AURORA UNIVERSITY

Aurora, Illinois

FINANCIAL STATEMENTS

June 30, 2017 and 2016

AURORA UNIVERSITY Aurora, Illinois

FINANCIAL STATEMENTS June 30, 2017 and 2016

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INDEPENDENT AUDITOR'S REPORT

The Board of Trustees Aurora University Aurora, Illinois

Report on the Financial Statements

We have audited the accompanying financial statements of Aurora University (the "university"), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Aurora University as of June 30, 2017, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

The financial statements of Aurora University as of June 30, 2016, were audited by other auditors whose report dated October 11, 2016, expressed an unmodified opinion on those statements.

Crowe Horwath LLP

Crow Howath LLP

Chicago, Illinois October 17, 2017

AURORA UNIVERSITY STATEMENTS OF FINANCIAL POSITION June 30, 2017 and 2016

	<u>2017</u>	<u>2016</u>
ASSETS		
Cash and cash equivalents	\$ 15,149,423	\$ 8,739,809
Student accounts receivable and loans, net	1,937,598	2,065,529
Pledges receivable, net	837,408	478,991
Prepaid expense, other receivables, and other assets	9,108,626	4,762,319
Inventories	300,879	310,244
Investments	36,426,030	35,645,724
Beneficial interest in perpetual trusts held by third parties	3,927,215	3,883,350
Interest rate swap agreement asset	162,623	-
Property and equipment, net	121,022,189	116,116,444
	Φ 400 074 004	Ф. 470.000.440
Total assets	<u>\$ 188,871,991</u>	<u>\$ 172,002,410</u>
LIABILITIES AND NET ASSETS		
LIABILITIES		
Accounts payable, accrued liabilities, and deposits	\$ 10,857,024	\$ 6,314,444
Deferred revenue	7,992,942	7,502,120
Voluntary separation plan liability	1,836,877	3,930,062
Postretirement benefit obligation	495,813	572,913
Annuities payable	541,096	573,448
Capital leases payable	555,675	272,162
Interest rate swap agreement liability	-	120,902
Notes payable	8,586,826	9,253,719
Bonds payable	25,200,000	25,200,000
Asset retirement obligation	532,000	522,000
Advances from federal government for student loans	288,371	386,924
Total liabilities	56,886,624	54,648,694
NET ASSETS		
Unrestricted		
Undesignated	82,709,995	71,133,638
Board designated for endowment	12,209,662	12,400,933
Total unrestricted	94,919,657	83,534,571
Temporarily restricted	14,608,044	12,488,520
Permanently restricted	22,457,666	21,330,625
Total net assets	131,985,367	117,353,716
Total liabilities and net assets	<u>\$ 188,871,991</u>	<u>\$ 172,002,410</u>

AURORA UNIVERSITY STATEMENTS OF ACTIVITIES For the Years Ended June 30, 2017 and 2016

	2017				
	Temporarily Permanently				
	Unrestricted	Restricted	Restricted	<u>Total</u>	
Operating revenues					
Educational and general revenues					
Student tuition and fees	\$ 97,762,373	\$ -	\$ -	\$ 97,762,373	
Less scholarships and aid	(30,385,977)	-	-	(30,385,977)	
Net student tuition and fees	67,376,396		-	67,376,396	
Federal grants and contracts	431,435	-	-	431,435	
State and local grants and contracts	-	414,974	-	414,974	
Private grants and contracts	10,902	458,367	-	469,269	
Private gifts	1,060,041	72,431	-	1,132,472	
Auxiliary enterprises, net	8,196,187	-	-	8,196,187	
Investment income	452,818	1,325,568	-	1,778,386	
Other income	1,502,359	209,102	-	1,711,461	
Total educational and general revenues	79,030,138	2,480,442		81,510,580	
·				01,510,500	
Net assets released from restrictions	2,581,454	(2,581,454)		-	
Total operating revenues	81,611,592	(101,012)	-	81,510,580	
Operating expenses					
Educational and general expenses					
Instruction	27,531,096	-	-	27,531,096	
Public service	2,389,530	-	-	2,389,530	
Academic support	4,999,894	-	-	4,999,894	
Student support	14,080,255	-	-	14,080,255	
Institutional support	15,679,667			15,679,667	
Total educational and general expenses	64,680,442	-	-	64,680,442	
Auxiliary enterprises	8,805,652			8,805,652	
Total operating expenses	73,486,094			73,486,094	
Net operating revenues in excess					
of/(less than) operating expenses	8,125,498	(101,012)	-	8,024,486	
Non-operating revenues (expenses)					
Gifts and grants	780,986	1,868,463	1,189,811	3,839,260	
Capital funds released from restrictions and other transfers	1,359,992	(1,253,357)	(106,635)	-	
Net loss on disposal of assets	(175,317)	-	-	(175,317)	
Change in asset retirement obligation	(10,000)	-	-	(10,000)	
Investment gain net of amounts designated					
for current operations	1,020,402	1,666,941	-	2,687,343	
Change in value of beneficial interest in					
perpetual trusts held by third parties	-	-	43,865	43,865	
Adjustment of liability for annuities	-	(61,511)	-	(61,511)	
Change in fair value of interest rate swap agreements	283,525	<u> </u>		283,525	
Change in net assets from					
non-operating revenues (expenses)	3,259,588	2,220,536	1,127,041	6,607,165	
Increase in net assets	11,385,086	2,119,524	1,127,041	14,631,651	
Net assets, beginning of year	83,534,571	12,488,520	21,330,625	117,353,716	
Net assets, end of year	\$ 94,919,657	\$ 14,608,044	\$ 22,457,666	\$ 131,985,367	

AURORA UNIVERSITY STATEMENTS OF ACTIVITIES For the Years Ended June 30, 2017 and 2016

