Dairy Grazing Apprenticeship

Profit and Loss

January - December 2022

| Income 43300 Direct Public Grants 43300 Direct Public Grants 160.000 43305 Brookby (deleted) 160.000 43312 Brookbil Foundation (deleted) 56.000 Total 43300 Direct Public Grants 216,000 43400 Direct Public Support 2171 Total 43300 Direct Public Support 2,771 44500 Alytick (deleted) 28,55,400 44502 Alytick (deleted) 28,55,400 44502 Kaytick (deleted) 210,210 44502 Kaytick (deleted) 28,55,400 44502 Kaytick (deleted) 28,55,400 44502 Kaytick (deleted) 28,56,400 44503 DARC (deleted) 28,896 Total 43500 Government Grants 28,896 Total 44500 Acvernment Grants 728,518 47200 Program Service Revenue 14,506 Total 47200 Program Service Revenue 14,506 Total 47200 Program Service Expenses 2,600 60900 Program Service Expenses 2,600 60900 Program Service Expenses 2,091 60900 Program Service Expenses 2,001 60900 Program Service Expenses 5,00 | | TOTAL |
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| 4330 Foundation and Trust Grants (deleted) 160.000 4330 S Brockby (deleted) 266.000 Total 43300 Foundation and Trust Grants (deleted) 216.000 7 Total 43300 Direct Public Grants 216.000 43400 Direct Public Support 2,771 7 Total 43400 Covernment Grants 22,584 44502 Ag/Vets (deleted) 285,540 44502 K (deleted) 28,580 7 Total 43500 Government Grants 28,896 7 Total 44500 Covernment Grants 28,996 7 Total 47200 Program Service Expenses 31,807 6 Total Income \$961,995 6 Total A2200 Program Service Expenses 2,000 | Income | |
| 43305 Brookby (deleted) 160,000 43312 Brookhill Foundation (deleted) 56,000 Total 43330 Direct Public Grants 216,000 43400 Direct Public Grants 2,771 43450 Individual Contributions 2,771 43450 Oxernment Grants 22,584 44502 AgVets (deleted) 285,540 44504 Zoo Vets (deleted) 216,200 44504 Stol Covernment Grants 22,584 44502 AgVets (deleted) 216,200 44504 Stol Covernment Grants 22,584 44504 Zoo Government Grants 28,896 Total 43300 Greet Public Support 5,000 44500 ARCS-REJ (deleted) 176,288 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 47200 Program Service Revenue 14,506 Total Ar200 Program Service Revenue 14,506 Total Ar200 Program Service Revenue 31,807 60900 Program Service Expenses 2,000 60900 Program Service Expenses 2,000 60900 Orgram Service Expenses 2,000 05040 Outreach & Events 2,009 | 43300 Direct Public Grants | |
| 43312 Brookhill Foundation (deleted) 56,000 Total 43330 Foundation and Trust Grants (deleted) 216,000 Total 43300 Direct Public Support 2171 43450 Individual Contributions 2,771 Total 43400 Direct Public Support 22,584 44500 Converment Grants 22,584 44500 Converment Grants 22,584 44500 Converment Grants 22,584 44500 DATCP (deleted) 210,210 44500 Converment Grants 28,540 44500 Converment Grants 28,540 44500 DATCP (deleted) 50,000 44500 Converment Grants 728,518 47200 Program Service Revenue 14,506 47200 Program Service Revenue 14,506 47200 Program Service Revenue 14,506 Cotal Income \$961,795 GROSS PROFIT \$961,795 Expenses 2,600 60930 Program Service Expenses 2,600 60930 Program Service Expenses 6,500 Materials and Supplies 2,400 Outreach & Events 2,600 60930 Program Service Expenses 6,500 Materials and Supplies 2, | | |
| Total 43300 Foundation and Trust Grants (deleted) 216,000 43400 Direct Public Support 2,771 43450 Individual Contributions 2,771 144500 Obrect Public Support 2,771 44500 Government Grants 22,584 44502 AgVets (deleted) 210,210 44504 2010 (deleted) 210,210 44504 2010 (deleted) 210,210 44502 AgVets (deleted) 210,210 44502 AgVets (deleted) 28,896 44502 AgVets (deleted) 5,000 44503 Covernment Grants 22,894 44504 2010 Covernment Grants 728,518 47200 Program Service Revenue 14,506 Total 44500 Covernment Grants 728,518 47200 Program Service Revenue 14,506 Total Af200 Program Service Revenue 14,506 Total Income \$961,795 GROSS PROFIT \$961,795 Expenses 2,600 60930 Program Service Expenses 2,600 60930 Program Service Expenses 2,600 60930 Program Service Expenses 31,807 60931 Other Program Service Expenses | | |
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| 43400 Direct Public Support 2,771 Total 43400 Direct Public Support 2,771 144500 Government Grants 22,584 44502 AgVets (deleted) 285,540 44502 AgVets (deleted) 210,210 44506 NRGS-REJ (deleted) 176,288 44510 DATCP (deleted) 5,000 44503 SARE (deleted) 5,000 44503 Government Grants 728,518 47200 Program Service Revenue 14,506 70tal 47200 Program Service Revenue 14,506 70tal 47200 Program Service Revenue 14,506 70tal Income \$981,795 60930 Program Service Expenses 2,600 60940 Outreach A Events 2,040 Outreach A Advertising I Campaign 6,684 70tal 65040 Outreach & Events 30,725 Participant Stipends & Support 36,750 70tal 60900 Program Service Expenses 36,750 70tal 60900 Program Service Expenses 36,750 <tr< td=""><td>Total 43330 Foundation and Trust Grants (deleted)</td><td>216,000</td></tr<> | Total 43330 Foundation and Trust Grants (deleted) | 216,000 |
