



**ATI TRAINING™**

PUBLIC ADJUSTING, DISASTER & HOME INSPECTION

# HOME INSPECTION TRAINING CATALOG

**BE QUALIFIED.  
NOT JUST CERTIFIED.**

855-735-2021 | [Ati-training.com](https://Ati-training.com)

# Table of Contents

3 ..... A Message from Scott Newcomer

4 ..... Why ATI Training?

5 ..... Home Inspector Pre-licensing

6 ..... Online & Live Home Inspection Classes

7 ..... Home Inspection Exam Prep

8 ..... Home Inspector Continuing Education

**9-11 ..... 7 Steps to Becoming a Home Inspector**

12 ..... Public Adjuster Pre-licensing

13 ..... Public Adjuster Courses

14 ..... Special Discounts

15-16 ..... Frequently Asked Questions

17 ..... Earn a Reputation of Trust

18 ..... All American Association of Home Inspectors

19 ..... Lifetime Support

# A Message from Founder & CEO **Scott Newcomer**

Welcome to the best next step in your life!



Thank you for visiting the All American Training Institute. My name is Scott Newcomer, and I founded the institute to provide individuals, such as you, with a superior training and support network. Our support package, coupled with a proven blueprint for success allows you to get your public adjuster or home inspection business up and running quickly.

I am very excited for an opportunity to work with you and guide you through both the public adjusting and home inspection career paths. I am passionate for teaching and sharing my knowledge with others. I believe people can grow and develop new skills when presented with the opportunity. My mission is to help you grow to achieve your goals and reach your dreams. By the end of your training, you will understand how to properly and professionally conduct a home inspection, know how to report your findings and be equipped to start marketing your home inspection or public adjusting business.

When you enroll with ATI you are enrolling in a community that is here to support you. Please feel free to contact me with any questions, concerns, comments or to get started. Be qualified, not just certified!

