

Income Statement

Everyday Bliss, LTD

For the year ended December 31, 2023

2023

Income

Other Revenue	147.70
Sales	92,790.59
Tuition Revenue	80,175.60
Veterans Yoga Revenue	3,300.00
Massage Therapy Training	6,935.07
Yoga Teacher Training	1,085.63
Total Income	184,434.59

Cost of Goods Sold

Wages and Salaries	111,296.97
Contractors	175.00
Total Cost of Goods Sold	111,471.97

Gross Profit

72,962.62

Operating Expenses

Advertising	7,223.39
Automobile Expenses	1,030.63
Bank Service Charges	58.00
Consulting & Accounting	4,164.36
Dues & Subscriptions	5,622.17
Education Expense	8,401.79
Entertainment	623.32
Insurance	5,783.96
Meals (0%)	2,216.10
Medical Exp	2,468.15
Office Expenses	10,569.10
Payroll Processing Fee	1,030.57
Payroll Tax Expense	9,489.16
Postage & Delivery	406.21
Printing & Stationery	830.56
Rent	20,500.00
Repairs and Maintenance	3,286.42
Software	846.33
Staff Meals (50%)	451.47
Telephone & Internet	1,796.76
Travel	6,310.34
Uniform & Linen Expense	3,691.02

2023

Utilities	5,937.00
Office Supplies	283.48
Equipment Rental	37.04
Marketing	2,150.00
Cleaning Services	315.00
Samples Expense	544.71
Total Operating Expenses	106,067.04
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Operating Income	(33,104.42)
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Other Income / (Expense)	
Grants	10,000.00
Total Other Income / (Expense)	10,000.00
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Net Income	(23,104.42)