03
81000 Indirect/Match		0.00
Total Other Expenses	\$	536.03
Net Other Income	\$	9,070.18
Net Income	\$	7,783.96

Tuesday, Aug 13, 2024 11:36:47 AM GMT-7 - Accrual Basis