| 43450 Individual Contributions 2,771 Total 43400 Direct Public Support 2,771 44500 Government Grants 22,584 44502 AgVest (deleted) 210,210 44502 AgVest (deleted) 28,896 Total 44500 Government Grants 728,518 47200 Program Service Revenue 44,506 47200 Program Service Revenue 14,506 Total 47200 Program Service Revenue 14,506 Total Af200 Program Service Revenue 14,506 Total Af200 Program Service Expenses 2,600 60930 Program Service Expenses 2,600 60940 Outreach & Events 20,991 Exhibit Booths at Conferences 6,650 Outreach Advertising Campaign 6,684 Total 45040 Outreach & Events 30,725 Participant Sipends & Support 36,750 <td>Total 43300 Direct Public Grants</td> <td>216,000</td> | Total 43300 Direct Public Grants | 216,000 |
| Total 43400 Direct Public Support 2,771 44500 Government Grants 22,584 44500 ZQ 4gVets (deleted) 210,210 44504 ZO 1 (deleted) 210,210 44504 ZO 1 (deleted) 210,210 44504 ZOI (deleted) 176,288 44501 DATCP (deleted) 5,000 44500 Government Grants 728,518 47200 Program Service Revenue 728,518 47200 Program Service Revenue 14,506 Total 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 Total A4500 Government Grants 728,518 47200 Program Service Revenue 14,506 Total A7200 Program Service Revenue 14,506 Total A7200 Program Service Revenue 14,506 Total Income \$961,795 Expenses 20090 Program Service Expenses 2,600 60930 Program Service Expenses 2,600 65040 Outreach & Events 2,400 Outreach Advertising I Campaign 6,684 Total 45040 Autertak & Events 30,725 Participant Stipends & Support 36,750 <td>43400 Direct Public Support</td> <td></td> | 43400 Direct Public Support | |
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| 44504 2501 (deleted) 210,210 44506 NRCS-REJ (deleted) 176,288 44510 DATCP (deleted) 5,000 44530 SARE (deleted) 28,896 Total 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 Total 47200 Program Service Revenue 14,506 Total A7200 Program Service Revenue 14,506 Total Income \$961,795 GROSS PROFIT \$961,795 Expenses 31,807 60930 Program Service Expenses 2,600 60930 Program Service Expenses 2,600 60930 Outreach & Events 20,991 Exhibit Booths at Conferences 6,650 Materials and Supplies 2,400 Outreach & Events 30,725 Participant / Trainee Support Cost 36,750 Total 65040 Outreach & Events 36,750 Total 60900 Program Service Expenses 101,881 60000 Outreach & Events 36,750 Total 60000 Program Service Expenses 101,881 60000 Outreach & Support 36,750 Total 60000 Program Service Expenses 101,881 60000 Management Overhead & | 44500 Government Grants | 22,584 |
| 44506 NRCS-REJ (deleted) 176,288 44510 DATCP (deleted) 5,000 44530 SARE (deleted) 28,896 Total 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 Total 14500 Government Grants 14,506 Total 17200 Program Service Revenue 14,506 Total Income \$961,795 GROSS PROFIT \$961,795 Expenses 50900 Program Service Expenses 60930 Program Service Expenses 2,600 65040 Outreach & Events 20,991 Exhibit Booths at Conferences 650 Materials and Supplies 2,400 Outreach & Events 2400 Outreach & Events 30,725 Participant / Trainee Support Cost 36,750 Total 60900 Program Service Expenses 36,750 Total 60900 Outreach & Events 36,750 Total 60900 Program Service Expenses 101,881 62000 Management Overhead & Admin 36,750 Total 60900 Program Service Expenses 101,881 62000 Management Overhead & Admin 36,750 Total 60900 Program Service Expenses 101,881 | 44502 AgVets (deleted) | 285,540 |
| 44510 DATCP (deleted) 5,000 44530 SARE (deleted) 28,896 Total 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 Total 47200 Program Service Revenue 14,506 Total 17200 Program Service Revenue 14,506 Total 17200 Program Service Revenue 14,506 Total 10come \$961,795 GROSS PROFIT \$961,795 Expenses 60930 Program Service Expenses 60930 Program Service Expenses 2,600 60930 Program Service Expenses 2,600 65040 Outreach & Events 20,991 Exhibit Booths at Conferences 6550 Materials and Supplies 2,400 Outreach & Events 30,725 Participant Stipends & Support 36,750 Total 65040 Outreach & Events 36,750 Participant J Trainee Support Cost 36,750 Total 65040 Outreach & Events 36,750 Total 60900 Program Service Expenses 101,881 62000 Management Overhead & Admin 36,750 Total 60900 Program Service Expenses 101,881 610000 Management Overhead & Admin 36,750 | 44504 2501 (deleted) | 210,210 |
| 44530 SARE (deleted) 28,896 Total 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 Total 47200 Program Service Revenue 14,506 Total 47200 Program Service Revenue 14,506 Total Income \$961,795 GROSS PROFIT \$961,795 Expenses 60900 Program Service Expenses 60930 Program Service Expenses 31,807 60931 Other Program Service Expenses 26,000 65040 Outreach & Events 20,991 Exhibit Booths at Conferences 6502 Materials and Supplies 2,400 Outreach Advertising Campaign 6,684 Total 65040 Outreach & Events 30,725 Participant Stipends & Support 7 Participant Stipends & Support 36,750 Total 60900 Program Service Expenses 101,881 62000 Mategrament Overhead & Admin 61000.1 Insurance - Liability, D and O 61000.2 Board of Directors 1,614 61000.2 Board Travel 9,804 | 44506 NRCS-REJ (deleted) | 176,288 |
| Total 44500 Government Grants 728,518 47200 Program Service Revenue 14,506 47201 MGIC Tuition 14,506 Total 47200 Program Service Revenue 14,506 Total 17200 Program Service Revenue 14,506 Total Income \$961,795 GROSS PROFIT \$961,795 Expenses \$961,795 60900 Program Service Expenses 31,807 60930 Program Service Expenses 2,600 65040 Outreach & Events 20,991 Exhibit Booths at Conferences 650 Materials and Supplies 2,400 Outreach Advertising Campaign 6,684 Total 65040 Outreach & Events 30,725 Participant / Trainee Support 36,750 Total 60900 Program Service Expenses 101,881 602000 Management Overhead & Admin 6100,864 61000.1 Insurance - Liability, D and O 1,614 61002 Board Travel 9,804 | 44510 DATCP (deleted) | 5,000 |