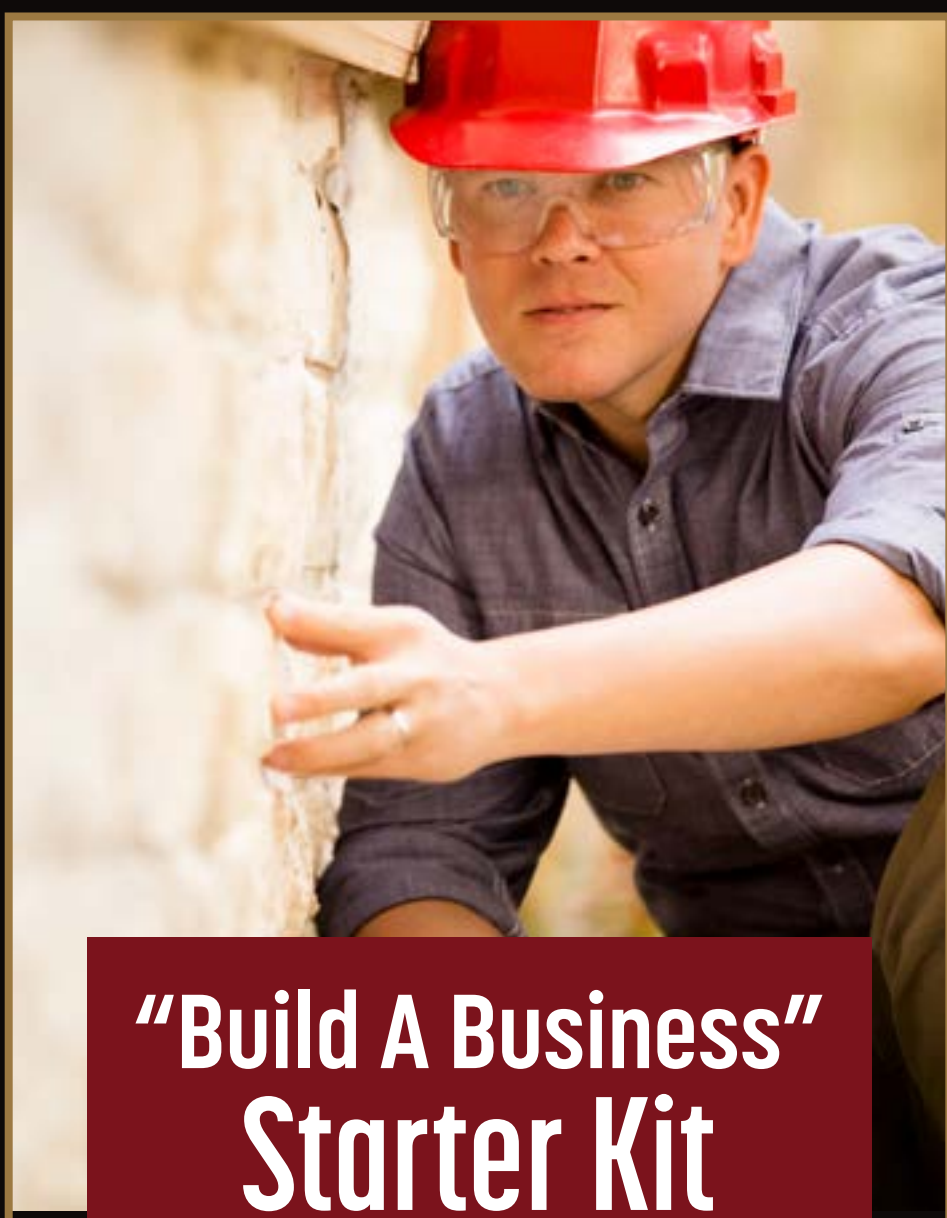
Sincerely,

**BE QUALIFIED. NOT JUST CERTIFIED.**

# Why ATI Training?

## The ATI Training Program vs the "online certificate" option

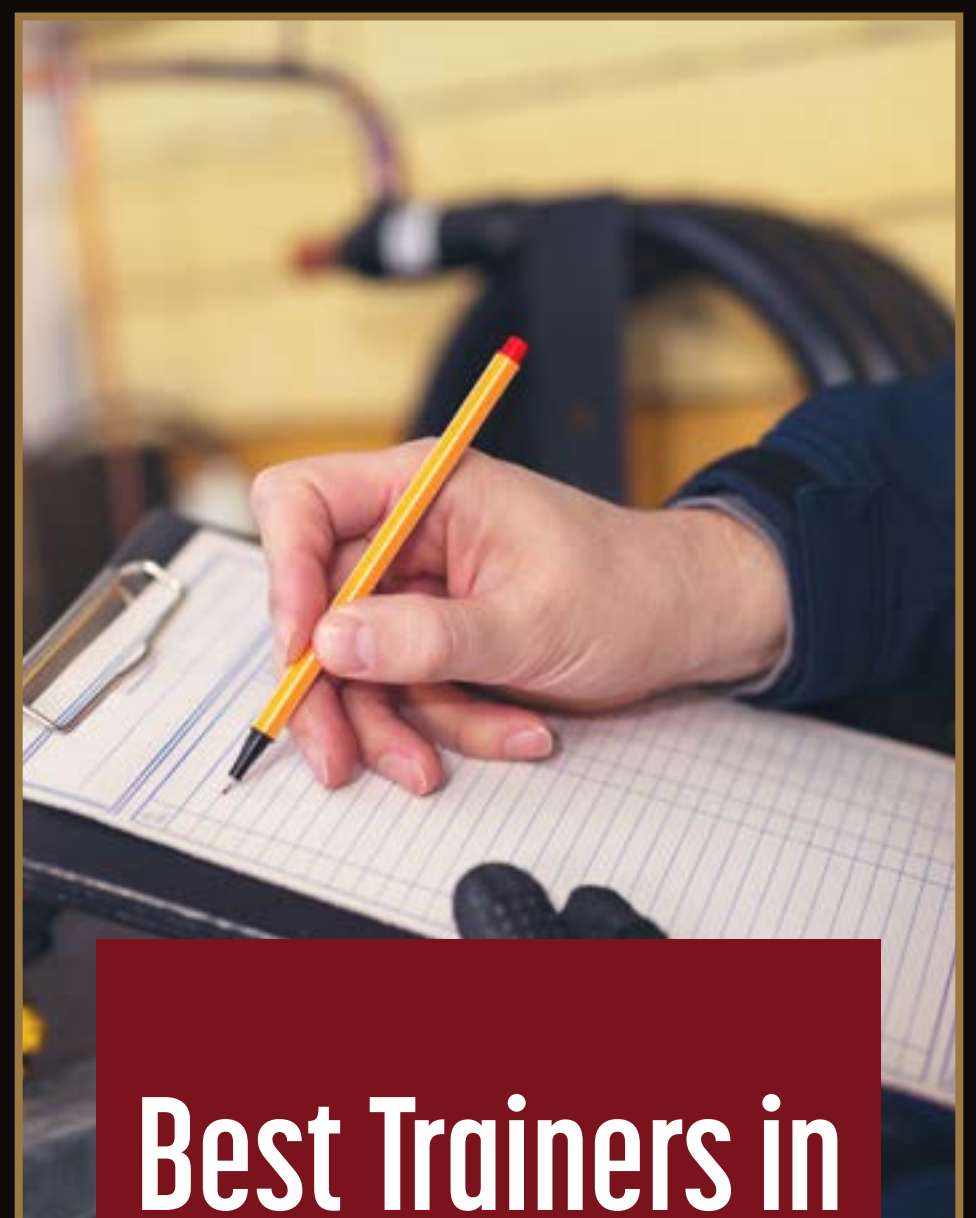
TRAINING COURSES					
Nationwide Classroom Training	✓	X	X	X	✓
Minimum 5 Practice Inspections	✓	X	X	X	X
In class Props	✓	X	X	X	X
Interactive Online Courses	✓	X	X	X	X
Association Support	✓	X	X	✓	X
Free Marketing Packages for Graduates	✓	X	X	X	X
Lead Generation	✓	X	X	X	X



