	Jul '17 - Jun 18
Ordinary Income/Expense	
Income	
Customers Refunds	-93.00
income-Service	13,683.68
Income-Supplies	1,300,287.22
Income-Wholesale	375,597.47
Income - School	66,709.02
Income - Supplies	296,510.76
Merchandise Sales	30.00
Sales Tax Payable E	-36.58
Vendor Discount	29,129.04
Total Income	2,081,817.61
Cost of Goods Sold	
Cost of Goods Sold	808,506.19
Deer	0.00
Inventory Adjustment	-41,446.68
Merchant Account Fees	284.31
School Resale Supplies	1,778.97
Total COGS	769,122.79
Gross Profit	1,312,694.82
Expense	
Advertising	
Advertising - Catalog	57,695.88
Advertising - Internet	11,163.70
Billboard	359.50
Show Expense	5,131.54
Advertising - Other	3,215.98
Advertising - Other	3,213.90
Total Advertising	77,566.60
Advertising and Promotion Airplane Fuel	6,310.97
Pilot Services	2,078.80
Airplane Fuel - Other	2,463.44
Total Airplane Fuel	4,542.24
Alarm System 83	920.00
Ask My Accountant	320.00
Loss from damaged foam product	-52.29
Total Ask My Accountant	-52.29
Automobile Expense	
•	5.449.24
Automobile Expense - Fuel	5,449.24

	Jul '17 - Jun 18
Automobile Expense - Other	1,835.78
Total Automobile Expense	7,285.02
Bank of SP Interest Expense Bank Service Charges BankofSunPrairie Charitable Contributions Computer and Internet Expenses Customer Sales Tax Payable Donations Dues and Subscriptions Framing Hanger Insurance Expense	5,405.20 1,397.55 2,435.44 461.93 700.64 60.16 67.00 946.71 555.00 2,681.63
Cessna General Liability Insurance Officer's Life Insurance Worker's Compensation Insurance Expense - Other	6,120.78 15,247.00 181.25 8,635.00 2,475.00
Total Insurance Expense	32,659.03
Interest Expense Bank Note Interest Finance Charge Interest Expense - Other	397.90 51.84 6,112.60
Total Interest Expense	6,562.34
Licenses & Permits Loan from Dan Rinehart Meals and Entertainment Merchant Fees Office Supplies	944.02 12,372.22 2,458.81 49,249.78 4,076.22
Pay Pal Discount	-370.50
Total Pay Pal	-370.50
Payroll Expenses Payroll Tax Expense Unemployment Payroll Expenses - Other	1,284.14 1,001.44 445,351.03
Total Payroll Expenses	447,636.61
Personal Property Tax petty Cash - Show	5,425.88 50.00

	Jul '17 - Jun 18
Postage and Delivery Product Loss Production Supplies	40,345.54 -93.22
CRC Dry PTFE Lube Production Supplies - Other	58.92 3,143.08
Total Production Supplies	3,202.00
Professional Fees Accounting Royalties Professional Fees - Other	270.00 9,573.39 1,607.12
Total Professional Fees	11,450.51
Rent Expense Repairs and Maintenance Building Computer Repairs Electrician Equipment Repairs Trailer Repairs Repairs and Maintenance - Other	66,707.34 361.70 793.37 1,889.68 584.47 297.51 4,362.94
Total Repairs and Maintenance	8,289.67
Research & Development Restocking Fee Sales Tax & Licenses Shipping shipping of Warrens Shipping - Other	-8,250.57 20.00 6.43 9,232.00 314,172.36
Total Shipping	323,404.36
Staff Lunch Starfish -Payroll starfish Replicas - Advertising starfish Supplies starfish Trip student diplomas Supply Expense Office Expense Packaging Expense School	1,295.20 47,666.76 3,533.93 2,193.66 545.01 14.69 8,003.40 48,049.56 52.59
Supply Expense - Other	58,021.12
Total Supply Expense	114,126.67
Teaching Fee	2,608.20

	Jul '17 - Jun 18
Telephone Expense Internet Expense Telephone Expense - Other	5,963.16 11,104.26
Total Telephone Expense	17,067.42
Travel & Entertainment Airfare Entertainment Hotel Meals Rental Car Travel Travel & Entertainment - Other	3,046.85 1,009.00 4,062.20 2,576.89 124.00 4,520.56 7,794.68 188.78
Total Travel & Entertainment Utilities Garbage Removal Gas & Electric Water Utilities - Other	23,322.96 4,908.48 14,519.98 2,206.89 1,893.14
Total Utilities	23,528.49
Warren trip	1,246.41
Total Expense	1,354,579.67
Net Ordinary Income	-41,884.85
Other Income/Expense Other Income Gain/Loss of Sale of Assets	-4.97
Total Other Income	-4.97
Net Other Income	-4.97
Net Income	-41,889.82