

**TOSA YOGA, LLC**  
**Comparative Balance Sheet**  
**As of January 31, 2018**

	<u>Jan 31, 18</u>	<u>Jan 31, 17</u>	<u>\$ Change</u>
<b>ASSETS</b>			
Current Assets			
Checking/Savings			
Petty Cash	200.00	200.00	0.00
Checking Account	5,158.77	4,223.80	934.97
Savings Account	13,016.84	10,510.90	2,505.94
Savings #2	20,227.91	14,008.67	6,219.24
Total Checking/Savings	<u>38,603.52</u>	<u>28,943.37</u>	<u>9,660.15</u>
Other Current Assets			
Shareholder Advance	5,000.00	0.00	5,000.00
Payroll Advance	0.00	2,500.00	(2,500.00)
Total Other Current Assets	<u>5,000.00</u>	<u>2,500.00</u>	<u>2,500.00</u>
<b>Total Current Assets</b>	<b><u>43,603.52</u></b>	<b><u>31,443.37</u></b>	<b><u>12,160.15</u></b>
Fixed Assets			
Computer Equipment	5,525.71	5,525.71	0.00
Furniture and Equipment	2,789.92	2,789.92	0.00
Leasehold Improve-6734 W North	42,504.99	42,504.99	0.00
Less Accumulated Depreciation	(14,546.65)	(13,467.65)	(1,079.00)
Total Fixed Assets	<u>36,273.97</u>	<u>37,352.97</u>	<u>(1,079.00)</u>
Other Assets			
Inventory	1,992.14	1,122.22	869.92
Total Other Assets	<u>1,992.14</u>	<u>1,122.22</u>	<u>869.92</u>
<b>TOTAL ASSETS</b>	<b><u>81,869.63</u></b>	<b><u>69,918.56</u></b>	<b><u>11,951.07</u></b>
<b>LIABILITIES &amp; EQUITY</b>			
Liabilities			
Current Liabilities			
Credit Cards			
Visa	227.00	1,896.35	(1,669.35)
Total Credit Cards	<u>227.00</u>	<u>1,896.35</u>	<u>(1,669.35)</u>
Other Current Liabilities			
Payroll Liabilities			
Social Security & Medicare Tax	2,679.11	816.38	1,862.73
Federal Unemployment Tax	62.41	27.26	35.15

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Wisconsin Income Tax	330.78	20.90	309.88
Wisconsin Unemployment Tax	176.89	136.17	40.72
<b>Total Payroll Liabilities</b>	<u>3,249.19</u>	<u>1,000.71</u>	<u>2,248.48</u>
<b>Total Other Current Liabilities</b>	<u>3,249.19</u>	<u>1,000.71</u>	<u>2,248.48</u>
<b>Total Current Liabilities</b>	<u>3,476.19</u>	<u>2,897.06</u>	<u>579.13</u>
<b>Total Liabilities</b>	<u>3,476.19</u>	<u>2,897.06</u>	<u>579.13</u>
<b>Equity</b>			
Additional Paid in Capital	65,415.19	0.00	65,415.19
Member's Current Draws	(2,500.00)	(26,490.00)	23,990.00
Member's Equity	156.36	65,415.19	(65,258.83)
Net Income	15,321.89	28,096.31	(12,774.42)
<b>Total Equity</b>	<u>78,393.44</u>	<u>67,021.50</u>	<u>11,371.94</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>81,869.63</u></u>	<u><u>69,918.56</u></u>	<u><u>11,951.07</u></u>

**TOSA YOGA, LLC**  
**Comparative Income Statement**  
**January 2018**

	<u>Jan 18</u>	<u>Jan 17</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
Income from Teacher Training	6,250.00	9,649.50	(3,399.50)
Income from Classes	29,540.93	32,723.98	(3,183.05)
Less Sales Tax Paid	(137.89)	0.00	(137.89)
<b>Total Income</b>	<b>35,653.04</b>	<b>42,373.48</b>	<b>(6,720.44)</b>
Cost of Goods Sold			
Items Purchased	1,320.72	1,741.96	(421.24)
<b>Total COGS</b>	<b>1,320.72</b>	<b>1,741.96</b>	<b>(421.24)</b>
<b>Gross Profit</b>	<b>34,332.32</b>	<b>40,631.52</b>	<b>(6,299.20)</b>
Expense			
Advertising & Promotion	85.00	642.32	(557.32)
Charitable Contributions	0.00	45.00	(45.00)
Computer and Internet Expenses	53.63	63.01	(9.38)
Credit Card Fees	668.67	582.94	85.73
Depreciation Expense	90.00	90.00	0.00
Insurance	116.43	116.43	0.00
Insurance Expense - Health	943.62	939.66	3.96
Legal & Accounting	150.00	400.00	(250.00)
Licenses & Permits	139.07	30.00	109.07
Meals & Entertainment	27.18	183.65	(156.47)
Office Supplies	0.00	50.35	(50.35)
Payroll Expenses			
Owner's Salary	5,400.00	0.00	5,400.00
Wages	5,005.75	4,538.50	467.25
Federal Unemployment Tax	62.41	27.26	35.15
Social Security & Medicare Tax	925.07	347.19	577.88
Wisconsin Unemployment Tax	176.89	136.17	40.72
Payroll Expenses - Other	45.50	28.00	17.50
<b>Total Payroll Expenses</b>	<b>11,615.62</b>	<b>5,077.12</b>	<b>6,538.50</b>
Postage & Shipping	0.00	3.08	(3.08)
Professional Fees	0.00	975.00	(975.00)
Rent	1,500.00	1,400.00	100.00
Supplies	1,951.32	398.70	1,552.62
Teacher - guest	897.50	857.50	40.00
Telephone Expense	227.48	190.14	37.34
Use Tax	38.12	0.00	38.12
Utilities	305.23	293.73	11.50
Website Expense	205.00	200.00	5.00
<b>Total Expense</b>	<b>19,013.87</b>	<b>12,538.63</b>	<b>6,475.24</b>
<b>Net Ordinary Income</b>	<b>15,318.45</b>	<b>28,092.89</b>	<b>(12,774.44)</b>

**TOSA YOGA, LLC**  
**Comparative Income Statement**  
**January 2018**

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	<u>Jan 18</u>	<u>Jan 17</u>	<u>\$ Change</u>
Other Income/Expense			
Other Income			
Interest Income	3.44	3.42	0.02
Total Other Income	3.44	3.42	0.02
Net Other Income	3.44	3.42	0.02
Net Income	<u>15,321.89</u>	<u>28,096.31</u>	<u>(12,774.42)</u>