	2016				
	Temporarily Permanentl				
	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>	
Operating revenues					
Educational and general revenues	Φ 00 000 040		•	Φ 00 000 040	
Student tuition and fees	\$ 90,268,013		\$ -	\$ 90,268,013	
Less scholarships and aid	(27,201,380)			(27,201,380)	
Net student tuition and fees	63,066,633	-	-	63,066,633	
Federal grants and contracts	524,091	12,050	-	536,141	
State and local grants and contracts	-	391,272	-	391,272	
Private grants and contracts	118,670	537,268	-	655,938	
Private gifts	1,023,979	133,592	-	1,157,571	
Auxiliary enterprises, net	8,139,593	4 004 000	-	8,139,593	
Investment income	339,205	1,364,022	-	1,703,227	
Other income	1,426,545	176,314		1,602,859	
Total educational and general revenues	74,638,716	2,614,518	-	77,253,234	
Net assets released from restrictions	2,553,586	(2,553,586)			
Total operating revenues	77,192,302	60,932	-	77,253,234	
Operating expenses					
Educational and general expenses					
Instruction	27,975,022	-	-	27,975,022	
Research	34,773	-	-	34,773	
Public service	2,493,113	-	-	2,493,113	
Academic support	4,979,394	-	-	4,979,394	
Student support	13,426,346	-	-	13,426,346	
Institutional support	15,749,146			15,749,146	
Total educational and general expenses	64,657,794	-	-	64,657,794	
Auxiliary enterprises	8,466,748			8,466,748	
Total operating expenses	73,124,542			73,124,542	
Net operating revenues in excess					
of operating expenses	4,067,760	60,932	-	4,128,692	
Non-operating revenues (expenses)					
Gifts and grants	210,724	366,942	337,987	915,653	
Capital funds released from restrictions and other transfers	5,727,864	(6,172,564)	444,700	-	
Net loss on disposal of assets	(842,164)	-	-	(842, 164)	
Voluntary separation plan expenses	(4,216,638)	-	-	(4,216,638)	
Change in asset retirement obligation	32,000	-	-	32,000	
Investment loss net of amounts designated					
for current operations	(449, 155)	(908,377)	-	(1,357,532)	
Change in value of beneficial interest in					
perpetual trusts held by third parties	-	-	(445,031)	(445,031)	
Adjustment of liability for annuities	-	(64,440)	-	(64,440)	
Change in fair value of interest rate swap agreements	155,749			155,749	
Change in net assets from					
non-operating revenues (expenses)	618,380	(6,778,439)	337,656	(5,822,403)	
Increase (decrease) in net assets	4,686,140	(6,717,507)	337,656	(1,693,711)	
Net assets, beginning of year	78,848,431	19,206,027	20,992,969	119,047,427	
Net assets, end of year	\$ 83,534,571	\$ 12,488,520	\$ 21,330,625	\$ 117,353,716	

AURORA UNIVERSITY STATEMENTS OF CASH FLOWS For the Years Ended June 30, 2017 and 2016

Cook flows from an austing activities		<u>2017</u>		<u>2016</u>
Cash flows from operating activities	\$	14 621 651	\$	(4 602 744)
Increase (decrease) in net assets	Ф	14,631,651	Ф	(1,693,711)
Adjustments to reconcile increase (decrease) in net assets				
to net cash from operating activities		(64,000)		
Noncash contribution of real property		(64,000)		-
Depreciation		7,101,635		6,801,099
Amortization of bond issue costs		10,989		10,989
Change in fair value of interest rate swap agreements		(283,525)		(155,749)
Loss on disposal of assets		175,317		842,164
Net realized gain on investments		(1,859,792)		(564,757)
Net unrealized (gain)/loss on investments		(1,836,164)		1,017,125
Provision for doubtful accounts		507,438		326,020
Change in value of beneficial interests in perpetual trusts		(43,865)		445,031
Actuarial adjustment to annuity obligations		67,462		57,906
Contributions and grants for long-term purposes		(3,058,274)		(704,929)
(Increase) decrease in				
Accounts and pledges receivable, net		(270,876)		(82,614)
Inventories		9,365		83,940
Prepaid expenses, other receivables and other assets		(4,357,296)		(2,610,895)
Increase (decrease) in				
Accounts payable and accrued expenses		(2,124,721)		2,681,714
Deferred revenue		490,822		1,164,914
Advances from federal government for student loans		(98,553)		(249,200)
Postretirement benefit obligation		(77,100)		(182,306)
Net cash from operating activities		8,920,513		7,186,741
Cash flows from investing activities				
Purchases of investments, net		(10,258,530)		(10,103,570)
Proceeds from sale of investments		13,174,180		14,928,500
Proceeds from sale of property and equipment		7,000		14,020,000
Purchases of property and equipment		(7,070,861)		(8,282,404)
	_		-	
Net cash from investing activities		(4,148,211)		(3,457,474)
Cash flows from financing activities				
Proceeds from contributions and grants for long-term purposes		2,591,226		752,837
Payments on note payable		(666,893)		(628,581)
Payments on annuities payable		(99,814)		(100,114)
Payments on capital leases		(187,207)		(156,734)
Net cash from financing activities		1,637,312		(132,592)
Net increase in cash and cash equivalents		6,409,614		3,596,675
·				
Cash and cash equivalents, beginning of year	_	8,739,809		5,143,134
Cash and cash equivalents, end of year	\$	15,149,423	\$	8,739,809
Supplemental disclosure of cash flow information				
Cash paid for interest	\$	335,261	\$	408,969
Capital lease obligation incurred		548,085	•	146,431
Construction in progress included in accounts payable		4,584,116		178,773

NOTE 1 - ORGANIZATION

Aurora University (the "university") is a private, Illinois not-for-profit institution of higher education offering undergraduate and graduate degree programs in more than 40 majors including arts and sciences, business, criminal justice, education, math, nursing, and social work. The university draws its diverse student body primarily from the upper-Midwest region of the United States. Besides the main campus in Aurora, Illinois, classes are offered at the George Williams College campus in Williams Bay, Wisconsin, at the Woodstock Center in Woodstock, Illinois, online, and at various other sites in Illinois and Wisconsin.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements of the university have been prepared on the accrual basis of accounting and in accordance with accounting principles generally accepted in the United States of America as employed by not-for-profit institutions.

<u>Basis of Presentation</u>: The university classifies resources for accounting and reporting purposes into three net asset categories: unrestricted, temporarily restricted, and permanently restricted, based on the existence or absence of donor-imposed restrictions.

Unrestricted net assets include resources that are not subject to donor-imposed restrictions and resources for which donor-imposed restrictions have been satisfied. Contributions are reported as increases in the appropriate category of net assets. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law. When donor-stipulated purposes have been fulfilled, or stipulated time periods have elapsed, restricted net assets are reclassified from restricted to unrestricted. Restricted net assets subject to donor-imposed restrictions that never lapse are retained permanently.

Non-operating revenues or expenses primarily reflect transactions of a capital nature, e.g., contributions to be used for facilities and equipment, voluntary separation plan expenses, or investment returns in excess of amounts designated for current operations.

<u>Tuition Revenue</u>: Revenue from tuition is recognized during the semester in which the student attends class. Deferred revenue consists primarily of tuition and fees paid in advance of the summer term and fall semester.

<u>Private Gifts</u>: Private gifts, including unconditional pledges, are recognized in the period received. Conditional pledges are not recognized until the conditions on which they depend are substantially met.

<u>Grants and Contracts</u>: Revenue from grant and contract agreements is recognized as it is earned through expenditure in accordance with the agreement.

<u>Auxiliary Enterprises</u>: The university's auxiliary enterprises consist primarily of residence halls and dining services provided to students and conference attendees.

<u>Cash and Cash Equivalents</u>: Cash and cash equivalents include amounts held in bank and money market accounts or other highly liquid investments with an original maturity of three months or less.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Student Receivables</u>: Student receivables are stated at amounts management expects to collect from outstanding balances and are generally due one week before the start of the semester. A flat fee is assessed for past due accounts.

