

Alignment Yoga LLC

Profit & Loss

January through December 2017

	Jan - Dec 17
Ordinary Income/Expense	
Income	
Program Sales	
AY	
Classes	21,521.63
Privates	5,291.00
Retreats	
3- and 5-day	7,140.00
Crestone 2017	22,100.23
Crestone 2018	2,400.00
Total Retreats	31,640.23
Workshops	
Local	1,979.32
Streaming	742.48
Total Workshops	2,721.80
YTT	
200 Delafield	0.00
200 hr Eau Claire	-32.97
200 hr Eugene	7,498.70
200 hr Madison	78,916.74
500 hr BMDC	35,386.08
YTT - Other	3,000.00
Total YTT	124,768.55
Total AY	185,943.21
BMDC	
BMDC Classes	7,472.63
BMDC Myomassology	
Tip	32.00
BMDC Myomassology - Other	2,250.00
Total BMDC Myomassology	2,282.00
BMDC Privates	480.00
BMDC Studio Rental	140.00
Total BMDC	10,374.63
Total Program Sales	196,317.84
Sales - Products	
all Taxable products	
Amazon	7,504.31
In-person	168.80
Mind Body Online Store	4,076.11
Workshop videos	260.00
Total all Taxable products	12,009.22
S & H	1,947.60
Transfer at cost	1,319.19
Sales - Products - Other	0.51
Total Sales - Products	15,276.52
TBD Income	0.00
Total Income	211,594.36
Gross Profit	211,594.36
Expense	
Advertising / Marketing	1,279.62
Automobile Expense	
Car Lease Expenses	932.60

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Automobile Expense - Other	590.66
Total Automobile Expense	1,523.26
Bank charges	
Interest	56.93
Service Charges	243.60
Total Bank charges	300.53
Credit card fees	211.43
Donations	3.00
Dues and Subscriptions	974.78
Education	
Continuing education	3,036.15
Total Education	3,036.15
Employee Benefits	2,535.00
Equipment/Hardware	111.98
Insurance	
Life Insurance	394.00
Professional Liability	250.00
Property & Auto	4,421.19
Worker's compensation	-46.00
Total Insurance	5,019.19
Licenses & Permits	1,020.00
Meetings	537.33
Pay	
BMDC Class reimbursement	5,660.58
BMDC Myomassology reimbursement	
Tip	32.00
BMDC Myomassology reimbursement - Other	1,569.00
Total BMDC Myomassology reimbursement	1,601.00
Contract Teaching	
200 hr Madison	5,065.91
500 hr BMDC	3,600.00
500 hr Eugene	88.20
Workshops - Local	306.00
Total Contract Teaching	9,060.11
Payroll	
Payroll Taxes	34,664.97
Payroll Wages	
Contract Labor Reimbursement	-5,731.50
Payroll Wages - Other	62,506.66
Total Payroll Wages	56,775.16
Total Payroll	91,440.13
Teaching Sub	900.00
Pay - Other	375.00
Total Pay	109,036.82
Postage and Shipping	528.28
Print & Copy	135.67
Professional Fees	
Accounting	1,694.60
Professional Fees - Other	25.00
Total Professional Fees	1,719.60
Programs	
Retreats	

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Crestone 2016	1,265.89
Crestone 2017	12,157.79
Crestone 2018	1,500.00
Total Retreats	14,923.68
Workshops	
Eugene, OR	532.30
Total Workshops	532.30
YTT	
500 Hour BMDC	181.38
500 Hour Eugene, OR	657.21
Total YTT	838.59
Total Programs	16,294.57
Rent	
BMDC	24,000.00
Office space	8,400.00
Total Rent	32,400.00
Repairs & Maintenance	74.76
Software	
MindBody	
Fees-MindBody	7,603.09
MindBody - Other	1,620.00
Total MindBody	9,223.09
Software - Other	250.48
Total Software	9,473.57
Store Expense	
Merchant Account Fees	1,902.30
Products	
AY Book Printing	3,528.98
Products - Other	8,861.57
Total Products	12,390.55
Shipping	1,597.76
Store Supplies	87.41
Total Store Expense	15,978.02
Supplies	
Supplies Office	3,083.66
Supplies Teaching	570.07
Total Supplies	3,653.73
Taxes	
Wisconsin Sales and Use Tax	566.26
Total Taxes	566.26
Telephone & Internet	2,363.51
Web Site Expenses	1,198.67
Total Expense	209,975.73
Net Ordinary Income	1,618.63
Other Income/Expense	
Other Income	
Interest Income	0.75

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Cash Basis

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Total Other Income	0.75
Other Expense Suspense	-961.85
Total Other Expense	-961.85
Net Other Income	962.60
Net Income	2,581.23

Alignment Yoga LLC
Balance Sheet
As of December 31, 2017

	Dec 31, 17
ASSETS	
Current Assets	
Checking/Savings	
SBCP-CHECKING	16,704.38
SBCP-SAVINGS	2,502.66
Total Checking/Savings	19,207.04
Other Current Assets	
Loan to Blue Mounds Daharma C	185,611.10
Loan to MSYC	11,668.17
Total Other Current Assets	197,279.27
Total Current Assets	216,486.31
Fixed Assets	
Accumulated Depreciation	1,733.68
Total Fixed Assets	1,733.68
TOTAL ASSETS	218,219.99
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Passthru Service Transaction	360.00
PassthruService- 2015 & prior	13,359.21
Unused Mind Body Class Passes	26,406.20
Total Other Current Liabilities	40,125.41
Total Current Liabilities	40,125.41
Total Liabilities	40,125.41
Equity	
Owner's Capital	
Draws	-85,822.03
Investments	860.00
Total Owner's Capital	-84,962.03
Retained Earnings	262,075.43
Net Income	981.18
Total Equity	178,094.58
TOTAL LIABILITIES & EQUITY	218,219.99