

Perennial Yoga and Meditation

PROFIT AND LOSS

July 2017 - June 2018

	TOTAL
Income	
Accessories Income	385.41
Allowances-Refunds	19.37
Art	20.00
Book Income	2,040.61
Branded Merchandise Income	265.10
Cafe Sales	191,404.90
Cafe Special Events	6,251.69
Catering Income	10,116.25
Class Income	152,843.20
Clothing Income	6,935.25
Donation Income	1,763.00
EatStreet	295.80
Equipment/Props Income	1,736.60
Essential Oils	1,332.79
Event/Workshop Income	24,696.60
Food/Drink Income	3,265.45
General Merchandise	72.93
Global Rhythms	811.73
Groupon Income	16,783.76
GrubHub Income	1,253.21
Home Decor Income	5,242.57
India Income	500.00
Jewelry Income	2,011.64
Membership Fees	293,959.81
One-On-One Fees	16,398.00
Rental Fees	2,697.69
Scholarship Income	1,805.00
Skin/Body Income	3,833.65
Spa Finder Income	207.50
Yoga School Tuition	58,900.62
Total Income	\$807,850.13
Cost of Goods Sold	
Cost of Goods Sold	
Supplies/Materials - COGS	83,410.57
Total Cost of Goods Sold	83,410.57
Total Cost of Goods Sold	\$83,410.57
GROSS PROFIT	\$724,439.56
Expenses	
Administrative/Overhead Expense	0.00
Advertising/Marketing	20,537.92
Automobile/Parking	6,540.08
Bad Debts	-32.16

	TOTAL
Bank Charges	1,365.96
Charitable Contributions	948.93
Credit Card Fees	23,677.39
Delivery Charge	-2.00
Dues & Subscriptions	618.08
Equipment	1,988.75
Hiring Cost	75.00
Insurance	7,300.40
Interest Expense	5,721.00
IT Expense - Computer and Software Expense	9,347.96
Legal & Professional Fees/Commissions	2,275.00
License Fees	1,750.61
Maintenance and Repair	2,927.71
Meals and Entertainment	3,620.71
Miscellaneous Expense	267.74
Over/Short	-95.48
Payroll Expenses	
Payroll Processing Expense	709.02
Salary/Wages	131,600.78
Subcontractor - Teachers	190,499.46
Total Payroll Expenses	322,809.26
Payroll Tax Expense	15,339.45
Printing	616.37
Property Tax	145.31
Rent/Lease	125,636.22
Sales Taxes Paid	0.00
STUDIO RENOVATION	58,645.71
Supplies/Materials	15,179.96
Telephone	1,690.76
Travel	110.00
Utilities	26,530.23
Total Expenses	\$655,536.87
NET OPERATING INCOME	\$68,902.69
Other Expenses	
Reconciliation Discrepancies	10.72
Total Other Expenses	\$10.72
NET OTHER INCOME	\$ -10.72
NET INCOME	\$68,891.97