**"Build A Business" Starter Kit Included**



**State Specific Training**



**Best Trainers in the Industry**



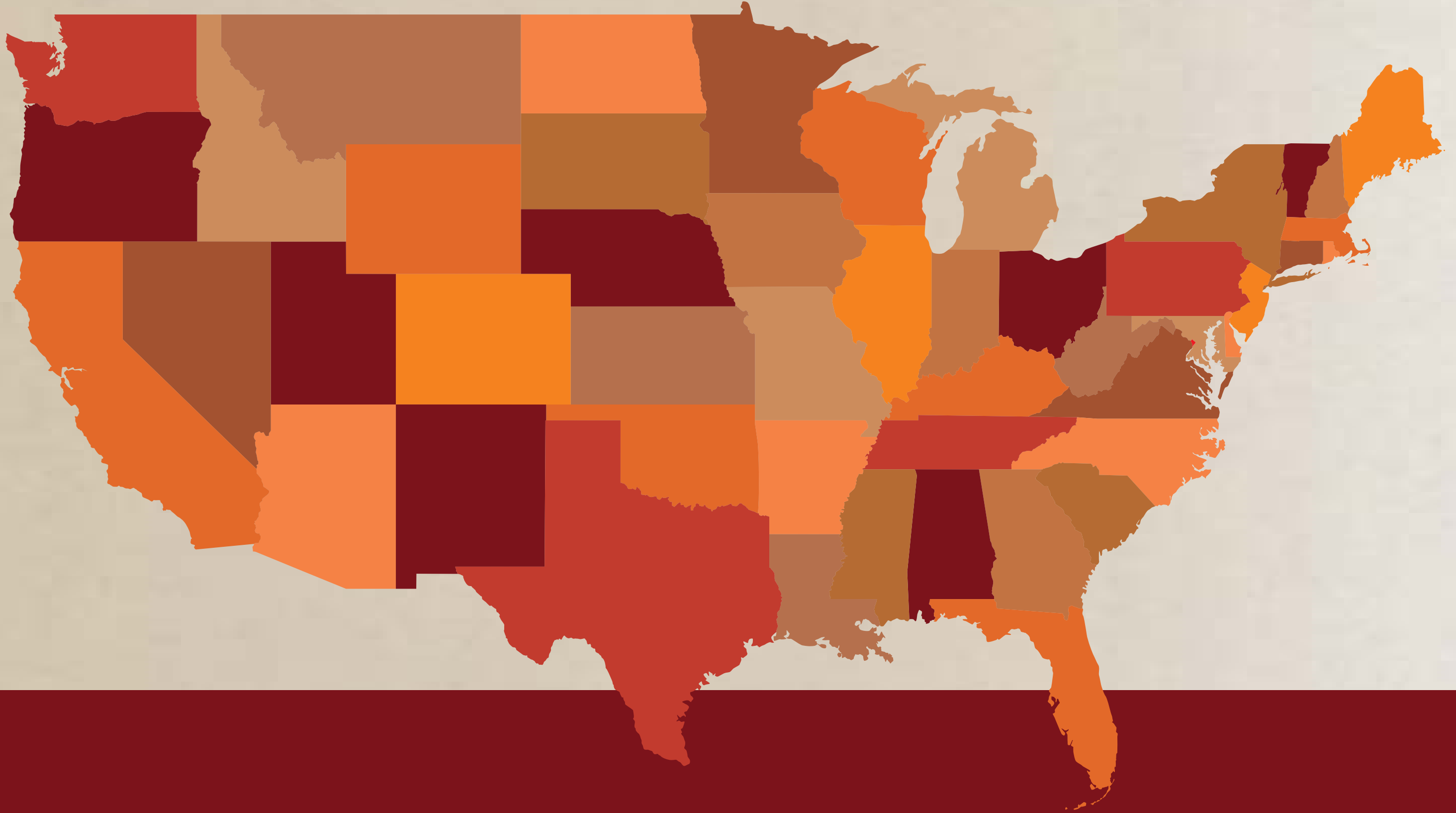
*Since getting my license and starting my company JD has made himself available to answer any questions I had. I consider him a friend.*

