

2:15 PM  
12/16/24  
Cash Basis

**Rinehart Taxidermy**  
**Profit & Loss**  
July 2023 through June 2024

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	<u>Jul '23 - Jun 24</u>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Cabo	-11,500.00
Customers Refunds	-811.24
INCOME-C2C	7,249.19
INCOME-CABO	10,431.68
INCOME-EPPLY	12,534.20
INCOME-FLORIDA	-15,716.00
income-Service	3,197.22
<b>Income-Supplies</b>	
income-Noonies	210,978.28
Income-Supplies - Other	3,735,679.68
<b>Total Income-Supplies</b>	3,946,657.96
Income-Wholesale	247,957.27
Income - School	90,472.01
Income - Supplies	505,160.71
Loan from Rinehart Taxidermy	-5,000.00
Payment for Rinehart Property L	21,975.00
Sales Income	1,623.94
Uncategorized Income	22,851.57
Vendor Discount	12,214.10
46000 · Merchandise Sales	374.40
48300 · Sales Discounts	29.37
<b>Total Income</b>	4,849,701.38
<b>Cost of Goods Sold</b>	
Inventory Adjustment	-214,730.27
Resale Supplies	640.00
School Resale Supplies	4,431.66
50000 · Cost of Goods Sold	1,205,522.36
51800 · Merchant Account Fees	44,337.58
<b>Total COGS</b>	1,040,201.33
<b>Gross Profit</b>	3,809,500.05
<b>Expense</b>	
<b>Advertising</b>	
Advertising - Catalog	93,607.96
Advertising - Internet	15,548.00
Show Expense	64,260.95
Advertising - Other	10,520.65
<b>Total Advertising</b>	183,937.56

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Alarm System 83	475.00
Cabo San Lucas Cell Phone	700.24
Cabo San Lucas Expenses	
Cabo Shipping	
Crating	0.10
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Total Cabo Shipping	0.10
Commissions for Boat Captains	30,000.00
Puerta Vallarta Expenses	9,000.00
Cabo San Lucas Expenses - Other	219,739.98
	<hr/>
Total Cabo San Lucas Expenses	258,740.08
Cancelled Order from Cabo-Ch Bk	2,742.34
Child Support	976.20
Commission for Alaska Boat Capt	200.00
Commission for Florida Boat Ca	303,806.53
Employee Christmas Party - WI	1,573.25
Employee Moving Expenses	10,565.14
Employer % of Retirements SEP	8,899.96
Florida Expenses	
florida chargeback	2,837.00
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Total Florida Expenses	2,837.00
Ford F250 Loan	1,828.30
Income Taxes Payable	5,000.00
Interest	21,111.37
Licenses & Permits	1,818.53
Loan from Dan Rinehart	-3,890.64
Merchant Fees	
Stripe	-27,819.19
Merchant Fees - Other	104,014.57
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Total Merchant Fees	76,195.38
Personal Property Tax	89.53
Price Surcharge	1,959.17
Production Supplies	29,540.39
Replica Deposit	177,531.23
Replica Supplies	
Replica Repairs	1,066.23
Replica Supplies - Other	115,018.82
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Total Replica Supplies	116,085.05

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Research & Development	4,953.71
Sales Tax & Licenses	3,898.68
School Bond	375.00
service charges	19.95
Shipping	747,440.10
Shipping-VA	36,369.30
SHIPPING SUPPLIES	65,267.20
Slush Fund Florida Captains	9,930.00
Staff Lunch	160.00
starfish Replicas - Advertising	693.52
student diplomas	28.95
Supply Expense	
Foam Machine	100.00
Office Expense	
Office Furniture	495.85
Office Expense - Other	2,155.31
Total Office Expense	2,651.16
Packaging Expense	25,922.29
School	990.97
VA	6,350.08
Supply Expense - Other	52,141.51
Total Supply Expense	88,156.01
SUPPLY EXPENSE - FLORIDA	5,704.02
Teaching Fee	6,100.00
Travel & Entertainment	
Hotel	890.15
Meals	2,460.54
Rental Car	10.17
Travel & Entertainment - Other	7,602.76
Total Travel & Entertainment	10,963.62
VA petty Cash - Show	-103.60
VA SUPPLIES	2,998.43
Water Softener	607.82
60000 · Advertising and Promotion	
TROPHY LABELS	867.27
60000 · Advertising and Promotion - Other	6,226.76
Total 60000 · Advertising and Promotion	7,094.03

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	<u>Jul '23 - Jun 24</u>
<b>60200 · Automobile Expense</b>	
Automobile Expense - Fuel	4,694.87
60200 · Automobile Expense - Other	7,491.38
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<b>Total 60200 · Automobile Expense</b>	12,186.25
<b>60400 · Bank Service Charges</b>	5,869.93
<b>61400 · Charitable Contributions</b>	410.25
<b>61700 · Computer and Internet Expenses</b>	1,311.86
<b>62400 · Depreciation Expense</b>	-34,362.40
<b>62500 · Dues and Subscriptions</b>	21,314.07
<b>63300 · Insurance Expense</b>	
63310 · General Liability Insurance	48,974.54
63330 · Life and Disability Insurance	9,373.01
63360 · Worker's Compensation	24,322.00
63300 · Insurance Expense - Other	5,017.96
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<b>Total 63300 · Insurance Expense</b>	87,687.51
<b>66000 · Payroll Expenses</b>	
Payroll Tax Expense	-800.73
Unemployment	1,516.61
66000 · Payroll Expenses - Other	1,410,087.76
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<b>Total 66000 · Payroll Expenses</b>	1,410,803.64
<b>66500 · Postage and Delivery</b>	21,678.94
<b>66700 · Professional Fees</b>	
Accounting	1,925.00
Legal Fees	240.00
Royalties	14,201.23
66700 · Professional Fees - Other	1,301.78
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<b>Total 66700 · Professional Fees</b>	17,668.01
<b>67100 · Rent Expense</b>	117,874.46
<b>67200 · Repairs and Maintenance</b>	
Building	731.60
Electrician	9,502.00
Equipment Repairs	208.89
Trailer Repairs	6,816.00
67200 · Repairs and Maintenance - Other	12,880.96
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<b>Total 67200 · Repairs and Maintenance</b>	30,139.45

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	<u>Jul '23 - Jun 24</u>
<b>68100 · Telephone Expense</b>	
Internet Expense	13,557.72
68100 · Telephone Expense - Other	18,614.07
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<b>Total 68100 · Telephone Expense</b>	32,171.79
<b>68600 · Utilities</b>	
Garbage Removal	-384.00
Gas & Electric	27,782.30
Water	1,544.61
68600 · Utilities - Other	1,789.73
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<b>Total 68600 · Utilities</b>	30,732.64
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<b>Total Expense</b>	3,948,864.75
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<b>Net Ordinary Income</b>	-139,364.70
<b>Other Income/Expense</b>	
Other Expense	
Employee Savings Account	1,413.44
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<b>Total Other Expense</b>	1,413.44
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<b>Net Other Income</b>	-1,413.44
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<b>Net Income</b>	<b>-140,778.14</b>
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