

## WISCONSIN DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES



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STATE OF WISCONSIN  
BEFORE THE REAL ESTATE EXAMINING BOARD

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IN THE MATTER OF A REAL ESTATE  
SALESPERSON LICENSE

NATHAN ZUELKE,  
APPLICANT.

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**ORDER GRANTING  
LIMITED LICENSE**

**ORDER 0006597**

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The parties to this action for the purposes of Wis. Stat. § 227.53 are:

NATHAN ZUELKE  
6085 COUNTY RD HH  
WISCONSIN RAPIDS WI 54495

REAL ESTATE EXAMINING BOARD  
P.O. BOX 7190  
MADISON, WI 53707-7190

FINDINGS OF FACT

1. NATHAN ZUELKE (Applicant) has filed an application (application no. 672081) for a Wisconsin Real Estate Salesperson license.
2. Applicant's most recent address on file with the Wisconsin Department of Safety and Professional Services (Department) is located in Wisconsin Rapids, Wisconsin.
3. Information received in the application process reflects that the Applicant has the following conviction and violation on his record:
  - A. On or about September 23, 2002, the Applicant was convicted in Portage County Circuit Court case number 02CM11, of one (1) count of Theft, a misdemeanor, in violation of Wis. Stat. § 943.20(1)(A).
  - B. On or about September 23, 2002, the Applicant was convicted in Portage County Circuit Court case number 01CF315, of one (1) count of Burglary, a Felony, in violation of Wis. Stat. § 943.10(1)(A).
  - C. On or about September 23, 2002, the Applicant was convicted in Portage County Circuit Court case number 02CF45, of one (1) count of Possess with Intent to Deliver Marijuana – under 200 grams, a Felony, in violation of Wis. Stat. § 961.41(1M)(H)1., and one (1) count of Bail Jumping, a misdemeanor, in violation of Wis. Stat. § 946.49(1)(A).
  - D. On or about October 1, 2003, the Applicant was convicted in Portage County Circuit Court case number 03CF26, of one (1) count of Armed Robbery, a Felony,

in violation of Wis. Stat. § 943.32, with a modifier of Concealing Identity, in violation of Wis. Stat. § 939.641, and a modifier of Party to the Crime, in violation of Wis. Stat. § 939.05.

- E. On or about October 1, 2003, the Applicant was convicted in Portage County Circuit Court case number 03CF26, of one (1) count of Burglary, a Felony, in violation of Wis. Stat. § 943.10, with a modifier of Party to the Crime, in violation of Wis. Stat. § 939.05.
  - F. On or about October 1, 2003, the Applicant was convicted in Portage County Circuit Court case number 03CF34, of two (2) counts of Burglary, a Felony, in violation of Wis. Stat. § 943.10, with a modifier of Party to the Crime, in violation of Wis. Stat. § 939.05.
  - G. On or about November 13, 2018, the Applicant was convicted in Wood County Circuit Court case number 2018CT1344, of one (1) count of Operating While Intoxicated (1<sup>st</sup>), an ordinance, in violation of Wis. Stat. § 346.63(1)(a).
4. On or about June 3, 2019, Applicant was mailed a letter providing him with an opportunity to provide the Department with evidence of his rehabilitation and fitness to engage in the practice of a Real Estate Salesperson, pursuant to Wis. Stat. § 111.335(4)(c). Applicant left a message on July 5, 2019, stating that he was not interested in disputing the information provided in the letter and would like to receive a limited license.

### CONCLUSIONS OF LAW

1. The Wisconsin Real Estate Examining Board has jurisdiction over this matter pursuant to Wis. Stat. §§ 452.14(3).
2. Pursuant to Wis. Stat. § 452.14(3)(p), the Real Estate Examining “[B]oard may revoke, suspend, or limit the license of any licensee,... if it finds that the licensee has done any of the following:...(p) Subject to ss. 111.321, 111.322, and 111.335, been convicted of an offense the circumstances of which substantially relate to real estate practice.” A substantial relationship occurs where “the tendencies and inclinations to behave a certain way in a particular context are likely to reappear later in a related context, based on the traits revealed.” *County of Milwaukee v. Labor & Industry Review Comm’n*, 139 Wis. 2d 805, 824 (1987). The crux of the inquiry is the circumstances which foster criminal activity, e.g., the opportunity for criminal behavior, the reaction to responsibility, or the character traits of the person. *Id.* Your conviction history calls into question your current competency to transact the business of real estate sales in a manner that protects the public.
3. The facts and circumstances surrounding the above-referenced conviction record substantially relate to the practice of a Real Estate Salesperson.