The allowance for uncollectible accounts is based on the university's experience in collecting student accounts receivable considering specific accounts and the aging of accounts in general. Accounts are written off when they are deemed uncollectible by management.

<u>Student Loans Receivable</u>: Notes receivable from students represent advances for Federal Perkins and university student loan programs. The allowance for uncollectible loans is based on an analysis of delinquent amounts and the university's experience in collecting loans receivable.

<u>Investments</u>: Marketable equity and fixed income securities are stated principally at published market quotations or by using quoted market prices of similar securities with similar due dates which approximate fair value. Investments in certificates of deposit are stated at cost, which approximates fair value.

Bank issued common funds and alternative investments are valued using an estimated daily Net Asset Value (NAV) as reported by fund managers. NAV is used as a practical expedient to estimate fair value of the university's interest.

Individual investments are exposed to various risks, such as interest rate, market and credit. Due to the level of risk associated with investments, it is at least reasonably possible that changes in risk in the near term would materially affect the amounts reported in the statements of financial position.

<u>Beneficial Interest in Perpetual Trusts Held by Third Parties</u>: The perpetual trust balance represents funds that are held and administered by an outside trustee. These amounts represent certain endowed funds held in trust primarily for the benefit of the Schingoethe Center for Native American Cultures. The trust assets totaled \$3,927,215 and \$3,883,350 at June 30, 2017 and 2016, respectively.

<u>Inventories</u>: Inventories are comprised principally of bookstore goods for sale. Inventories are valued at the lower of cost or market using the first in, first out method of costing.

<u>Collections</u>: Purchased items accessioned into the collection are capitalized at cost and donated items are capitalized at their appraised or fair value on the accession date. Gains or losses on the deaccession of collection items are classified on the statement of activities as unrestricted or temporarily restricted support depending on donor restrictions, if any, placed on the item at the time of accession. The university's collection is maintained and preserved by the Schingoethe Center of Aurora University museum. The cost of the collection totaled \$1,344,669 at June 30, 2017 and 2016 and is included with net property and equipment on the statement of financial position.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Property and Equipment</u>: The university capitalizes property and equipment with a useful life greater than one year and whose cost exceeds \$2,000. Property and equipment are stated at cost at date of acquisition or, in the case of gifts, fair market value at date of donation, less accumulated depreciation. Property and equipment are depreciated using the straight-line method over their estimated useful lives, which are as follows:

Buildings	30-50 years
Building improvements	20 years
Land improvements	10-20 years
Equipment	10 years
Computers	3-5 years
Vehicles	5 years

<u>Deferred Revenue</u>: Student deposits and advance payments for future sessions are deferred and will be recorded as revenue in the year in which the sessions are substantially completed. Additionally, deferred revenue includes rental income that will be recognized in future years.

<u>Voluntary Separation Plan Liability</u>: During the year ended June 30, 2016, the university entered into various voluntary employment separation agreements with certain eligible employees. These agreements provide post-employment severance payments and partial medical insurance COBRA benefits over the term of the agreement. The university accrued for all future payments under agreements executed June 30, 2016 and prior. The expense associated with these contracts was \$4,216,638 for the year ended June 30, 2016, and is presented as a non-operating expense on the statement of activities. The liability under these contracts was \$1,836,877 and \$3,930,062 at June 30, 2017 and 2016, respectively.

<u>Interest Rate Swap Agreements</u>: The university uses interest rate swap agreements to manage the effect of interest rate changes on underlying floating-rate debt. The university recognizes all derivative instruments as assets or liabilities at fair value with the related gain or loss reflected as non-operating income or expense.

<u>Endowment Spending Rate Policy</u>: The university's endowment fund may spend an annual distribution of up to 5% of a three-year moving average of market values each year. Endowments with specific donor-imposed restrictions on the investment and maintenance of the gift corpus are not governed by this policy. In addition, the board-designated Malcolm Jones Endowment 2017 Fund (Endowment 2017) is excluded from the spending policy. All income from Endowment 2017 is to be retained through June 30, 2017, after which time the fund will be subject to further Board of Trustee direction.

<u>Tax Status</u>: On September 4, 1941, the university was recognized as a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and, except for taxes pertaining to unrelated business income, is exempt from federal and state income taxes. No provision has been made for income taxes in the accompanying financial statements, as the university has had no significant unrelated business income. The university is not classified as a private foundation.

<u>Use of Estimates</u>: The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenues, expenses, gains, and losses during the reporting periods. Actual results could differ from those estimates.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

<u>Reclassifications</u>: Certain amounts in the prior year financial statements have been reclassified, with no effect on net assets or change in net assets, to conform to the current year presentation.

NOTE 3 - CONCENTRATION OF CREDIT RISK FOR CASH IN BANK ACCOUNTS

The university maintains cash balances in bank accounts which, at times, may exceed insured limits set by the Federal Deposit Insurance Corporation (FDIC). The university has not experienced losses and believes it is not exposed to any significant credit risk on its cash and cash equivalents.

NOTE 4 - STUDENT AND OTHER RECEIVABLES

The university's student and other receivables as of June 30, 2017 and 2016, are summarized below:

	<u>2017</u>	<u>2016</u>
Student accounts	\$ 2,683,389	\$ 2,527,174
Less allowance for doubtful accounts	(1,408,000)	(1,220,000)
Total student accounts receivable	1,275,389	1,307,174
Perkins loan program*	457,213	556,127
Less allowance for doubtful accounts	(203,000)	(203,000)
Total Perkins loan program	254,213	353,127
University loan program	5,238	8,628
Less allowance for doubtful accounts	(4,000)	(6,100)
Total university loan program	1,238	2,528
Other accounts receivable	406,758	402,700
Total student and other receivables	\$ 1,937,598	\$ 2,065,529

^{*} Federal Perkins loans are loans for which the university acts as an agent for the Federal government in administering the loan program. The Perkins loan portfolio is guaranteed by the United States Department of Education. There are no modifications to loan terms executed by the university since past due loans are turned over to the Department of Education. Funds advanced by the Federal government of \$288,371 and \$386,924 at June 30, 2017 and 2016, respectively, are ultimately refundable to the government and are classified as liabilities in the statements of financial position.

