# WISCONSIN DEPARTMENT OF SAFETY AND PROFESSIONAL SERVICES



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## STATE OF WISCONSIN BEFORE THE REAL ESTATE EXAMINING BOARD

IN THE MATTER OF DISCIPLINARY PROCEEDINGS AGAINST

FINAL DECISION AND ORDER

JENEENE A. SAFER, RESPONDENT.

0004562

Division of Legal Services and Compliance Case No. 14 REB 101

The parties to this action for the purpose of Wis. Stat. § 227.53 are:

Jeneene A. Safer 1907 East Menlo Boulevard Shorewood, WI 53211

Wisconsin Real Estate Examining Board P.O. Box 8366 Madison, WI 53708-8366

Division of Legal Services and Compliance Department of Safety and Professional Services P.O. Box 7190 Madison, WI 53707-7190

The parties in this matter agree to the terms and conditions of the attached Stipulation as the final disposition of this matter, subject to the approval of the Wisconsin Real Estate Examining Board (Board). The Board has reviewed this Stipulation and considers it acceptable.

Accordingly, the Board in this matter adopts the attached Stipulation and makes the following Findings of Fact, Conclusions of Law and Order.

#### FINDINGS OF FACT

- 1. Respondent Jeneene A. Safer (DOB July 25, 1951) is licensed by the State of Wisconsin as a Real Estate Salesperson, having license number 49198-94, first issued on September 10, 1998 and current through December 14, 2016. Respondent's most recent address on file with the Wisconsin Department of Safety and Professional Services is 1907 East Menlo Boulevard, Shorewood, Wisconsin 53211.
- 2. On March 6, 2013, Respondent drafted a WB-13 Vacant Land Offer to Purchase on behalf of her client for the purchase of a vacant lot located in Brookfield, Wisconsin.

- 3. In the offer to purchase, Respondent did not disclose whom she represented as an agent in the transaction.
- 4. Respondent did not sign an agency disclosure agreement with her client and did not otherwise make agency disclosures to her client in writing.
- 5. Respondent did not provide her client with a full copy of the offer to purchase. Instead, she drafted the offer to purchase while at her office with her client's parents and other family members. She then discussed the terms of the offer to purchase with her client over the phone and emailed him only the signature page, which he signed. Respondent did not promptly send her client a complete copy of the offer to purchase.
- 6. In resolution of this matter, Respondent consents to the entry of the following Conclusions of Law and Order.

#### **CONCLUSIONS OF LAW**

- 1. The Wisconsin Real Estate Examining Board has jurisdiction to act in this matter pursuant to Wis. Stat. § 452.14, and is authorized to enter into the attached Stipulation pursuant to Wis. Stat. § 227.44(5).
- 2. By the conduct described in the Findings of Fact, Respondent violated Wis. Admin. Code § REEB 24.07(8)(c) by failing to state, in the offer to purchase, whom she represented as an agent in a transaction.
- 3. By the conduct described in the Findings of Fact, Respondent violated Wis. Admin. Code § REEB 24.08 by failing to put in writing all commitments regarding the transaction, expressing the exact agreement of the parties.
- 4. By the conduct described in the Findings of Fact, Respondent violated Wis. Admin. Code § REEB 15.02(1) by failing to promptly provide an exact and complete copy of any document utilized in real estate practice to a person who signed the document.
- 5. As a result of the above violations, Jeneene A. Safer is subject to discipline pursuant to Wis. Stat. § 452.14(3)(L) and (4m).

#### **ORDER**

- 1. The attached Stipulation is accepted.
- 2. Respondent Jeneene A. Safer is REPRIMANDED.
- 3. The Real Estate Salesperson license issued to Jeneene A. Safer (license number 49198-94) is LIMITED as follows:
  - a. Within 90 days of the date of this Order, Respondent shall successfully complete 6 hours of education on the topic of contracts and 6 hours of education on the topic of ethics. These courses shall be offered by a provider pre-approved

by the Board's monitoring liaison, and Respondent shall take and pass any exam offered for the courses.