Applicant has been convicted of multiple theft and burglary charges in 2002-03. Applicant was ordered to serve seven (7) years in prison and eight (8) years on extended supervision. Applicant earned early release from prison on July 29, 2008 and was discharged from extended supervision on October 1, 2018. Applicant was convicted of OWI (1<sup>st</sup>) and was ordered to pay a fine. Applicant’s driver’s license was revoked for six (6) months, and he was ordered to undergo an Alcohol and other Drug Abuse (AODA) assessment, which had a finding of “irresponsible use of alcohol.” Applicant’s conviction and violation substantially relate to the practice of a real estate salesperson because the business of real estate involves the ability to interact with clients, other professionals, and the public in an appropriate and safe manner. The burglary, theft and the robbery convictions involve theft and dishonesty. Real estate salespeople must follow the law and be honest and ethical. It is also common practice for real estate salespersons to drive with clients in their vehicles in the course of conducting their business. At this time, Applicant has failed to show competent evidence of sufficient rehabilitation and fitness to practice as a real estate salesperson without limitations, particularly in light of the pattern of behavior and convictions as described above.

4. Limitations upon Applicant’s license are necessary to safeguard the interests of the public, pursuant to Wis. Stat. § 452.03.
5. Applicant, by his conduct, is subject to limitations against his license, pursuant to Wis. Stat. §§ 111.335(3)(a)1. and 452.14(3).

## **ORDER**

NOW, THEREFORE, IT IS ORDERED that NATHAN ZUELKE is GRANTED A REAL ESTATE SALESPERSON LICENSE subject to the following LIMITATIONS, TERMS, AND CONDITIONS:

### Practice Limitations

- A.1. Applicant shall, at all times, practice as a Real Estate Salesperson under the supervision of a Wisconsin licensed Real Estate Broker approved by the Board. Approval shall be obtained through correspondence with the Department of Safety and Professional Services Monitor (Department Monitor).
- A.2. Applicant shall notify his broker-supervisor(s)/employer(s) of his history of arrests and convictions prior to employment. Applicant shall show a copy of this Order to his current and any future employer. Applicant shall provide the Department Monitor with written acknowledgement from each employer that a copy of this Order has been received. Such acknowledgement shall be provided to the Department Monitoring within fourteen (14) days of beginning new employment and/or within fourteen (14) days of the date of this Order for employment current as of the date of this Order.
- A.3. Applicant shall commit no new violations of law and shall report all law enforcement contacts leading to arrest, charge or conviction, including DWI/OWI and municipal/ordinance violations, to the Department Monitor within forty-eight (48) hours of any such event, including any convictions resulting from pending charges.
- A.4. Applicant shall not consume alcohol while conducting or engaged in the practice of real estate.
- A.5. Applicant shall not drive current or prospective real estate clients in any motor vehicle that requires a Department of Transportation issued license.
- A.6. Applicant must have and maintain a valid driver's license when driving for purposes of conducting real estate business.

### Reporting Requirements

- A.7. Applicant shall file quarterly reports with the Board at the direction of the Department Monitor commencing ninety (90) days after Applicant commences employment under this Order. Each report shall include the following:
  - i. The name, address and telephone number of Applicant, and name, address and telephone number of his employer;
  - ii. A statement from the Applicant as to whether he has had any law enforcement contacts leading to arrest, charge or conviction (including DWI/OWI and municipal/ordinance violations) during the term of the Order.
  - iii. Applicant shall report to the Department Monitor any change of employment status, residence, address or telephone number within five (5) days of the date of a change.
- A.8. Applicant shall arrange for written reports from his broker-supervisor(s)/employer(s) to be provided to Department Monitor on a quarterly basis, as directed by Department Monitor.

These reports shall assess Applicant's work performance and describe the circumstances of his employment, including the nature and extent of the Applicant's sales activities and whether he has practiced in compliance with all laws governing the practice of real estate as a salesperson.