NOTE 4 - STUDENT AND OTHER RECEIVABLES (Continued)

Activity in the student and other receivables allowance is as follows for the years ended June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Beginning of the year Increase Write-offs, net of recoveries	\$ 1,429,100 507,438 (321,538)	\$ 1,404,000 326,020 (300,920)
End of year	\$ 1,615,000	\$ 1,429,100

The following summarizes the payment status of loans receivable at June 30, 2017 and 2016:

				270		More		
			<270	Days to	2 to 5	Than	Loans	
	Not in		Days	2 Years	Years	5 Years	Fully	
	Repayment	Current	Past Due	Past Due	Past Due	Past Due	Retired	<u>Total</u>
<u>2017</u>								
Perkins loan fund	\$ 53,858	\$ 136,667	\$ 44,151	\$ 21,270	\$ 24,722	\$ 176,732	\$ (187)	\$ 457,213
University loan fund	3,000			2,238				5,238
•								
	\$ 56,858	\$ 136,667	\$ 44,151	\$ 23,508	\$ 24,722	\$ 176,732	\$ (187)	\$ 462,451
Percentage of								
total loan portfolio	12%	30%	10%	5%	5%	38%	0%	100%
•								
				270		More		
			<270	Days to	2 to 5	Than	Loans	
	Not in		Days	2 Years	Years	5 Years	Fully	
	Repayment	Current	Past Due	Past Due	Past Due	Past Due	Retired	<u>Total</u>
<u>2016</u>								
Perkins loan fund	\$ 95,870	\$ 181,032	\$ 43,793	\$ 21,310	\$ 31,882	\$ 182,425	\$ (185)	\$ 556,127
University loan fund	5,075	546	1,000		2,000	7	<u> </u>	8,628
,								
	\$ 100,945	\$ 181,578	\$ 44,793	\$ 21,310	\$ 33,882	\$ 182,432	\$ (185)	\$ 564,755
	-							
Percentage of								
i ercentage or								

NOTE 5 - PLEDGES RECEIVABLE

Unconditional promises to give are recorded as receivables with the revenue assigned to the appropriate net asset category. The university has discounted long-term pledges receivable to their estimated net present value using a discount rate of 4% for the years ended June 30, 2017 and 2016.

Pledge balances are written off at the time they are determined to be uncollectible. New unconditional promises to give are recorded when the pledge is received. The allowance for uncollectible pledges is based on an analysis of delinquent payments and the university's historical experience in collecting outstanding pledges.

Pledges at June 30, 2017 and 2016 are expected to be realized in the following time frame:

	<u>2017</u>	<u>2016</u>
In one year or less Between one year and five years Subtotal	\$ 366,240 564,916 931,156	\$ 380,050 149,165 529,215
Discount to present value Less allowance for unfulfilled pledges	(48,748) (45,000)	(11,324) (38,900)
Total pledges receivable	\$ 837,408	\$ 478,991

Activity in the pledges receivable allowance is as follows for the years ended June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Beginning of year Increase	\$ 38,900 6,100	
End of year	\$ 45,000	\$ 38,900

NOTE 6 - INVESTMENTS

Investments held by the university as of June 30, 2017 and 2016 were as follows:

	<u>2017</u>		<u>2016</u>	
Certificates of deposit	\$	41,500	\$	41,500
Marketable securities		6,953,100		10,222,671
Bank issued common funds	:	25,440,637		21,758,672
Alternative investments		3,990,793		3,622,881
Beneficial interest in perpetual trusts		3,927,215		3,883,350
Total investments	\$ 4	40,353,245	\$	39,529,074

NOTE 6 - INVESTMENTS (Continued)

The following schedule summarizes the investment return for the years ended June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Dividends and interest	\$ 985,019	\$ 1,008,128
Net realized gain	1,859,792	564,757
Net unrealized gain/(loss)	 1,836,164	 (1,017,125)
Subtotal investment return	4,680,975	555,760
Fees	 (215,246)	 (210,065)
Total investment return	\$ 4,465,729	\$ 345,695

Investment return is reported in the statement of activities as follows for the years ended June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Operating revenues		
Investment income	\$ 1,778,386	\$ 1,703,227
Non-operating revenues		
Investment gain/(loss) net of amounts		
designated for current operations	 2,687,343	 (1,357,532)
Total investment return	\$ 4,465,729	\$ 345,695

NOTE 7 - ENDOWMENT COMPOSITION

The university's endowment, excluding funds held in trust for the benefit of the Schingoethe Center for Native American Cultures, is primarily managed by Northern Trust. The endowment is comprised of both donor-restricted endowment funds and funds designated by the Board of Trustees to function as endowments. As required by applicable standards, net assets associated with endowment funds, including funds designated by the Board of Trustees to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

Endowment net asset composition by type of fund as of June 30, 2017 is as follows:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
2017 Donor-restricted funds Funds functioning as endowment	\$ - 12,209,662	\$ 6,665,176 2,390,260	\$ 21,826,008	\$ 28,491,184 14,599,922
Total funds	\$ 12,209,662	\$ 9,055,436	\$ 21,826,008	\$ 43,091,106

NOTE 7 - ENDOWMENT COMPOSITION (Continued)

The following schedule summarizes the changes in endowment net assets for the year ended June 30, 2017:

2017	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
2017 Net assets, beginning of year	\$ 12,386,666	\$ 7,507,293	\$ 20,698,967	\$ 40,592,926
Investment return Investment income, net Net realized and unrealized gain Total investment return	203,859 1,315,108 1,518,967	365,122 2,281,599 2,646,721	<u>-</u>	568,981 3,596,707 4,165,688
Change in beneficial interest in perpetual trust	-	-	43,865	43,865
Contributions and reclassifications Appropriation of net assets	337,133	(137,802)	1,083,176	1,282,507
for expenditures Total contributions, reclassifications	(2,033,104)	(960,776)		(2,993,880)
and appropriations	(1,695,971)	(1,098,578)	1,083,176	(1,711,373)
Net assets, end of year	\$ 12,209,662	\$ 9,055,436	\$ 21,826,008	\$ 43,091,106

Endowment net asset composition by type of fund as of June 30, 2016 is as follows:

	<u>Unrestricted</u>	Temporarily <u>Restricted</u>	Permanently <u>Restricted</u>	<u>Total</u>
2016 Donor-restricted funds Funds functioning as endowment	\$ (14,267) 12,400,933	\$ 5,292,302 2,214,991	\$ 20,698,967 	\$ 25,977,002 14,615,924
Total funds	\$ 12,386,666	\$ 7,507,293	\$ 20,698,967	\$ 40,592,926

NOTE 7 - ENDOWMENT COMPOSITION (Continued)

The following schedule summarizes the changes in endowment net assets for the year ended June 30, 2016:

2040	Unrestricted	Temporarily <u>Restricted</u>	Permanently Restricted	<u>Total</u>
2016 Net assets, beginning of year	\$ 15,293,315	\$ 9,781,035	\$ 20,361,311	\$ 45,435,661
Investment return Investment income, net Net realized and unrealized loss Total investment return	102,380 (222,966) (120,586)	371,380 (206,091) 165,289	<u>-</u>	473,760 (429,057) 44,703
Change in beneficial interest in perpetual trust	-	-	(445,031)	(445,031)
Contributions and reclassifications Appropriation of net assets	166,803	(402,410)	782,687	547,080
for expenditures Total contributions, reclassifications	(2,952,866)	(2,036,621)		(4,989,487)
and appropriations	(2,786,063)	(2,439,031)	782,687	(4,442,407)
Net assets, end of year	\$ 12,386,666	\$ 7,507,293	\$ 20,698,967	\$ 40,592,926

The Board of Trustees of the university has interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the university classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment is classified as temporarily restricted until such time as those amounts are appropriated for expenditure by the university in a manner consistent with the standard of prudence prescribed by the State of Illinois in its enacted version of UPMIFA.