*-Blake*



# Pre-Licensing Requirements

In most instances, your state will require a certain number of hours of pre-licensing home inspection training\*.



Find Out What You Need to Be a Home Inspector  
in your State by Visiting us Online.

[www.atihomeinspectortraining.com/CareerBenefits/HowtoBecome](http://www.atihomeinspectortraining.com/CareerBenefits/HowtoBecome)

ATI Training offers superior hands-on inspector and business training to equip you best for the National Home Inspector Exam and vault into a career in home inspection.

Online courses are **not** valid for pre-licensing training requirements in these states: AR, IL\*, IN\*, KY, MD, NY, NJ, NV, NC\*, VA\*, WA & WV. You may enroll in an online boot camp course to increase your knowledge and better prepare for the National Home Inspector Examination.

\*Distance learning allowed if paired with practical training.

# Course Offerings

We provide you with the support you need - when you need it.

Our instructors and staff are experts in business and marketing for the home inspection industry and will help you become successful. Upon enrollment into any course, you receive a FREE membership to the ALL America Association of Home Inspectors (AAHI)!



**Classroom Courses**



**Online Courses**



**Continuing Education Courses**

## Available Courses at ATI:

- Standards of Practice
- Licensing Requirements
- Report Writings
- Marketing
- Business Practices
- National Examination Preparation
- Pool & Spa Inspections
- And much more...



*This course has absolutely changed my life! I was able to attend a class with founder Scott Newcomer – and the information he provided was invaluable!*