- A.9. Applicant is responsible for compliance with all of the terms and conditions of this Order, including the timely submission of reports by others. Applicant shall promptly notify Department Monitor of any suspected violations of any of the terms and conditions of this Order.
- A.10. The Department Monitor is the individual designated by the Board as its agent to coordinate compliance with the terms of this Order. Any requests, petitions, reports or other information required by this Order shall be mailed, faxed or delivered to:

DEPARTMENT MONITOR  
Department of Safety and Professional Services  
Division of Legal Services & Compliance  
P.O. Box 7190, Madison, WI 53707-7190  
Telephone: (608) 267-3817; Fax: (608) 266-2264  
[dspsmonitoring@wi.gov](mailto:dspsmonitoring@wi.gov)

You may also submit this information online via DSPS Monitoring Case management System here:

<https://app.wi.gov/DSPSMonitoring>

#### Petitions for Modification

- A.11. Applicant may petition the Department Monitor for full, unrestricted licensure upon demonstration of continuous, successful practice in compliance with the terms and conditions of the Order for at least two (2) year. "Practice in compliance" includes the submission of work reports, the content of which are satisfactory to the Board. Applicant's petition must include his history of employment from the effective date of this Order that states the dates and names of any employer, such employment in total equaling two (2) years of practice. Any such petition shall be accompanied by a written recommendation from Applicant's current employer that includes, among other things, the dates of employment and scope of responsibility during such employment. A denial of such a petition for full licensure shall not be deemed a denial of license under Wis. Stat. §§ 227.01(3), or 227.42, or Wis. Admin. Code Ch. SPS 1, and shall not be subject to any right to further hearing or appeal.

#### Costs

- A.12. Applicant shall be responsible for all costs and expenses associated with compliance with the terms of this Order.

#### Suspension

- A.13. In the event that the Applicant violates any term of this Order, Applicant's license may, in the discretion of the Board or its designee, be SUSPENDED, without further notice or

hearing, until Applicant has provided proof, which is determined by the Board or its designee to be sufficient, that Applicant is in compliance with the terms of the Order. The Board may, in addition and/or in the alternative, refer any violation of this Order to the Division of Legal Services and Compliance for further investigation and action.

Dated at Madison, Wisconsin this 20 day of December 2019

By: Thomas Riedel / c. 4  
A Member of the Real Estate Examining Board

STATE OF WISCONSIN  
BEFORE THE REAL ESTATE EXAMINING BOARD

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IN THE MATTER OF A REAL ESTATE  
SALESPERSON LICENSE

NATHAN ZUELKE,  
APPLICANT.

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:  
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STIPULATION

ORDER 0006597


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It is hereby stipulated between the above-referenced Applicant and the Real Estate Examining Board (Board) as follows:


1. The Applicant has filed an application for a Real Estate Salesperson license.
2. Information received by the Board reflects a basis for denial of the application.
3. Based upon the information of record herein, the Board agrees to issue, and the Applicant agrees to accept, an Order granting a license, subject to the terms and conditions set forth in the attached Order adopting the Stipulation.
4. Applicant understands that by signing this Stipulation, Applicant voluntarily and knowingly waives the following rights:
  - The right to request a hearing related to the denial of the application;
  - assuming a hearing takes place wherein the Applicant has the burden of proof by a preponderance of the evidence;
  - the right to confront and cross-examine the witnesses against Applicant;
  - the right to call witnesses on Applicant's behalf and to compel their attendance by subpoena;
  - the right to testify on Applicant's own behalf;
  - the right to file objections to any proposed decision and to present briefs or oral arguments to the officials who are to render the final decision;
  - the right to petition for rehearing; and
  - all other applicable rights afforded to Applicant under the United States Constitution, the Wisconsin Constitution, the Wisconsin Statutes, the Wisconsin Administrative Code, and other provisions of state or federal law.
5. Applicant is aware of Applicant's right to seek legal representation and has been provided an opportunity to obtain legal counsel before signing this Stipulation.
6. Applicant agrees to the adoption of the attached Order Granting Limited License by the Board. The parties to the Stipulation consent to the entry of the attached Order Granting Limited License without further notice, appearance, or consent of the parties.



7. Applicant waives all rights to any appeal of the Board's Order, as adopted in the form as attached.
8. Applicant is informed that the Order Granting Limited License is a public record and will be published in accordance with standard procedure.

  
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Nathan Zuelke, Applicant  
Application No. 672081

12-3-19  
\_\_\_\_\_  
Date

  
\_\_\_\_\_  
A Member of the Real Estate Examining Board  
Department of Safety and Professional Services  
P.O. Box 7190  
Madison, WI 53707-7190

12-20-19  
\_\_\_\_\_  
Date