<u>Return Objectives and Risk Parameters</u>: The university has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets.

<u>Funds with Deficiencies</u>: From time-to-time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the university to retain as a fund of perpetual duration. Deficiencies of this nature that are in excess of related temporarily restricted amounts are reported in unrestricted net assets. There were no such deficiencies as of June 30, 2017. The deficiency as of June 30, 2016 was \$14,267.

NOTE 7 - ENDOWMENT COMPOSITION (Continued)

<u>Internal Financing</u>: The university has adopted a policy of internal financing to support certain large capital projects. A formal promissory note and amortization schedule provides for interest and repayment of funds borrowed from the university's endowment. Such internal financing promotes the university's emphasis on self-reliance and prudent use of debt.

In February 2011, the Aurora University Board of Trustees approved a \$3 million loan from the university endowment to partially fund the construction of the Alumni Hall addition. In May 2016, this note was amended at a 4% interest rate maturing June 30, 2022 with periodic principal payments to begin July 2017.

In June 2012, a \$3,100,000 promissory note to the university's Dunham Endowed Scholarship Fund was executed to partially fund the construction of a new residence hall. In July 2014, this note was amended with a maturity date of August 15, 2019 and 4% interest rate. This loan was fully repaid as of June 30, 2016.

In May 2016, the Aurora University Board of Trustees approved a \$3 million revolving loan from the university endowment to provide the institution flexible sources of liquidity and to support ongoing operations. Draws under this revolving promissory note bear interest at 4% with periodic principal payments, if any, to begin July 2017. The revolving note matures June 30, 2022. There was no balance outstanding against this revolving promissory note at June 30, 2017 or 2016.

The net amount internally financed by these promissory notes totaled \$2,750,000 and \$3,000,000 at June 30, 2017 and 2016, respectively.

NOTE 8 - PROPERTY AND EQUIPMENT

The university's property and equipment as of June 30, 2017 and 2016 consisted of the following:

	<u>2017</u>	<u>2016</u>
Land and land improvements	\$ 23,467,791	\$ 23,376,881
Buildings and building improvements	133,083,369	130,911,886
Equipment	31,510,525	29,249,074
Construction in progress	9,693,483	2,559,563
Subtotal property and equipment	197,755,168	186,097,404
Less accumulated depreciation	(76,732,979)	(69,980,960)
Net property and equipment	<u>\$ 121,022,189</u>	<u>\$ 116,116,444</u>

June 30, 2017 totals include equipment assets from capital leases with a net book value of \$614,601, and capitalized interest of \$55,619 for buildings and building improvements.

June 30, 2016 totals include equipment assets from capital leases with a net book value of \$342,758, capitalized interest of \$100 for land and land improvements, and capitalized interest of \$59,574 for buildings and building improvements.

NOTE 9 - RETIREMENT PLAN

The university has established a defined contribution pension plan, which is available to all eligible employees immediately upon date of hire. Participation is voluntary. Benefits are provided by individually insured annuity contracts issued to each participant by TIAA, formerly Teachers Insurance and Annuity Association/College Retirement Equities Fund, or via lump sum, partial payment, or installment payments of the participant's vested interest in his or her account.

The university matches 100% of employee contributions plus an additional 1% of eligible compensation, as defined by the plan, up to a maximum university contribution of 6%. The plan was amended effective October 1, 2016, to change the university matching contribution formula to a discretionary matching contribution. The university suspended the university matching contribution temporarily from October 1, 2016, through June 30, 2017.

The plan was also amended effective November 1, 2016 to add a discretionary non-matching contribution and add a twelve month waiting period for new employees to receive matching and/or discretionary non-matching university contributions.

The amount contributed and charged to expense for the years ended June 30, 2017 and 2016 was \$429,097 and \$1,571,651, respectively.

NOTE 10 - POSTRETIREMENT BENEFITS

In addition to providing retirement benefits, the university also provides certain health care benefits to retired employees. All academic and non-academic employees hired prior to April 22, 1996, are entitled to receive health insurance coverage subject to deductibles, copayment provisions, and other limitations, under this plan. The university's policy is to fund the cost of these health benefits in amounts determined at the discretion of the Board of Trustees.

The following sets forth the plan's funded status reconciled with amounts reported in the university's statement of financial position at June 30, 2017 and 2016.

	<u>2017</u>	<u>2016</u>
Change in benefit obligation		
Accumulated postretirement benefit		
obligation (APBO) at beginning of year	\$ 572,913	\$ 755,219
Net periodic postretirement benefit cost	(58,740)	(161, 354)
Contributions/claims paid during fiscal year	 (18,360)	 (20,952)
Accrued postretirement benefit liability	\$ 495,813	\$ 572,913

NOTE 10 - POSTRETIREMENT BENEFITS (Continued)

Net periodic postretirement benefit cost for the fiscal years ended June 30, 2017 and 2016 included the following components:

	<u>2017</u>	<u>2016</u>
Service cost	\$ 4,622	\$ 6,259
Interest cost	16,204	16,737
Amortization of unrecognized gain for the year	 (79,566)	 (184,350)
Net periodic postretirement benefit cost	\$ (58,740)	\$ (161,354)

The weighted average discount rate used in determining the accumulated postretirement benefit obligation was 4% in 2017 and 2016.

NOTE 11 - ANNUITIES PAYABLE

The university has established a gift annuity plan whereby donors may contribute assets in exchange for the right to receive a fixed-dollar annual return during their lifetimes. The difference between the original annuity amount invested and the discounted liability for future payments, determined on an actuarial basis, is recognized as contribution income at the date of the gift. The actuarial liability is revalued annually and any surplus or deficiency is recognized as change in value in the statement of activities. Upon death of the donor, any remaining assets are available for the university's use. The present value of the estimated future payments to beneficiaries is calculated based on revised life expectancies using a discount rate of 2.2% to 10.0% for the years ended June 30, 2017 and 2016. There were no gift annuity contributions in fiscal years ended June 30, 2017 and 2016.

NOTE 12 - LEASES

The university leases storage facilities, equipment, parking spaces, and educational and office facilities under various operating and capital lease agreements. The expiration dates of the leases expire through December 2023. Lease expense for the years ended June 30, 2017 and 2016 totaled \$617,919 and \$533,953, respectively.