| 47200 Program Service Revenue47201 MGIC Tuition14,506Total 47200 Program Service Revenue14,506Total Income\$961,795GROSS PROFIT\$961,795Expenses60900 Program Service Expenses60930 Program Service Expenses31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88160900 Outreach & Support Cost36,750Total 60900 Program Service Expenses101,8816000 Management Overhead & Admin101,88161000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | 44530 SARE (deleted) | 28,896 |
| 47201 MGIC Tuition14,506Total 47200 Program Service Revenue14,506Total Income\$961,795GROSS PROFIT\$961,795Expenses60900 Program Service Expenses60930 Program Service Expenses31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total 65040 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Total 44500 Government Grants | 728,518 |
| Total 47200 Program Service Revenue14,506Total Income\$961,795GROSS PROFIT\$961,795Expenses\$900 Program Service Expenses60930 Program Service Expenses31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,750Participant / Trainee Support36,750Participant / Trainee Support36,750Total 6900 Program Service Expenses101,88162000 Management Overhead & Admin1000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | 47200 Program Service Revenue | |
| Total Income\$961,795GROSS PROFIT\$961,795Expenses60900 Program Service Expenses60900 Program Service Expenses31,80760930 Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Participant J Trainee Support Cost36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | 47201 MGIC Tuition | 14,506 |
| GROSS PROFIT\$961,795Expenses60900 Program Service Expenses60930 Program Service Expenses31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Total 47200 Program Service Revenue | 14,506 |
| Expenses60900 Program Service Expenses31,80760930 Program Services Travel31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Total Income | \$961,795 |
| 60900 Program Service Expenses60930 Program Services Travel31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | GROSS PROFIT | \$961,795 |
| 60930 Program Services Travel31,80760931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total Active Expenses36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Expenses | |
| 60931 Other Program Service Expenses2,60065040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin101,08161000 Board of Directors1,61461002 Board Travel9,804 | 60900 Program Service Expenses | |
| 65040 Outreach & Events20,991Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin101,00061000 Board of Directors1,61461002 Board Travel9,804 | 60930 Program Services Travel | 31,807 |
| Exhibit Booths at Conferences650Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Participant / Trainee Support Cost36,750Total A 2000 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | 60931 Other Program Service Expenses | 2,600 |
| Materials and Supplies2,400Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Participant / Trainee Support Cost36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | 65040 Outreach & Events | 20,991 |
| Outreach Advertising Campaign6,684Total 65040 Outreach & Events30,725Participant Stipends & Support36,750Participant / Trainee Support Cost36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Exhibit Booths at Conferences | 650 |
| Total 65040 Outreach & Events30,725Participant Stipends & Support7Participant / Trainee Support Cost36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin101,00061000 Board of Directors1,61461002 Board Travel9,804 | Materials and Supplies | 2,400 |
| Participant Stipends & SupportParticipant / Trainee Support Cost36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | | |
| Participant / Trainee Support Cost36,750Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin 61000 Board of Directors 61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Total 65040 Outreach & Events | 30,725 |
| Total Participant Stipends & Support36,750Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin 61000 Board of Directors101,81161000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Participant Stipends & Support | |
| Total 60900 Program Service Expenses101,88162000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O1,61461002 Board Travel9,804 | Participant / Trainee Support Cost | 36,750 |
| 62000 Management Overhead & Admin61000 Board of Directors61000.1 Insurance - Liability, D and O61002 Board Travel9,804 | Total Participant Stipends & Support | 36,750 |
| 61000 Board of Directors61000.1 Insurance - Liability, D and O61002 Board Travel9,804 | Total 60900 Program Service Expenses | 101,881 |
| 61000.1 Insurance - Liability, D and O 1,614 61002 Board Travel 9,804 | 62000 Management Overhead & Admin | |
| 61002 Board Travel 9,804 | 61000 Board of Directors | |
| | 61000.1 Insurance - Liability, D and O | 1,614 |
| 61003 Farm Labor Reimbursement 3,666 | 61002 Board Travel | 9,804 |
| | 61003 Farm Labor Reimbursement | 3,666 |