- b. Respondent shall submit proof of successful completion of the ordered education in the form of verification from the institution providing the education to the Department Monitor at the address stated below. None of the education completed pursuant to this requirement may be used to satisfy any continuing education requirements that have been or may be instituted by the Board or Department, and also may not be used in future attempts to upgrade a credential in Wisconsin.
- c. This limitation shall be removed from Respondent's license after satisfying the Board or its designee that Respondent has successfully completed all of the ordered education.
- 3. Within 90 days from the date of this Order, Respondent shall pay a FORFEITURE in the amount of \$1,000 and COSTS of this matter in the amount of \$500.
- 4. Proof of successful course completion and payment of forfeiture and costs (made payable to the Wisconsin Department of Safety and Professional Services) shall be sent to the Department Monitor at the address below:

Department Monitor
Division of Legal Services and Compliance
Department of Safety and Professional Services
P.O. Box 7190, Madison, WI 53707-7190
Telephone (608) 267-3817; Fax (608) 266-2264
DSPSMonitoring@wisconsin.gov

- 5. In the event Respondent fails to timely submit payment of the forfeiture or costs as ordered or fails to submit proof of successful completion of the ordered education as set forth above, Respondent's license (number 49198-94), or Respondent's right to renew her license, may, in the discretion of the Board or its designee, be SUSPENDED, without further notice or hearing, until Respondent has complied with payment of the forfeiture and costs and completion of the education.
  - 6. This Order is effective on the date of its signing.

WISCONSIN REAL ESTATE EXAMING BOARD

by:

A Member of the Real Estate Examining Board

 $\frac{Z - 16 - 16}{\text{Date}}$ 

## STATE OF WISCONSIN BEFORE THE REAL ESTATE EXAMINING BOARD

IN THE MATTER OF DISCIPLINARY PROCEEDINGS AGAINST

STIPULATION

JENEENE A. SAFER, RESPONDENT.

0004562

Division of Legal Services and Compliance Case No. 14 REB 101

Respondent Jeneene A. Safer and the Division of Legal Services and Compliance, Department of Safety and Professional Services, stipulate as follows:

- 1. This Stipulation is entered into as a result of a pending investigation by the Division of Legal Services and Compliance. Respondent consents to the resolution of this investigation by Stipulation.
- 2. Respondent understands that by signing this Stipulation, Respondent voluntarily and knowingly waives the following rights:
  - the right to a hearing on the allegations against Respondent, at which time the State has the burden of proving those allegations by a preponderance of the evidence;
  - the right to confront and cross-examine the witnesses against Respondent;
  - the right to call witnesses on Respondent's behalf and to compel their attendance by subpoena;
  - the right to testify on Respondent's own behalf;
  - the right to file objections to any proposed decision and to present briefs or oral arguments to the officials who are to render the final decision;
  - the right to petition for rehearing; and
  - all other applicable rights afforded to Respondent under the United States Constitution, the Wisconsin Constitution, the Wisconsin Statutes, the Wisconsin Administrative Code, and other provisions of state or federal law.
- 3. Respondent is aware of Respondent's right to seek legal representation and has been provided an opportunity to obtain legal counsel before signing this Stipulation.
- 4. Respondent agrees to the adoption of the attached Final Decision and Order by the Wisconsin Real Estate Examining Board (Board). The parties to the Stipulation consent to the entry of the attached Final Decision and Order without further notice, pleading, appearance or consent of the parties. Respondent waives all rights to any appeal of the Board's order, if adopted in the form as attached.
- 5. If the terms of this Stipulation are not acceptable to the Board, the parties shall not be bound by the contents of this Stipulation, and the matter shall then be returned to the Division

of Legal Services and Compliance for further proceedings. In the event that the Stipulation is not accepted by the Board, the parties agree not to contend that the Board has been prejudiced or biased in any manner by the consideration of this attempted resolution.

- 6. The parties to this Stipulation agree that the attorney or other agent for the Division of Legal Services and Compliance and any member of the Board ever assigned as an advisor in this investigation may appear before the Board in open or closed session, without the presence of Respondent, for purposes of speaking in support of this agreement and answering questions that any member of the Board may have in connection with deliberations on the Stipulation. Additionally, any such advisor may vote on whether the Board should accept this Stipulation and issue the attached Final Decision and Order.
- 7. Respondent is informed that should the Board adopt this Stipulation, the Board's Final Decision and Order is a public record and will be published in accordance with standard Department procedure.
- 8. The Division of Legal Services and Compliance joins Respondent in recommending the Board adopt this Stipulation and issue the attached Final Decision and Order.

Veneene A. Safer, Respondent

1907 E. Menlo Blvd. Shorewood, WI 53211 License no. 49198-94

Andrea E. Brauer, Attorney

Division of Legal Services and Compliance

P.O. Box 7190

Madison, WI 53707-7190

1-15-1

Date

1/21/16 Date