Future minimum lease payments under operating leases as of June 30, 2017 are as follows:

Year Ending June 30		<u>Amount</u>
2018	\$	592,707
2019		587,650
2020		542,950
2021		490,303
2022		445,410
Thereafter		462,689
	<u>\$</u>	3,121,709

NOTE 12 - LEASES (Continued)

Future minimum lease payments under capital leases as of June 30, 2017 are as follows:

Year Ending June 30	<u>Amount</u>
2018 2019	\$ 220,393 194,350
2020	154,582
2021	 117,746
Subtotal	687,071
Less interest portion	 (131,396)
Net minimum lease payments	\$ 555,675

Interest expense related to capital leases for years ended June 30, 2017 and 2016 was \$60,666 and \$23,489, respectively.

NOTE 13 - LINE OF CREDIT

The university has a line of credit with a commercial bank that permits borrowings of up to \$2,000,000. Interest on borrowings under this agreement is computed at a variable rate based either upon 0.50% plus the bank's base rate or 1.25% plus the adjusted LIBOR for a selected interest period. The line of credit is unsecured and borrowings are payable on demand. No balance was outstanding at June 30, 2017 or 2016.

NOTE 14 - NOTES PAYABLE

In October 2016, the university amended and restated its existing note payable dated June 2008, as amended. The loan agreement was amended to permit additional borrowings up to \$5,000,000 to fund various capital projects and extend the termination date to July 1, 2021. Interest on borrowings under this agreement is computed at a variable rate based either upon the bank's base rate or 1.05% plus the adjusted LIBOR for a selected interest period. Principal payments of \$187,500 are due quarterly.

Amounts outstanding under the note and corresponding interest rates as of June 30, 2017 and 2016 were as follows:

20^-	17	20 ⁻	16
Amount	Interest	Amount	Interest
Borrowed	<u>Rate</u>	Borrowed	<u>Rate</u>
\$ 1,000,000 3,686,826 3,900,000	2.10050% 2.19761% 2.17083%	\$ 2,353,719 3,000,000 3,900,000	1.57510% 1.50795% 1.40080%
\$ 8,586,826		\$ 9,253,719	

Interest expense for the years ended June 30, 2017 and 2016 was \$160,863 and \$129,570, respectively.

NOTE 14 - NOTES PAYABLE (Continued)

The loan agreement includes certain restrictive covenants including, among others, ratio requirements for debt service coverage and minimum unrestricted and temporarily restricted net asset requirements. As of June 30, 2017, management of the university believes that it was in compliance with these financial covenants.

Future maturities of the notes payable and bonds payable described in Note 15 are as follows:

2018	\$	776,538
2019		750,000
2020		750,000
2021		750,000
2022		5,560,288
Thereafter	:	25,200,000
Total	\$:	33,786,826

NOTE 15 - BONDS PAYABLE

The university has the following bonds payable outstanding as of June 30, 2017 and 2016:

	Original <u>Amount</u>	<u>2017</u>	<u>2016</u>
Illinois Finance Authority (IFA), Series 2002 Economic Development	\$ 14,000,000	\$ 13,200,000	\$ 13,200,000
Revenue, Series 2004	12,000,000	 12,000,000	 12,000,000
		\$ 25,200,000	\$ 25,200,000

<u>Series 2002</u>: In October 2002, the university issued \$14,000,000 in Adjustable Rate Demand Revenue Bonds, Series 2002, through the Illinois Educational Facilities Authority (IEFA), which was succeeded by the Illinois Finance Authority (IFA). Proceeds of the bond issue were used to refund prior bond issues, refinance outstanding notes payable, and to finance various capital expenditures.

The bonds are adjustable rate demand notes, with the rate being determined by the remarketing agent every seven days, subject to a 10% maximum rate. The interest rate on the bonds at June 30, 2017 and 2016 was 0.91% and 0.41%, respectively. The bonds may be converted to a fixed rate at the option of the university. Interest expense for years ended June 30, 2017 and 2016 was \$92,669 and \$18,763, respectively.

The bonds are due March 1, 2032. The bonds may be redeemed at the option of the university at 100% of the principal amount plus accrued interest. The bonds are subject to mandatory redemption in whole upon a determination of taxability or an event of taxability. As demand instruments, in certain events and in the manner set forth in the Loan Agreement, the entire principal amount of this note may be declared due and payable.

NOTE 15 - BONDS PAYABLE (Continued)

The Series 2002 bonds are secured by an irrevocable letter of credit agreement between BMO Harris Bank and the university, in favor of the trustee (Bank of New York), to make drawings for the payment of principal of the bonds when due and up to 59 days interest on the bonds. The letter of credit agreement will expire July 1, 2019, unless extended or renewed. The letter of credit agreement was in the amount of \$13,326,576 at June 30, 2017 and 2016. The bonds will be subject to mandatory redemption in whole on the expiration date of the letter of credit then in effect, unless the provisions of the indenture and the agreement with respect to the provision of a substitute letter of credit have been met, or all bonds have been converted to bear a fixed rate of interest. The Series 2002 are remarketed weekly and in the event the remarketing agent is unable to remarket the bonds, would be "put" back to the bond trustee, who would draw down on the letter of credit to pay down the bonds. The letter of credit agreement would then require the university to begin making principal and interest payments within three months of the draw and to pay off the draw on the letter of credit in quarterly payments over a two-year period.

The letter of credit agreement includes certain restrictive covenants including, among others, ratio requirements for debt service coverage, minimum unrestricted net asset requirements, minimum unrestricted cash and investment requirements, capital expenditures, and additional debt. As of June 30, 2017, management of the university believes that it was in compliance with these financial covenants.

<u>Series 2004</u>: In November 2004, the university issued \$12,000,000 in Adjustable Rate Demand Economic Development Revenue Bonds, Series 2004, through the City of Aurora, Kane, DuPage, Will, and Kendall Counties, Illinois. Proceeds of the bond issue were used to finance various capital expenditures.

The bonds are adjustable rate demand notes, with the rate being determined by the remarketing agent every seven days, subject to a 10% maximum rate. The interest rate on the bonds at June 30, 2017 and 2016 was 0.91% and 0.41%, respectively. The bonds may be converted to a fixed rate at the option of the university. Interest expense for years ended June 30, 2017 and 2016 was \$83,934 and \$16,863, respectively.

The bonds are due March 1, 2035. The bonds may be redeemed at the option of the university at 100% of the principal amount plus accrued interest. The bonds are subject to mandatory redemption in whole upon a determination of taxability or an event of taxability. As demand instruments, in certain events and in the manner set forth in the Loan Agreement, the entire principal amount of this note may be declared due and payable.