Dairy Grazing Apprenticeship

Profit and Loss

January - December 2022

| | TOTAL |
|--|---------|
| Total 61000 Board of Directors | 15,084 |
| 62110 Professional Fees | 19,620 |
| 62500 Marketing and Outreach | |
| 62501 Logo Items | 6,486 |
| 62502 Advertising | 5,333 |
| 62503 Design Service | 19,330 |
| 62504 Marketing Consulting | 2,690 |
| 62506 Exhibit and Sponsorship Fees | 7,894 |
| 62507 Event Travel | 3,099 |
| Total 62500 Marketing and Outreach | 44,833 |
| 62800 Facilities and Equipment | 24,000 |
| 65010 Bank Service Charges | 1,079 |
| 65020 Office Expense | 4,943 |
| 65050 Communications & Technology | 8,778 |
| 68300 Travel | |
| 68301 Air Fare | 1,922 |
| 68302 Fees | 3,499 |
| 68303 Lodging | 7,461 |
| 68304 Meals | 3,738 |
| 68305 Mileage | 6,223 |
| Total 68300 Travel | 22,843 |
| Total 62000 Management Overhead & Admin | 141,180 |
| Labor | |
| 60905 Education Coordinators | 46,675 |
| 62100 Direct Hire Payroll | |
| 62100.01 Employer Payroll Taxes | 4,378 |
| 62100.1 Workers Comp Insurance (deleted) | 2,135 |
| 62100.2 FICA Expense (deleted) | 29,777 |
| 62100.5 Payroll Deductions (deleted) | 2,600 |
| Total 62100.01 Employer Payroll Taxes | 38,890 |
| 62100.02 Employer Paid Benefits | |
| 62100.3 Health Care Stipend (deleted) | 46,220 |
| Total 62100.02 Employer Paid Benefits | 46,220 |
| 62100.03 Extensis Payroll Fees | 1 |
| 62100.4 Unemployment Insurance (deleted) | 556 |
| 62100.6 NY Disability Insurance (deleted) | 305 |
| 62101 Salaries & Wages | 343,007 |
| Total 62100 Direct Hire Payroll | 428,980 |
| 62150 Organizational Contract Services | 15,245 |
| 62152 Program-Specific Contracted Services | 69,117 |
| | |

Dairy Grazing Apprenticeship

Profit and Loss

January - December 2022

| | TOTAL |
|-----------------------------|-----------|
| 62180.1 SubAwards | 93,620 |
| Total Labor | 653,637 |
| Total Expenses | \$896,698 |
| NET OPERATING INCOME | \$65,096 |
| Other Income | |
| 70000 Money Market Interest | 1,006 |
| 70001 Credit Card Rewards | 1,975 |
| Total Other Income | \$2,981 |
| NET OTHER INCOME | \$2,981 |
| NET INCOME | \$68,077 |