# WISCONSIN DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES



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### STATE OF WISCONSIN BEFORE THE REAL ESTATE EXAMINING BOARD

IN THE MATTER OF DISCIPLINARY

PROCEEDINGS AGAINST

FINAL DECISION AND ORDER

KAREN TRENTADUE AND

D'APRILE PROPERTIES FONTANA, LLC,

RESPONDENTS.

ORDER 0008498

Division of Legal Services and Compliance Case No. 22 REB 070

The parties to this action for the purpose of Wis. Stat. § 227.53 are:

Karen Trentadue Grayslake, IL 60030

d'aprile properties Fontana, LLC Fontana on Geneva Lake, WI 53125

Real Estate Examining Board P.O. Box 8366 Madison, WI 53708-8366

Division of Legal Services and Compliance Department of Safety and Professional Services P.O. Box 7190 Madison, WI 53707-7190

The parties in this matter agree to the terms and conditions of the attached Stipulation as the final disposition of this matter, subject to the approval of the Real Estate Examining Board (Board). The Board has reviewed this Stipulation and considers it acceptable.

Accordingly, the Board in this matter adopts the attached Stipulation and makes the following Findings of Fact, Conclusions of Law and Order.

### FINDINGS OF FACT

- 1. Respondent Karen Trentadue (Birth Year 1964) is licensed by the State of Wisconsin as a real estate broker, having license number 58918-90, first issued on August 28, 2020 and current through December 14, 2024. Respondent's most recent address on file with the Wisconsin Department of Safety and Professional Services (Department) is in Grayslake, Illinois 60030.
- 2. Respondent d'aprile properties Fontana, LLC is licensed by the State of Wisconsin as a real estate business entity, having license number 938227-91, first issued on March 8, 2018 and current through December 14, 2024. Respondent's most recent address on file with the Department is in Fontana on Geneva Lake, Wisconsin 53125.

- 3. Respondent Karen Trentadue is identified in Department records as the responsible licensee in charge of Respondent d'aprile properties Fontana, LLC.
- 4. On May 20, 2022, the Department received a complaint alleging that Respondents' agent, Michael (a/k/a "Mac") Corey, represented both the buyer and the seller in a real estate transaction, but was working in the best interest of the seller at the expense of the buyer. The Division of Legal Services and Compliance (DLSC) subsequently opened Case Number 22 REB 070 for investigation.
- 5. In the summer of 2021, Corey represented the seller of a real estate property in Williams Bay, Wisconsin. The listing contract with the seller indicated that the seller agreed to multiple representation with designated agency.
- 6. In July 2021, Corey and Complainant began communicating regarding the sale of the subject property.
- 7. On July 13, 2021, Complainant told Corey in a text message that he was ready to make an offer and that he was fine with Corey acting as a "dual agent."
- 8. Complainant and Corey negotiated the purchase price and settled on \$610,000. On August 7, 2021, Corey sent a text message to Complainant, stating, "Still good for \$610?" and Complainant answered, "Yes." Corey replied that the seller "will take it" and he would draft the offer.
- 9. On August 9, 2021, Corey sent a text message to Complainant and stated the reason for the delay in drafting the offer was that there had been some showings and they were waiting on responses. Complainant then stated, "I thought we had a deal. When you are a dual agent you need to fairly represent me too."
- 10. On or about August 11, 2021, Corey sent Complainant's wife (the buyer) a WB-11 Residential Offer to Purchase (OTP) form and a Disclosure to Customers form.
- 11. On August 20, 2021, the buyer signed the OTP, which was drafted by Corey. The OTP states that Corey is an agent of the buyer.
- 12. On August 20, 2021, the buyer also signed the Disclosure to Customers form drafted by Corey, which stated that Corey is the seller's agent, and not the buyer's agent.
- 13. On September 7, 2021, following the home inspection, Complainant sent a list of 31 items from the home inspection report for the seller to address.
- 14. Corey later emailed the seller "Below is his laundry list of repairs. Not too happy with it. Let's discuss, I am of the mind to tell him we aren't interested in repairing anything since we came down in price so much. Gather your thoughts and let me know."
- 15. On November 11, 2021, after seeing the above email, Complainant contacted Respondent Trentadue to express concerns with Corey's impartiality.

- 16. On November 19, 2021, the parties signed a WB-40 Amendment to Offer to Purchase drafted by Corey which stated "Buyer acknowledges Mac Corey and d'aprile properties assisted Buyer as a Customer, not Client, as disclosed in the Disclosure to Customers signed by Buyer on 8/20/21. Buyer hereby waives any claims against Mac Corey or d'aprile properties and shall agree not to file any actions or complaints with the Wisconsin Real Estate Examining Board, National Association of REALTORS, or civil or criminal actions related to this transaction."
  - 17. On November 19, 2021, the property closed and the transaction was completed.
- 18. On June 17, 2022, Respondent Trentadue responded to the complaint. Respondent Trentadue stated she had reviewed the file and "...there were definitely a few mis-steps. The contract was not written correctly, the wrong buyer type was struck as it was written as agent of the buyer and the Disclosure to Customer should have been better explained to the customer."
- 19. In resolution of this matter, Respondents consent to the entry of the following Conclusions of Law and Order.