The Series 2004 bonds are secured by an irrevocable letter of credit agreement between BMO Harris Bank and the university, in favor of the trustee (Bank of New York), to make drawings for the payment of principal of the bonds when due and up to 35 days interest on the bonds. The letter of credit agreement will expire July 1, 2019, unless extended or renewed. At June 30, 2017 and 2016, the letter of credit agreement was in the amount of \$12,115,069. The bonds will be subject to mandatory redemption in whole on the expiration date of the letter of credit then in effect, unless the provisions of the indenture and the agreement with respect to the provision of a substitute letter of credit have been met, or all bonds have been converted to bear a fixed rate of interest. The Series 2004 are remarketed weekly and in the event the remarketing agent is unable to remarket the bonds, would be "put" back to the bond trustee, who would draw down on the letter of credit to pay down the bonds. The letter of credit agreement would then require the university to begin making principal and interest payments within three months of the draw and to pay off the draw on the letter of credit in quarterly payments over a two-year period.

NOTE 15 - BONDS PAYABLE (Continued)

The letter of credit agreement includes certain restrictive covenants including, among others, ratio requirements for debt service coverage, minimum unrestricted net asset requirements, minimum unrestricted cash and investment requirements, capital expenditures, and additional debt. As of June 30, 2017, management of the university believes that it was in compliance with these financial covenants.

NOTE 16 - DERIVATIVES

The university participated in multiple interest rate swap agreements with a financial institution for a total notional amount of \$25,200,000 at June 30, 2017 and \$21,600,000 at June 30, 2016. The purpose of these agreements is to manage the effect of interest rate changes on the financial statements. In fiscal years 2017 and 2016, the university paid \$59,372 and \$226,974, respectively, more than it received in interest under the swap agreements. The difference between interest received and interest paid under the swap agreements is recorded as interest expense in the statement of activities.

The following is a summary of the outstanding positions under these interest rate exchange agreements as of June 30, 2017 and 2016:

		Notional	Maturity	Rate	Rate
Instrument Type	Effective Date	<u>Amount</u>	<u>Date</u>	<u>Paid</u>	Received
Floating to fixed rate swap	August 5, 2011	\$ 8,000,000	August 1, 2016	1.570%	SIFMA Municipal Sw ap Index
Floating to fixed rate sw ap	August 4, 2014	3,600,000	August 1, 2017	0.900%	SIFMA Municipal Sw ap Index
Floating to fixed rate sw ap	March 2, 2015	10,000,000	March 1, 2018	0.949%	SIFMA Municipal Sw ap Index
Floating to fixed rate sw ap	August 1, 2016	8,000,000	August 1, 2021	0.920%	SIFMA Municipal Sw ap Index
Floating to fixed rate sw ap	August 1, 2016	3,600,000	August 1, 2019	0.700%	SIFMA Municipal Sw ap Index

The SIFMA Municipal Swap Index approximated 0.91% and 0.41% at June 30, 2017 and 2016, respectively.

The total fair market value of the university's derivative instruments reflects accumulated estimated (losses)/gains and is reported on the statement of financial position at fair value at June 30, 2017 and 2016:

		<u>2017</u>	<u>2016</u>		
Interest rate swap agreement asset/(liability)	<u>\$</u>	162,623	\$	(120,902)	

The gain or loss estimate is based upon the amounts at which such instruments could have been settled with a third party.

The change in fair value of interest rate swap agreements is reported as non-operating revenue on the statement of activities at June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>		
Change in fair value of interest rate swap agreements	\$ 283,525	\$ 155,749		

NOTE 17 - ASSET RETIREMENT OBLIGATION

The university owns certain buildings that contain asbestos material. A liability of \$532,000 and \$522,000 was recorded for the years ended June 30, 2017 and 2016, respectively, for future asbestos removal. Determination of the recorded liability is based on a number of estimates and assumptions, including abatement cost estimates, discount rate, and estimated dates of abatement.

NOTE 18 - NET ASSETS

Temporarily restricted net assets are available for the following purposes at June 30, 2017 and 2016:

	<u>2017</u>		<u>2016</u>
Educational and public service programs	\$ 4,699,873	\$	4,499,267
Student scholarships and aid	6,709,443		5,685,813
Campus projects	2,177,917		1,339,786
Unrestricted endowment earnings not appropriated	638,399		555,750
Gifts to be designated	 382,412	_	407,904
	\$ 14,608,044	\$	12,488,520

Permanently restricted net assets are restricted to the following at June 30, 2017 and 2016:

	<u>2017</u>	<u>2016</u>
Investments to be held in perpetuity, the income		
from which is expendable to support		
Student scholarships and aid	\$ 12,820,480	\$ 13,060,164
Campus projects	603,938	603,938
Educational and public service programs	6,980,755	5,871,505
General university support	2,052,493	1,795,018
	\$ 22,457,666	\$ 21,330,625

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by the occurrence of other events specified by donors.

NOTE 18 - NET ASSETS (Continued)

Purpose restrictions accomplished are as follows:

		<u>2017</u>		<u>2016</u>
Instruction	\$	527,853	\$	473,303
Academic support		451,337		505,220
Public service		378,306		372,504
Student support		299,456		250,228
General uses and purposes		70,570		69,644
Scholarships and aid		853,932		882,687
Released from restrictions, operating		2,581,454		2,553,586
Acquisition of long-lived assets and other		1,253,357		6,172,564
Total released from restrictions	<u>\$</u>	3,834,811	\$	8,726,150

NOTE 19 - FAIR VALUE MEASUREMENTS

U.S. GAAP defines fair value as the price that would be received for an asset or paid to transfer a liability (an exit price) in the university's principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value as follows:

- Level 1: Quoted prices for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.
- Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.
- Level 3: Significant unobservable inputs that reflect a reporting entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

In some cases, a valuation technique used to measure fair value includes inputs from multiple levels of the fair value hierarchy. The lowest level of significant input determines the placement of the entire fair value measurement in the hierarchy.

NOTE 19 - FAIR VALUE MEASUREMENTS (Continued)

<u>Assets Measured on a Recurring Basis</u>: Financial instruments measured at fair value on a recurring basis are summarized below as of June 30, 2017:

						2017			
		Level 1		Level 2		Level 3	<u>NAV</u>		<u>Total</u>
Investments: Marketable securities Equities									
Common stock	\$	590,061	\$	-	\$	-	\$ -	\$	590,061
Mutual funds		6,344,627		-		-	-		6,344,627
Real estate investment trusts	_	18,412	_		_			_	18,412
Total marketable securities		6,953,100		-		-	-		6,953,100
Alternative investments		-		-		-	3,990,793		3,990,793
Beneficial interest in perpetual trusts		-		-		3,927,215	-		3,927,215
Bank issued common funds			_				25,440,637		25,440,637
Certificates of deposit*									41,500
Total investment assets:	\$	6,953,100	\$		\$	3,927,215	\$ 29,431,430	\$	40,353,245
Other assets/(liabilities) Derivatives (interest rate									
swap agreements)	\$	<u> </u>	\$	162,623	\$		<u> </u>	\$	162,623
Total other assets/(liabilities)	\$	<u>-</u>	\$	162,623	\$		\$ -	\$	162,623

^{*} Investment values are recorded at cost and are not based on Level 1, 2, or 3 inputs.