– Amar

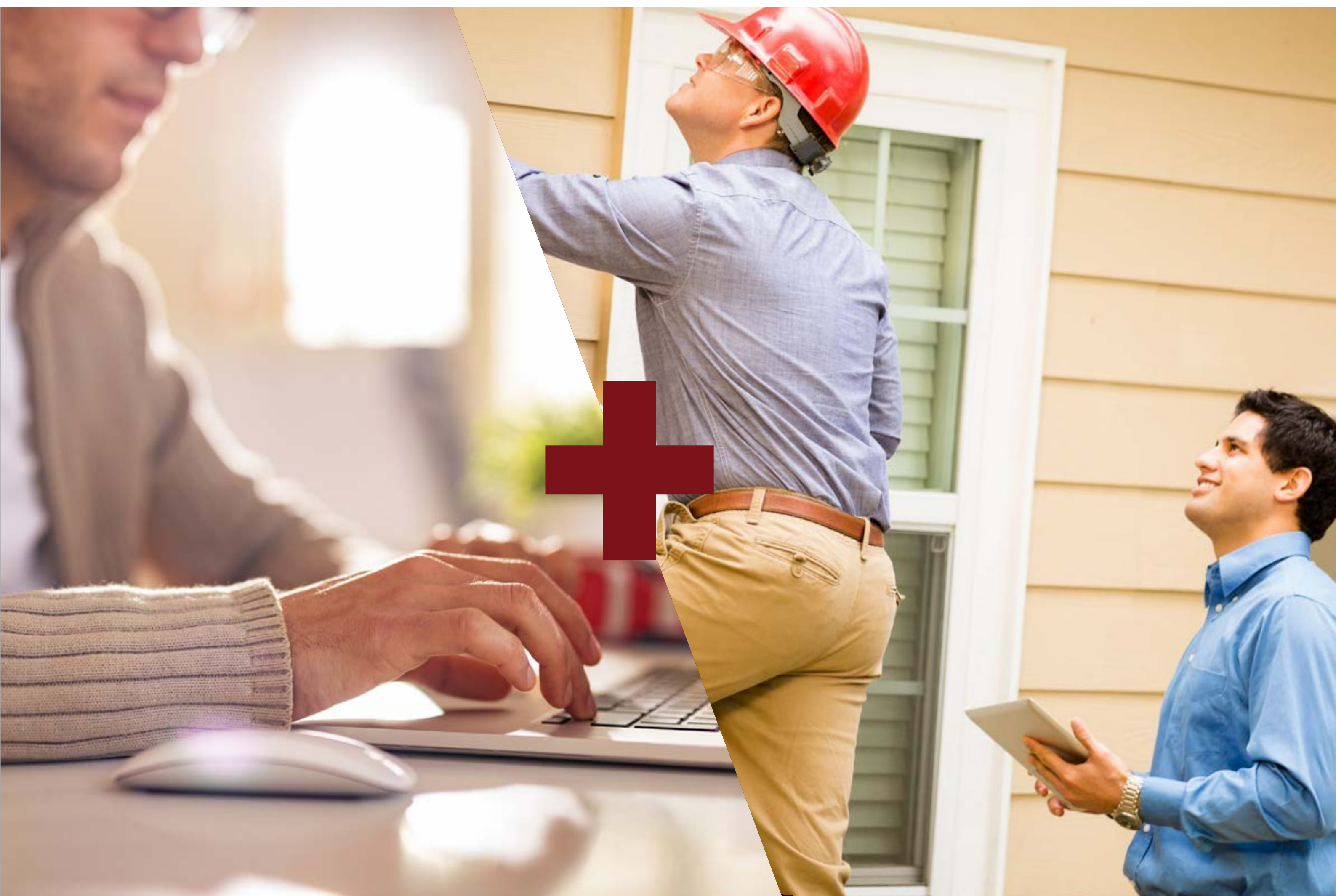


# Home Inspection **Exam Prep**

Enroll in ATI Training and **CRUSH** the National Home Inspector Exam.

We provide the knowledge and tools for you to nail the NHIE and get certified.

Our **online boot camp** paired with **live training** in the field puts you ahead of the rest.



*Checking off the requirement to pass the NHIE is only the **first step**. Getting certified is one stepping stone towards a lucrative career as a self-employed home inspector.*

# Home Inspector **Continuing Education**

## YOU'LL NEVER STOP LEARNING.

Keeping the pedal down and striving to become BETTER puts you miles ahead of your competition.

### CONTINUING EDUCATION REQUIREMENTS VARY BY STATE. ATI TRAINING OFFERS CONTINUING EDUCATION COURSES IN:

- Electrical systems
- Foundation inspection
- Building enclosures
- Plumbing systems
- Roofing
- HVAC
- ...and much more



**Contact us** for bundling options – you might save a few bucks.



# 7 Steps to Becoming a Home Inspector

## 1. LEARN THE LICENSING REQUIREMENTS IN YOUR STATE

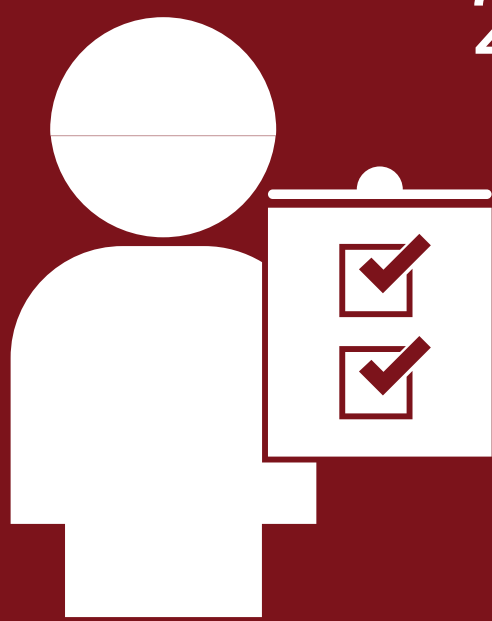
Licensing requirements vary by state, and in a few rare instances by city or county. Knowing if you are required to obtain a license, and what is needed to do so is the very first step. [Click here](#) for info on training requirements in your state or visit:

<http://www.atihomeinspectortraining.com/CareerBenefits/HowtoBecome>

*Licensing requirements do change, so please check with us before enrolling.*



## 2. HONESTLY EVALUATE YOUR KNOWLEDGE AND SKILLS



Take an honest valuation of yourself. As a qualified home inspector, you will be responsible for determining the safety and quality of all aspects of a home from foundation to roof. You will need to have a thorough understanding of how homes are built and maintained.

Although most inspectors start out with experience in construction, it is not required. People from all backgrounds have become successful home inspectors after completing our training. If you are willing to work hard and to learn, you too can become a fruitful home inspector.

## 3. EVALUATE YOUR BUSINESS AND CUSTOMER SERVICE SKILLS

Knowing the technical aspects of home inspections is the first piece. Good people skills are the second most important skills to becoming a successful home inspector. To obtain and maintain clients, you will need to build relationships with homeowners and realtors. Home inspectors obtain the majority of their business from realtor referrals.

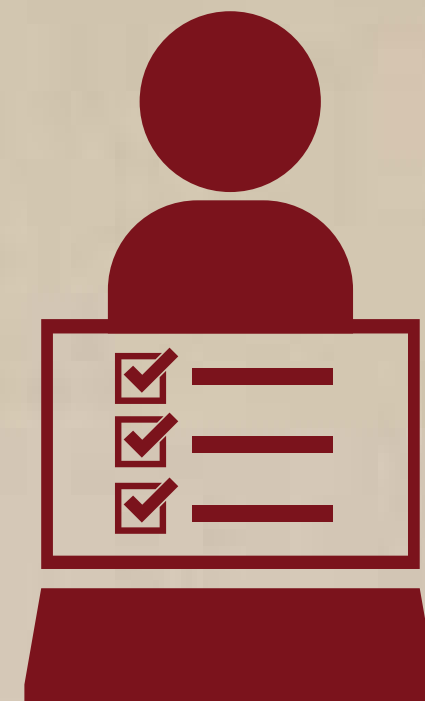


# 7 Steps to Becoming a Home Inspector

(...Continued)

## 4. GET TRAINED AND OBTAIN YOUR LICENSE (IF REQUIRED)

There are many training options available to you. Some schools offer a standard, cookie-cutter course that is not state specific, that may or may not prepare you for your licensing requirements. ATI's courses are state specific and we have offerings in over 40 states to qualify YOU for your home inspection career.



## 5. JOIN THE ALL AMERICAN ASSOCIATION OF HOME INSPECTORS (AAAHI)

There is no cost for ATI's graduates to join AAAHI. When you join, you are helping your career. This association offers top notch education, mentoring, certifications and networking opportunities to help you grow your business.

Getting fully qualified with AAAHI shows your clients you are serious about your career. This is even more important in states that don't require licensure. The best way to show your potential clients that you are committed to your career is to be trained, qualified and a member of an association such as AAAHI.

**All American Association of Home Inspectors** is an industry leader and innovator.

# 7 Steps to Becoming a Home Inspector

(...Continued)

## 6. DETERMINE HOW YOU WILL OBTAIN WORK

There are several ways you can begin inspecting. You can work for someone else, start your own business, or purchase a franchise. Let's look at some of the pros and cons of each.

### **Working for an existing inspection firm**

This is the easiest way to get started—lower start-up costs and you'll have access to an existing base of clients. The downside is you'll make less money and you may be stuck paying for licensing fees, tools, a vehicle and insurance anyway.