#### **CONCLUSIONS OF LAW**

- 1. The Real Estate Examining Board has jurisdiction to act in this matter pursuant to Wis. Stat. § 452.14, and is authorized to enter into the attached Stipulation pursuant to Wis. Stat. § 227.44(5).
- 2. By the conduct described in the Findings of Fact, Respondents violated Wis. Stat. § 452.133(1)(b) by failing to provide brokerage services with reasonable skill and care pursuant to Wis. Stat. § 452.133(4m)(b).
- 3. As a result of the above violations, Respondents are subject to discipline pursuant to Wis. Stat. § 452.14(3)(i) and (L).

#### ORDER

- 1. The attached Stipulation is accepted.
- 2. Respondent Karen Trentadue is REPRIMANDED.
- 3. Respondent d'aprile properties Fontana, LLC is REPRIMANDED.
- 4. Within ninety (90) days from the date of this Order, Respondent Karen Trentadue shall pay one-third of the COSTS of this matter, for a total of \$197.
- 5. Within ninety (90) days from the date of this Order, Respondent d'aprile properties Fontana, LLC shall pay one-third of the COSTS of this matter, for a total of \$197.
- 6. All submissions, including payment of costs (made payable to the Wisconsin Department of Safety and Professional Services) shall be sent by Respondents to the Department Monitor at the address below:

# Department Monitor Division of Legal Services and Compliance Department of Safety and Professional Services P.O. Box 7190, Madison, WI 53707-7190 Telephone (608) 266-2112; Fax (608) 266-2264 DSPSMonitoring@wisconsin.gov

Submissions may also be made online at: https://dspsmonitoring.wi.gov/

- 7. In the event Respondents violate any term of this Order, Respondents' credentials (numbers 58918-90 and 938227-91), or Respondents' right to renew their credentials, may, in the discretion of the Board or its designee, be SUSPENDED, without further notice or hearing, until Respondents have complied with the terms of the Order. The Board may, in addition and/or in the alternative, refer any violation of this Order to the Division of Legal Services and Compliance for further investigation and action.
  - 8. This Order is effective on the date of its signing.

WISCONSIN REAL ESTATE EXAMINING BOARD

by:	Thomas J. Radie	4/13/2023	
•	A Member of the Board	Date	

## STATE OF WISCONSIN BEFORE THE REAL ESTATE EXAMINING BOARD

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IN THE MATTER OF DISCIPLINARY
PROCEEDINGS AGAINST

STIPULATION

KAREN TRENTADUE AND D'APRILE PROPERTIES FONTANA, LLC, RESPONDENTS.

ORDER 0008498

Division of Legal Services and Compliance Case No. 22 REB 070

Respondents Karen Trentadue and D'Aprile Properties Fontana, LLC and the Division of Legal Services and Compliance, Department of Safety and Professional Services stipulate as follows:

- 1. This Stipulation is entered into as a result of a pending investigation by the Division of Legal Services and Compliance. Respondents consent to the resolution of this investigation by Stipulation.
- 2. Respondents understand that by signing this Stipulation, Respondents voluntarily and knowingly waive the following rights:
  - the right to a hearing on the allegations against Respondents, at which time the State has
    the burden of proving those allegations by a preponderance of the evidence;
  - the right to confront and cross-examine the witnesses against Respondents;
  - the right to call witnesses on Respondents' behalf and to compel their attendance by subpoena;
  - the right to testify on Respondents' own behalf;
  - the right to file objections to any proposed decision and to present briefs or oral arguments to the officials who are to render the final decision;
  - the right to petition for rehearing; and
  - all other applicable rights afforded to Respondents under the United States Constitution, the Wisconsin Constitution, the Wisconsin Statutes, the Wisconsin Administrative Code, and other provisions of state or federal law.
- 3. Respondents are aware of Respondents' right to seek legal representation and have been provided an opportunity to obtain legal counsel before signing this Stipulation.
- 4. Respondents agree to the adoption of the attached Final Decision and Order by the Real Estate Examining Board (Board). The parties to the Stipulation consent to the entry of the attached Final Decision and Order without further notice, pleading, appearance or consent of the parties. Respondents waive all rights to any appeal of the Board's order, if adopted in the form as attached.
- 5. If the terms of this Stipulation are not acceptable to the Board, the parties shall not be bound by the contents of this Stipulation, and the matter shall then be returned to the Division

of Legal Services and Compliance for further proceedings. In the event that the Stipulation is not accepted by the Board, the parties agree not to contend that the Board has been prejudiced or biased in any manner by the consideration of this attempted resolution.

- 6. The parties to this Stipulation agree that the attorney or other agent for the Division of Legal Services and Compliance and any member of the Board ever assigned as an advisor in this investigation may appear before the Board in open or closed session, without the presence of Respondents, for purposes of speaking in support of this agreement and answering questions that any member of the Board may have in connection with deliberations on the Stipulation. Additionally, any such advisor may vote on whether the Board should accept this Stipulation and issue the attached Final Decision and Order.
- 7. Respondents are informed that should the Board adopt this Stipulation, the Board's Final Decision and Order is a public record and will be published in accordance with standard Department procedure.
- 8. The Division of Legal Services and Compliance joins Respondents in recommending the Board adopt this Stipulation and issue the attached Final Decision and Order.

Karen Trentadue, Respondent Grayslake, IL 60030 Credential No. 58918-90	3-20-23 Date
D'Aprile Properties Fontana, LLC, Respondent By: Karen Trentadue, Responsible Licensee Fontana on Geneva Lake, WI 53125 Credential No. 938227-91	3-20-23 Date
Megan Reed, Attorney Division of Legal Services and Compliance	03/20/2023 Date

P.O. Box 7190

Madison, WI 53707-7190