NOTE 19 - FAIR VALUE MEASUREMENTS (Continued)

<u>Assets Measured on a Recurring Basis</u>: Financial instruments measured at fair value on a recurring basis are summarized below as of June 30, 2016:

			2016		
	Level 1	Level 2	Level 3	<u>NAV</u>	<u>Total</u>
Investments: Marketable securities					
Corporate bonds	\$ -	\$ 125,507	\$ -	\$ -	\$ 125,507
Municipal bonds Equities	-	53,115	-	-	53,115
Common stock	449,978	-	-	-	449,978
Mutual funds	9,567,175	-	-	-	9,567,175
Real estate investment trusts	26,896				26,896
Total marketable securities	10,044,049	178,622	-	-	10,222,671
Alternative investments	-	-	-	3,622,881	3,622,881
Beneficial interest in perpetual trusts	-	-	3,883,350	-	3,883,350
Bank issued common funds				21,758,672	21,758,672
Certificates of deposit*					41,500
Total investment assets:	\$ 10,044,049	\$ 178,622	\$ 3,883,350	\$ 25,381,553	\$ 39,529,074
Other assets/(liabilities) Derivatives (interest rate					
swap agreements)	\$ -	\$ (120,902)	\$ -	\$ -	\$ (120,902)
Total other assets/(liabilities)	\$ -	<u>\$ (120,902)</u>	\$ -	\$ -	\$ (120,902)

^{*} Investment values are recorded at cost and are not based on Level 1, 2, or 3 inputs.

<u>Inputs and Valuation Techniques</u>: Level 1 financial instruments consist primarily of common stocks, mutual funds, and other securities whose fair values are determined by obtaining quoted prices on nationally recognized security exchanges. The mutual funds have a daily redemption frequency with no redemption notice required.

Level 2 financial instruments consist of corporate and municipal bonds and derivatives. The corporate and municipal bonds are AA+ to A rated securities of varying maturities. The bonds have been measured at fair value which is estimated using quoted market prices or by using quoted market prices of similar securities with similar due dates. The derivative instruments consist of interest rate swaps. Pricing models utilize a series of market inputs (market approach) to determine the present value of future cash flows, with adjustments, as required for credit and liquidity risk, which approximates fair value.

NOTE 19 - FAIR VALUE MEASUREMENTS (Continued)

Level 3 financial instruments consist of beneficial interest in perpetual trusts. Beneficial interest in perpetual trusts is measured at fair value as determined by the fair value of the underlying trust assets at June 30, 2017 and 2016. This valuation method (income approach) is intended to represent the present value of future distributed income.

Changes in fair values associated with fair value hierarchy Level 3 are as follows for the years ended June 30, 2017 and 2016:

	Perpetual <u>Trusts</u>
Beginning balance, July 1, 2015 Change in value of perpetual trusts	\$ 4,328,381 (445,031)
Ending balance, June 30, 2016 Change in value of perpetual trusts	3,883,350 43,865
Ending balance, June 30, 2017	\$ 3,927,215

Gains or losses associated with fair value hierarchy Level 3 are shown as the change in value of beneficial interest in perpetual trusts held by third parties in the statement of activities.

Investments at NAV consist of bank issued common funds and alternative investments. The bank issued common funds are investments with various pooled investment funds which, in turn, invest in numerous highly diversified domestic and international securities that are traded in active markets. These securities have been measured at fair value which is based on share prices or NAV as of the last business day of the fiscal year. The university's interest in these funds of funds is generally reported at the NAV as reported by the fund managers. NAV is used as a practical expedient to estimate the fair value of the university's interest. These assets may be redeemed at NAV at the date of the statement of financial position or in the near term, which is generally considered to be within 90 days.

Alternative investments include investments in partnerships managed through Makena Capital Management, LLC (Makena) who, in turn, invest in numerous highly diversified domestic and international funds. Makena offers a pooled investment vehicle, the Makena Endowment Portfolio, which utilizes a multi-asset manager structure. This portfolio records their investments in the underlying funds on the basis of NAV. These fair values are allocated based upon the partnerships' proportionate interest in the underlying funds. The assets of the underlying funds generally consist of readily marketable securities valued at quoted market values and non-marketable securities that are valued at fair values using procedures established by the general partners or investment managers of each of the underlying funds. NAV is used as a practical expedient to estimate the fair value of the university's interest.

Redemption of Makena partnership interests are not permitted prior to an initial two calendar year holding period. The university is permitted to withdraw up to 5% of their interest with Makena per annum as their annual distribution subject to notification on or before March 31 of the year in which the annual distribution is to be withdrawn. The university may withdraw their investment interest greater than 5% subject to a one-year notice period and other terms and conditions outlined in the investment agreement.

NOTE 20 - COMMITMENTS AND CONTINGENCIES

The university entered into construction contracts for which construction was incomplete as of June 30, 2017. These outstanding contracts were for the renovation and construction projects noted below. Commitments are recorded as liabilities as the underlying contracted services are delivered.

Open construction contracts for which construction was incomplete as of June 30, 2017 were:

<u>Commitments</u>	Total <u>Contract Price</u>	Estimated % of Completion	Estimated Date of Completion
Spartan Athletic Park Phase I	\$ 11,021,000	43%	September 2017
Stephens Hall Upgrades Phase II	621,500	9%	August 2017

NOTE 21 - FUNCTIONAL ALLOCATION OF EXPENSES

Expenses by functional classification for the years ended June 30, 2017 and 2016 consisted of the following:

	<u>2017</u>	<u>2016</u>
Educational program services		
Instruction	\$ 27,531,096	\$ 29,523,101
Research	-	34,773
Public service	2,389,530	2,493,113
Academic support	4,999,894	5,712,151
Student support	14,080,255	14,327,319
Auxiliary enterprises	8,805,652	8,527,748
Total educational program services	57,806,427	60,618,205
Institutional support	14,788,058	15,711,686
Fundraising	891,609	1,011,289
Total functional expenses	\$ 73,486,094	\$ 77,341,180

Voluntary separation plan expenses of \$0 and \$4,216,638 included in non-operating expenses in the statements of activities for the years ended June 30, 2017 and 2016, respectively, are presented above by their functional classification.

Institutional support in the statements of activities includes fundraising costs which are separately presented above. These costs relate primarily to annual and capital fundraising.

NOTE 22 - SUBSEQUENT EVENTS

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. These events and transactions either provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements (that is, recognized subsequent events), or provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date (that is, unrecognized subsequent events). The university has evaluated subsequent events through October 17, 2017, which was the date that these financial statements were issued and determined that there were no significant unrecognized subsequent events through that date.