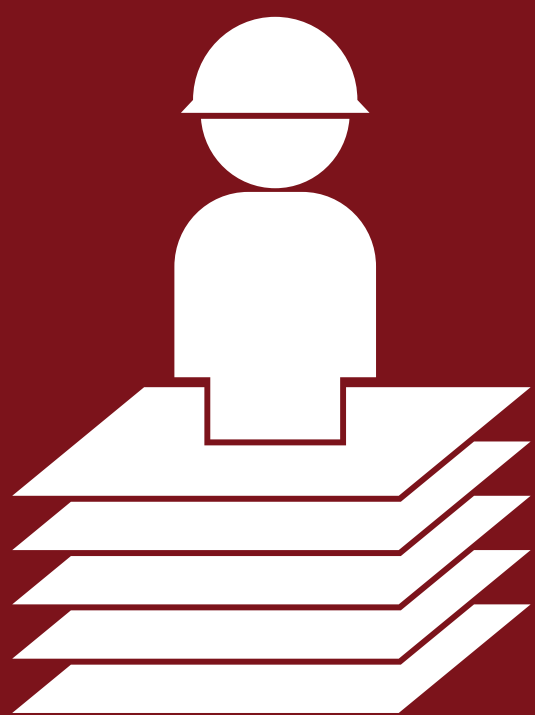
### **Starting your own inspection firm**

You'll control every aspect of your company. Do 7 inspections a week at \$350 a pop and make six figures. Hire a couple inspectors and blow up.

Of course, the initial investment is steep, and it's hard work. But if you weren't willing to work hard, you'd never be reading this...

### **Purchasing a franchise**

When you purchase a franchise, you buy a business that can start making money immediately. You'd own an existing brand with established marketing and business relationships. The downfall is the steep up-front cost of \$30-\$50k. The franchise may want a percentage of your annual profits.



## 7. NEVER STOP LEARNING AND ADDING CERTIFICATIONS TO YOUR OFFERINGS

The more you know, the more you can offer and the more you will earn. As in any career, it pays to stay current and continually educate yourself with skills to remain competitive. As you add more certifications, you can add more inspection offerings such as; radon, mold, WDO, pools and spas, thermal imaging, lead, etc. The more educated you are, the more you will have to offer and stand out from your competition.

# Public Adjuster **Pre-licensing**



## **HOME INSPECTORS CAN CREATE AN ADDITIONAL REVENUE STREAM BY OFFERING PUBLIC ADJUSTING/DISASTER RELIEF.**

A Public Adjuster is a licensed and trained specialist that adjusts insurance claims for homeowners, commercial property owners and businesses. Public adjusters are insurance adjusters who work solely for the policyholder and not the insurance company on a particular claim.

**You'd be a homeowner's advocate in times of disaster: hail storms, house fires, flooding, or major events like hurricanes or earthquakes.**

Pre-licensing requirements vary by state. We cater our training programs to YOUR exact specifications based on your availability and location. Give us a call for more details on training requirements in your state.

# Public Adjuster **Courses**

## OUR THREE PART PUBLIC ADJUSTER TRAINING PROGRAM

### 1. A six month subscription to online training/exam simulation

#### SUBSCRIPTION INCLUDES:

- 24/7 access to the virtual classroom. This presentation further explains the concepts present in the book with examples.
- State Specific Public Adjuster Textbook/Law Digest that is “tailor-made” to your state exam content outline. Textbook contains the state exam scheduling and licensing information.
- 24/7 access (via username/password) to the Exam Simulator. Each student receives multiple completed multi-question exams that are randomly generated from our database of over thousands of questions, including STATE SPECIFIC Public Adjuster questions. Scoring 85% or better on our practice exams consistently (at least 4 times) will give students a 98% chance of passing the state licensing exam.

### 2. A five day boot camp

### 3. A five day on-demand webinar

**With our Unique  
and One of Kind of  
Program, you will learn  
how to actually BE a  
Public Adjuster!  
....Not just someone  
who knows how to  
pass a test.**

# Special **Discounts Available**

ATI offers  
**SPECIAL DISCOUNTS**  
for former public servants  
looking for a new career.

You'll learn everything you need  
to know to become your own boss  
and the **BEST** home inspector in  
your state.



**VIEW OUR VIDEO TESTIMONIALS**



**EMT & FIRE FIGHTERS**



**POLICE OFFICERS**



**MILITARY & VETERANS**



*If it wasn't for Scott's teaching and guidance I wouldn't have the multi-inspector firm I do today.*

*— Joseph*



# Frequently Asked Questions

## How much money will I make?

Your earning potential is set by you! The more inspections you do, the more you will make. On a national average, according to the U.S. Bureau of Labor Statistics, the average inspector earns around \$57,000 per year.

## Do I need previous experience?

While prior experience in a trade related industry is helpful, it is not necessary. We will train you on everything you need to know to conduct a thorough and professional home inspector.

## Why should I become a home inspector?

Becoming a home inspector allows you to take control of your life. You get to set your own schedule and control your income. Unlike other trade related industries, home inspecting is less strenuous on your body.

## Do I need to get on a roof?

YES! Whenever possible it is best practice to get on the roof to inspect it. If you cannot go on to a roof due to weather or safety conditions, try to view the roof from the ladder or with binoculars.

## What add-ons can I sell?

After you become a qualified and certified home inspector, you can begin to train in add-ons to offer such as: radon testing, mold, termites, and pools and spas.

*\*\*Some states will require additional licenses for these services.\*\**

## How much does training cost?

After you become a qualified and certified home inspector, you can begin to train in add-ons to offer such as: How much is too much to change your career? There are other training providers out there that may offer courses for less than we do, but remember—you get what you pay for. If you just want to pay a couple hundred dollars and quickly get a certificate in the mail, then our courses are not for you. We make sure each student is trained before sending a certificate. The training costs vary by program. Please contact us for your specific course pricing.



*I searched for classroom/hands-on training and found All American Training Institute. I am now confident that I can enter the field with the knowledge I need.*

*– Johnny*



# Frequently Asked Questions

## How long are the programs?

As licensing requirements vary by state, the lengths of our courses also vary. Classroom courses range from six days to three weeks. Please contact us to find out which classroom/online course would be right for you.

## How long will it take to get license?

You could be licensed in as little as two weeks after completing one of our courses depending upon what state(s) you will be inspecting in. Some states could take up to six weeks from license application to obtaining a license. Please contact us for you specific licensing requirements.

## Do you have payment plans?

Yes, we do have payment plans. Please contact us to arrange a specific plan that works for you.

## What payment types do you accept?

We accept all major credit cards, checks and PayPal.

## What hotels are near the training facilities?

We have arrangements with local area hotels to offer group discounts and rates. We will email you a listing of hotels and area information prior to you attending class.



*I am so glad I found this school! My classroom course including the extensive hands-on home inspections really prepared me for this career change.*

*– Kiera*





# Earn Trust & Build Business Relationships

Becoming a successful self-employed home inspector involves so much more than some bookreading and a few days of training in the field.

Many home inspector training programs arm you with the broad strokes of HVAC, plumbing, foundation inspection, roofing, etc. Few offer you comprehensive training tools to help you run your own company.

Securing ongoing business from realtors in your area and prospective customers means delivering reliable services and doing it ethically.

We help you avoid liability issues and show you how to appease and attract paying clients.

When you enroll in a course with ATI, you get a personal mentor with multiple years' experience in building inspection businesses.



**Thrive as an entrepreneur.  
Enroll in the ATI Training program.**

# Join the **All American Association of Home Inspectors**



## **ATI TRAINING COURSES COME WITH A LIFETIME MEMBERSHIP IN THE ALL AMERICAN ASSOCIATION OF HOME INSPECTORS (AAAHI).**

AAAHI offers comprehensive benefits to its members, including:

- Home inspector training
- Seminars
- CE credits
- Updates on National and State legislation

AAAHI provides its members with everything they need to grow their business. From classroom training and continuing education to helping you market your business: websites, business cards, tips and tools –

**AAAHI is there for you every step of the way.**

# SELF-EMPLOYED. SUPPORTED FOREVER. GET TRAINING FROM ATI.



## INTERESTED IN OUR COURSES?

Please fill out the below information and indicate which courses you are interested in.

NAME

PHONE NUMBER

EMAIL ADDRESS

Home Inspection Courses

Public Adjusting Courses

Call Us At  
855-735-2021



Email Us At  
[info@ati-training.com](mailto:info@ati-training.com)



Register Now!  
ATI-TRAINING.COM



## BE QUALIFIED. NOT JUST CERTIFIED.



855-735-2021 | [Ati-training.com](http://Ati-training.com)